ESDS Software Solution Limited

26th August, 2026

IPO Details

IPO Date	**28th Aug to 1st Sep, 2026**
Face Value	**₹1 per share**
Price Band	**₹408 to ₹429**
Lot Size	**34 Shares**
Sale Type	**Fresh capital only**
Total Issue Size	**1,67,83,216 shares (agg. up to ₹720.00 Cr)**
Fresh Issue	**1,67,83,216 shares (agg. up to ₹720.00 Cr)**
Issue Type	**Book building IPO**
Listing At	**BSE, NSE**
Shareholding pre issue	**10,04,27,753 shares**
Share Holding Post Issue	**11,72,10,969 shares**
QIB Shares Offered	**Not more than 50% of the Offer**
Retail Shares Offered	**Not less than 35% of the Net Issue**
NII (HNI) Shares Offered	**Not more than 15% of the Issue**
Retail (Min & Max) shares	**34 Shares & 442 shares**
Retail (Min & Max) application amount	**₹14,586 & ₹1,89,618**
S-HNI (Min shares & application amount)	**476 shares & ₹2,04,204**
S-HNI (Max shares & application amount)	**2,312 shares & ₹9,91,848**
B-HNI (Min shares & application amount)	**2,346 shares & ₹10,06,434**
Basis of Allotment	**Wed, Sep 2, 2026**
Initiation of Refunds	**Thu, Sep 3, 2026**
Credit of Shares to Demat	**Thu, Sep 3, 2026**
Listing Date	**Fri, Sep 4, 2026**
Cut-off time for UPI mandate confirmation	**5 pm on Tue, Sep 1, 2026**
Promoters	**Piyush Prakashchandra Somani, Komal Piyush Somani and P.O. Somani Family Trust**
Registrar	**MUFG Intime India Private Limited**

Note 1: Application made using third party UPI or ASBA A/C is liable to be rejected. For apply please click on the Link https://ipo.adroitfinancial.com/ for any kind of assistance please contact to our helpdesk team at 0120-6826800 or mail us on ipo@adroitfinancial.com

IPO UPDATE

Company Profile

Incorporated in August 2005, ESDS Software Solution Limited is an AI-enabled provider of cloud, managed services, Data Centre infrastructure and software solutions in India. The Company offers an end-to-end portfolio comprising Infrastructure-as-a-Service (IaaS), managed services and Software-as-a-Service (SaaS), serving customers across BFSI, Government and enterprise segments. In Fiscal 2026, the Company served 2,501 customers and reported revenue from operations of ₹4,722.10 million. The Company's IaaS portfolio includes colocation and Data Centre services, public, private, virtual private, hybrid and community cloud solutions, and GPU-as-a-Service (GPUaaS). It operates five Tier 3 Data Centres across India, covering over 75,266 sq. ft., supported by redundant power, disaster recovery infrastructure and 24/7 services. Its managed services include cloud and Data Centre management, cybersecurity, IT infrastructure and network management, backup and disaster recovery, database management and DevOps services. The Company's operations are supported by 993 employees as of June 30, 2026, across Data Centre operations, cloud infrastructure, security management, R&D, sales, service delivery and other functions.

Objects of the Issue

- Purchase and installation of cloud computing and other equipment and infrastructure for our Data Centres – ₹576.00 Cr
- General Corporate Purposes – ₹144.00 Cr.

Financial Details

Particulars (Amount in Crores)	31-Mar-26	31-Mar-25	31-Mar-24
Revenue from Operations	472.21	361.34	286.52
Other income	8.44	15.31	5.62
Total Income	**480.65**	**376.64**	**292.14**
Expenses			
- Employee Benefit Expenses	104.42	94.13	85.07
- Other Expenses	133.56	112.32	99.57
Total expenses	**237.98**	**206.45**	**184.64**
EBITDA	**234.23**	**154.89**	**101.88**
EBITDA Margin (%)	**49.60%**	**42.86%**	**35.56%**
- Finance cost	11.79	25.25	31.57
- Depreciation and amortization	63.46	62.21	52.55
- Exceptional Items	-	0.14	1.07
Share of profit of associate, net of tax	-	-	-
Profit/(Loss) before tax	**167.42**	**82.60**	**22.30**
Tax expense/(credit)	46.60	26.98	8.69
Profit/(Loss) After Tax	**120.82**	**55.61**	**13.61**
PAT Margin (%)	**25.59%**	**15.39%**	**4.75%**
Basic EPS (in Rs.)	**12.03**	**5.83**	**1.35**

Key Metrics	31-Mar-26	31-Mar-25	31-Mar-24
Total Customers (nos.)	2,501	1,714	1,465
Average Revenue per Customer (₹ mn)	1.89	2.11	1.96
Revenue Retention Rate (%)	94.92%	96.63%	128.24%
RoE (%)	25.12%	17.27%	6.23%
RoCE (%)	32.78%	24.73%	14.53%

Note 1: Application made using third party UPI or ASBA A/C is liable to be rejected. For apply please click on the Link https://ipo.adroitfinancial.com/ for any kind of assistance please contact to our helpdesk team at 0120-6826800 or mail us on ipo@adroitfinancial.com

Competitive Strengths

- **Leading Position in Cloud, Managed Services and Data Centre Solutions** – ESDS is one of only two players in India providing the entire spectrum of GPUaaS, cloud, managed services, Data Centre infrastructure and software solutions, and is the largest of the two by revenue from operations in Fiscal 2026 (source: Nexdigm Report). The Company operates five Tier 3 Data Centres across India, covering over 75,266 sq. ft., and served 2,501 customers in Fiscal 2026.

- **Comprehensive Security-as-a-Service (SECaaS) Framework** – The Company's Security Operations Centre serviced more than 123 customers across over 7,175 devices as at June 30, 2026, with its SIEM programs analysing more than 5,143 security alerts and raising 360 critical security advisories between January 1, 2026 and June 30, 2026, reinforcing its cybersecurity and compliance capabilities.

- **Long-term Relationships with Banks and Enterprises** – The Company has long-standing relationships with over 100 banks and well-established businesses. The proportion of revenue from customers with relationships of more than three years rose from 49.28% to 65.60%, and of more than five years from 23.25% to 47.75%, between Fiscal 2024 and Fiscal 2026.

- **Strong Government Partnerships and Policy Advocacy** – The Company collaborates with STPI to implement an asset-light Data Centre model and is a MeitY STQC-audited and empanelled cloud service provider. Its Chairman and Managing Director also serves as President of the Bharath Digital Infrastructure Association, supporting policy advocacy for India's digital infrastructure ecosystem.

- **AI-driven Innovations and Patented Technology** – ESDS holds patents in the United States and India for its SWARAJ vertical auto-scaling cloud technology and, in November 2025, launched a fully managed GPUaaS offering. The Company's revenue from operations grew at a CAGR of 28.4% from ₹286.52 Cr in Fiscal 2024 to ₹472.21 Cr in Fiscal 2026, with EBITDA Margin and PAT Margin of 49.60% and 25.59%, respectively, and Return on Equity and Return on Capital Employed of 25.12% and 32.78%, respectively, in Fiscal 2026.

Key Risk Factors

- **Risk of Technological Obsolescence** – The Company operates in an industry characterised by rapid technological innovation and evolving industry standards. The Company's future success depends on its ability to continue to innovate its cloud, GPUaaS and Data Centre offerings and failure to keep pace with new technologies or evolving customer requirements could adversely affect its business, financial condition and results of operations.

- **Significant Dependence on Government Revenue and Policy** – The Company derived revenue, directly or indirectly, from government entities and government projects representing 27.37%, 29.52% and 34.04% of its revenue from operations for Fiscals 2026, 2025 and 2024, respectively. Any changes in government policies, budgetary allocations or eligibility and selection criteria for outsourcing of services may adversely affect the Company's business, financial condition, results of operations and cash flows.

- **High Customer Concentration Risk** – The Company's top client and top 10 clients represented 15.93% and 45.36% of its revenue from operations in Fiscal 2026, respectively (20.15% and 49.34% in Fiscal 2025). The loss of, or reduction in business from, any of these clients could have a material adverse effect on the Company's business, financial condition, results of operations and cash flows.

- **Cybersecurity and Data Breach Risk** – The Company's cloud platform and products involve the storage and transmission of customers' data, including personally identifiable information. Any security breach or unauthorised access to the Company's network, data or products could harm its reputation, create additional liability and adversely affect its financial condition, results of operations and cash flows.

Comparison with Listed Peers

Name of the Companies	Market Price	Face Value (per Share)	P/E Ratio	EPS (Basic)	EPS (Diluted)	RoNW (%)	NAV (per Share)
ESDS Software Solution Limited	NA	1	41.62*	10.31**	10.31**	22.85%	52.66
Peers:							
E2E Networks Limited	623.85	1	(804.97)	(0.78)	(0.76)	(0.92)%	81.97

*P/E calculated based on upper band price.
**EPS calculated including fresh issue shares

Summary

As per the 'India Data Centre, Cloud Services and Managed Services Industry' report issued by Nexdigm Private Limited in August 2026, cloud and cloud-enabled services in India are projected to contribute approximately USD 310-380 billion to India's GDP by CY2026, growing at a CAGR of approximately 44.11% between CY2021 and CY2026, while India's cloud GPU market, valued at approximately USD 67.31 million in Fiscal 2025, is projected to grow to approximately USD 513.67 million by Fiscal 2030, at a CAGR of approximately 50.15%, driven by rising adoption of AI and GPU-as-a-Service offerings.

Incorporated in August 2005 and headquartered in Nashik, Maharashtra, ESDS Software Solution Limited is an AI-enabled provider of cloud, managed services, Data Centre infrastructure and software solutions in India, and one of only two players in India offering the entire spectrum of GPUaaS, cloud, managed services, Data Centre infrastructure and software solutions. Led by Promoters Piyush Prakashchandra Somani, Komal Piyush Somani and P.O. Somani Family Trust, the Company grew profit after tax from ₹13.61 Cr in Fiscal 2024 to ₹120.82 Cr in Fiscal 2026, with Return on Equity and Return on Capital Employed of 25.12% and 32.78%, respectively, in Fiscal 2026, while serving 2,501 customers across BFSI, Government and Enterprise segments through five Data Centres in India.

The Company plans to utilise the IPO proceeds primarily towards the **purchase and installation of cloud computing equipment and Data Centre infrastructure**. Going forward, growth should be supported by the Company's **expanding Data Centre footprint, scaling GPUaaS and AI-led offerings, patented SWARAJ technology and established enterprise and government relationships**, including its strategic AI cloud infrastructure agreement with an Australia-based neocloud provider. The Company is well positioned to benefit from structural growth in India's **cloud computing, data localisation and AI infrastructure markets**.

Therefore, it is recommended to **"Subscribe"** to the IPO for long-term investment considering its growth potential and valuation.

RESEARCH DISCLAIMER AND DISCLOSURE

Research Disclaimer:

Research Disclaimer and Disclosure inter-alia as required under Securities and Exchange Board of India (Research Analysts) Regulations, 2014
•Adroit Financial Services Pvt Ltd. (“Adroit”) (“Research Entity”) is a SEBI Registered Research Analyst having registration no. INH100003084.
Adroit is into the business of Stock Broking, Depository Participant. Adroit is registered with the Securities & Exchange Board of India (SEBI) and is a registered Trading Member with:

- National Stock Exchange of India Ltd. (NSE)
- Bombay Stock Exchange Limited (BSE),
- Multi Commodity Exchange of India Limited (MCX)
- National Commodity & Derivatives Exchange Limited (NCDEX)

for its stock broking activities

Depository participant with

- Central Depository Services Limited (CDSL),
- National Securities Depository Limited (NSDL)

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.
The securities quoted are for illustration only and are not recommendatory.
Registration granted by SEBI, membership of BSE Ltd. (RAASB) and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

Terms of use:

This report/analysis/call/scorecard (by whatever name called) (hereinafter collectively "Research") has been prepared/ made pursuant to Research made by the Research Analysts is neither a solicitation nor a recommendation to buy/sell any security (as defined under section 2(h) of Securities Contracts (Regulation) Act, 1956).

The views provided herein are general in nature and do not take into account the particular investment objectives, financial situations, risk appetite or needs of individual recipients and other issues (prohibitions to investments due to law/jurisdiction issues etc.) which may exist for certain persons.

We have reviewed the report, and in so far as it includes current or historical information, it is believed to be reliable though its accuracy or completeness cannot be guaranteed.

ADROIT does not provide any promise or assurance of favorable view for a particular stock/commodity in any manner. The recipients are requested to take into consideration all the risk factors including their financial condition, suitability to risk return profile, rely on their own investigations and take their own professional advice before investment.

ADROIT and its associates, subsidiaries and associated companies, their directors and employees and/or its associates (hereinafter referred as Adroit) will not treat recipients as customers/ clients by virtue of their receiving this report.

This Research may have been prepared/ made based on the analysis of data available publicly and/or other sources believed to be reliable. This report is provided for assistance only and is not intended to be and must not alone be taken as the basis for an investment decision.The user assumes the entire risk of any use made of this information.

Adroit, does not, accepts any liability arising from the use of this information. Each recipient of this report should make such investigation as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult his own advisors to determine the merits and risks of such investment.

The investment discussed or views expressed may not be suitable for all investors. ADROIT may have issued other reports that are inconsistent with and reach different conclusion from the information presented in this report.

The price and value of the securities referred to in this Research call may go up or down. Past performance is not a guide for future performance. Certain transactions-including those involving futures, options and other derivatives involve substantial risk and are not suitable for every investor.

Research based on technical analysis centers on studying charts of price movement and trading volume, as opposed to focusing on fundamentals and as such, may not match with Research based on fundamentals. Opinions expressed are our current opinions as of the date appearing on this Research only.

We do not undertake to advise you as to any change of our views expressed in this Research. Research reports / recommendations may differ between ADROIT’s RAs and/or ADROIT’s associate companies on account of differences in research methodology, personal judgment and difference in time horizons for which recommendations are made.

RESEARCH DISCLAIMER AND DISCLOSURE

User should keep this risk in mind and not hold ADROIT, its employees and associates responsible for any losses, damages of any type what so ever.

ADROIT and its associates or its officers, directors and employees, research analyst (including relatives) may: (a) from time to time, have long or short positions in, and buy or sell the investments in / securities of company (ies) mentioned herein or (b) be engaged in any other transaction involving such investments / securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company (ies) discussed herein or act as advisor or lender / borrower to such company (ies) these and other activities of ADROIT and its associates or employees may be construed as potential conflict of interest with respect to any recommendation and related information and opinions.

Without limiting any of the foregoing, in no event shall ADROIT and its associates or employees or any third party involved in, or related to, computing or compiling the information have any liability for any damages of any kind.

Disclosure:
We submit that no material disciplinary action has been taken on ADROIT by any Regulatory Authority impacting Equity Research Analysis activities since registration as a Research Analyst. We further declare that our activities were neither suspended nor we have defaulted with any stock exchange authority with whom we are registered in last three years.

However SEBI, Exchanges and Depositories have conducted the routine inspection and based on their observations have issued advise/warning/deficiency letters/ or levied minor penalty on ADROIT for certain operational deviations.

We have not been debarred from doing business by any Stock Exchange / SEBI or any other authorities; nor has our certificate of registration been cancelled by SEBI at any point of time. Subject company(ies) may have been client during twelve months preceding the date of distribution of the research report.

This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject ADROIT and associates to any registration or licensing requirement within such jurisdiction.

The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction.

Statements on ownership and material conflicts of interest, compensation - ADROIT and Associates:

•Adroit or its associates may have financial interest in the subject company; however the same shall have no impact whatsoever on the specific recommendations made by the analyst(s) in the research report.

•Adroit does not have actual/beneficial ownership of 1% or more securities of the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report. Associates of Adroit may have actual/beneficial ownership of 1% or more securities of the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report; however the same shall have no impact whatsoever on the specific recommendations made by the analyst(s) in the research report.

•Adroit does not have any other material conflict of interest at the time of publication of the research report or at the time of public appearance. Associates of ADROIT may have potential/material conflict of interest with respect to any recommendation and related information and opinions at the time of publication of research report or at the time of public appearance; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of ADROIT.

• Adroit or its associates may have received any compensation from the subject company in the past twelve months for services provided in the normal course of business; however the same shall have no impact whatsoever on the specific recommendations made by the analyst(s) in the research report.

•Adroit or its associates have not managed/ received or co-managed public offering of securities for the subject company in the past twelve months.

•Adroit or any of its associates may have received any compensation for brokerage services from the subject company in the past 12 months; however the same shall have no impact whatsoever on the specific recommendations made by the analyst(s) in the research report.

• Adroit or its associates may have received any compensation for products or services other than brokerage services from the subject company in the past twelve months; however the same shall have no impact whatsoever on the specific recommendations made by the analyst(s) in the research report.

•Adroit or any of its associates have not received any compensation or other benefits from the subject company(ies) or third party in connection with the research report. Accordingly, neither Adroit nor Research Analysts have any material conflict of interest at the time of publication of this report.

RESEARCH DISCLAIMER AND DISCLOSURE

Adroit has not engaged in market making activity for the subject company(ies).The analyst(s) for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

Prepared By:
Research Analyst : Anmol Grover
Sd/-
Date: 26th August 2026
Email ID: anmolgrover@adroitfinancial.com
Phone Number: 0120-4550300*270/388

This document is solely for the personal information of the recipient, and must not be singularly used as the basis of any investment decision. Nothing in this document should be construed as investment or financial advice. Each recipient of this document should make such investigations as they deem necessary to arrive at an independent evaluation of an investment in the securities of the companies referred to in this document (including the merits and risks involved), and should consult their own advisors to determine the merits and risks of such an investment. The information in this document has been printed on the basis of publicly available information, internal data and other reliable sources believed to be true, but we do not represent that it is accurate or complete and it should not be relied on as such, as this document is for general guidance only. Neither Adroit, nor its directors, employees or affiliates shall be liable for any loss or damage that may arise from or in connection with the use of this information. Adroit Financial Services Private Limited has not independently verified all the information contained within this document. Accordingly, we cannot testify, nor make any representation or warranty, express or implied, to the accuracy, contents or data contained within this document.