Classified as Internal

IPO NOTE · PREPARED FOR CLIENTS

BLS Polymers

Specialty Polymer Compounds | Fresh Issue ₹255 Cr | Opens 27 Oct 2026

RECOMMENDATION – SUBSCRIBE

Angel One Equity Research Desk
26 October 2026

01 THE OFFER

PRICE BAND	ISSUE SIZE	SUBSCRIPTION	LISTING (TENTATIVE)
₹142–150	₹255 Cr	27–29 Oct 2026	3 Nov 2026
Per equity share			

STRUCTURE	POST-ISSUE P/E	POST-ISSUE MCAP	QIB / NII / RETAIL
Entirely Fresh Issue	34.45x	₹930.48 Cr	50 / 15 / 35%
1.70 Cr new shares	On FY26 PAT	At upper price band	Allocation split

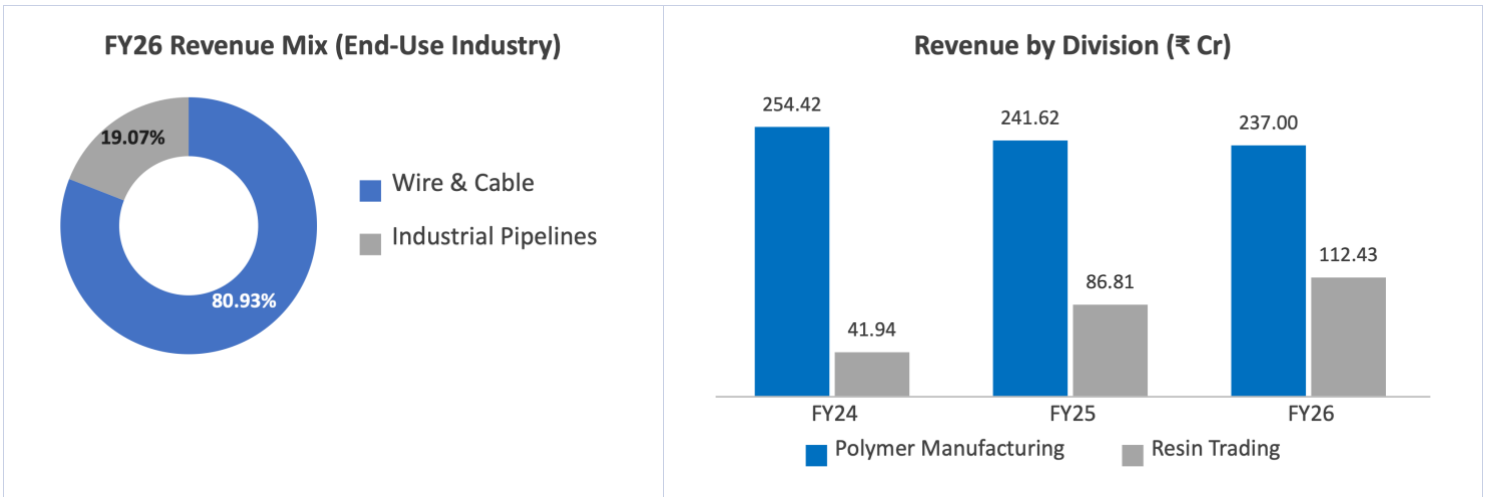
02 COMPANY SNAPSHOT

BLS Polymers Ltd, incorporated in 1991 and part of the BLS Group, manufactures specialized polymer compounds used for wire and cable insulation, sheathing and jacketing, and for three-layer polyethylene coatings on industrial pipelines. Its portfolio of ~127 grades spans HDPE, MDPE, LLDPE, XLPE, HFFR and PVC compounds, cable-filling compounds and adhesive coating compounds, serving the power, telecom, railway, water, and oil and gas sectors from a single manufacturing facility at Verna, Goa.

INSTALLED CAPACITY	CAPACITY UTILISATION	PRODUCT GRADES	CUSTOMER BASE
35,251 MTPA	66% (FY26)	~127	190+ customers, 6+ export markets
FY26			

ROCE	ROE	DEBT / EQUITY
29.51%	33.17%	0.56x
FY26	FY26	FY26

03 BUSINESS MIX & MARKET LEADERSHIP



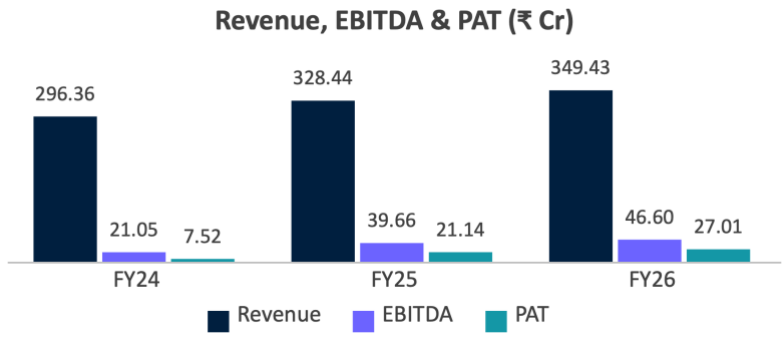
Where the revenue comes from

BLS Polymers earns revenue from two activities: manufacturing customized polymer compounds (₹237.00 Cr, ~68% of FY26 revenue) and trading polymer resins such as HDPE and LLDPE (₹112.43 Cr, ~32%). By end use, wire and cable customers contributed 80.93% of FY26 revenue (₹282.80 Cr) and industrial pipelines 19.07% (₹66.63 Cr). Domestic sales dominate, with exports at 5.46% of revenue across markets including Saudi Arabia, the UAE, Bangladesh, Egypt and the USA.

Objective of issue

The IPO is entirely a fresh issue of 1.70 Cr equity shares aggregating up to ₹255 Cr, with no Offer for Sale component. The company proposes to use ₹77.56 Cr of the net proceeds to expand PE and XLPE capacity at its Goa facility (from 35,251 MTPA to 87,301 MTPA), ₹89.50 Cr to fund working capital requirements, and the balance for general corporate purposes.

04 FINANCIAL PERFORMANCE



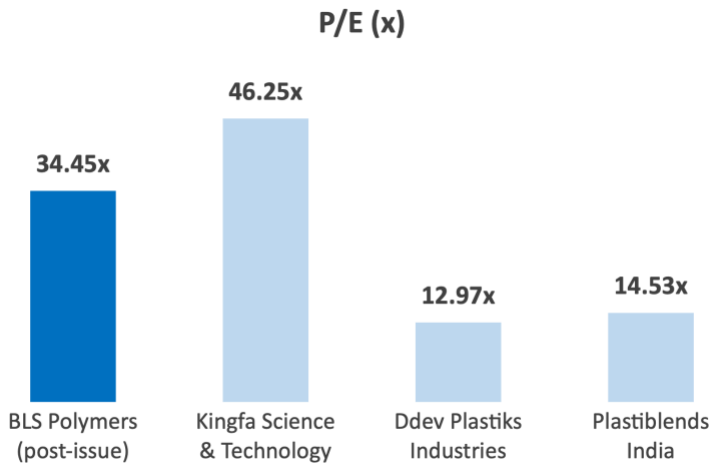
What happened

- Revenue from operations increased from ₹296 Cr in FY24 to ₹349 Cr in FY26, registering a CAGR of approximately 8.6%.
- PAT grew from ₹7.5 Cr in FY24 to ₹27.0 Cr in FY26, a CAGR of approximately 89.5%, as the EBITDA margin expanded from 7.1% to 13.3%.
- In Q1 FY27, revenue stood at ₹107.03 Cr and PAT at ₹10.23 Cr, with the EBITDA margin improving further to 15.15%; however, operating cash flow was negative at ₹6.64 Cr as trade receivables rose.

REVENUE (Q1 FY27)	EBITDA (Q1 FY27)	PAT (Q1 FY27)
₹107.03 Cr	**₹16.21 Cr**	**₹10.23 Cr**
	Margin 15.15%	Margin 9.56%

₹ Cr	FY24	FY25	FY26	Q1 FY27
Revenue from operations	**296.36**	**328.44**	**349.43**	**107.03**
EBITDA	**21.05**	**39.66**	**46.60**	**16.21**
PAT	**7.52**	**21.14**	**27.01**	**10.23**

05 VALUATION & PEER COMPARISON



How the valuation stacks up

At the upper price band of ₹150, BLS Polymers commands a post-issue market capitalization of ₹930.48 Cr, implying a P/E of 34.45x on FY26 PAT (25.04x on pre-issue EPS of ₹5.99). This is a premium to Ddev Plastiks (12.97x) and Plastiblends India (14.53x) but a discount to Kingfa Science & Technology (46.25x). The premium is supported by superior return ratios (FY26 RoNW of 28.45%) and the planned capacity expansion but depends on sustaining margins that currently benefit from discretionary vendor discounts.

Metric	BLS Polymers Limited	Kingfa Science & Technology (India) Ltd	Ddev Plastiks Industries Ltd	Plastiblends India Ltd
EPS (Basic)	**5.99**	**144.10**	**19.50**	**14.12**
NAV (per share)	**21.08**	**1,155.40**	**97.93**	**172.78**
RoNW (%)	**28.45%**	**13.24%**	**19.92%**	**8.17%**
P/E (x)	**34.45x**	**46.25x**	**12.97x**	**14.53x**

06 SECTOR OUTLOOK & KEY RISK

Structural tailwinds intact

Demand for BLS Polymers' compounds is linked to power transmission and distribution, renewable energy evacuation, telecom and fibre networks, railway electrification, and oil, gas and water pipelines. CRISIL Intelligence expects the Indian polymer-compounding market to grow from about USD 9.9 bn in 2025 to USD 16.5 bn by 2031, while enlistments with government agencies and a pre-approved product portfolio support access to infrastructure projects.

Meaningful growth headroom

The planned expansion will lift installed capacity by ~148% to 87,301 MTPA, focused on the PE and XLPE lines that ran at ~75% and ~73% utilization in FY26; commercial production is targeted for March 2028. The Goa plant's proximity to Mormugao Port aids raw material imports and exports, offering scope to grow the currently small export share.

⚠ KEY RISK

The company faces high customer and supplier concentration: its largest customer contributed 31.74% of FY26 revenue (top ten: 66.81%), and its largest supplier accounted for ~71.68% of raw material procurement. Discretionary vendor discounts made up 45.18% of FY26 PBT, recent growth has been led by resin trading rather than manufacturing, and operating cash flow turned negative in Q1 FY27 as receivables rose. All manufacturing is concentrated at a single plant in Goa.

07 OFFER STRUCTURE

Price Band

₹142 **₹150**

Post-issue market cap at the upper band: ₹930.48 Cr, with 1.70 Cr fresh shares on offer (6.20 Cr shares post-issue).

Investor Category Allocation

QIB · 50% | NII · 15% | Retail · 35%

QIB 0.85 Cr · NII 0.255 Cr · Retail 0.595 Cr shares

Timeline

27 Oct → **29 Oct** → **3 Nov**

Subscription opens · Subscription closes · Tentative listing

Shareholding Pattern

Category	Pre IPO	Post IPO
Promoter and Promoter Group	98.53%	71.53%
Public	1.47%	28.47%
Total	**100%**	**100%**

08 OUR CALL

SUBSCRIBE

BLS Polymers offers exposure to India's power, telecom and pipeline infrastructure build-out through an established polymer-compounding franchise with ~127 product grades, a sticky customer base (repeat customers contributed 96.51% of FY26 revenue) and strong return ratios (FY26 RoNW of 28.45%). The fresh issue will fund a ~148% capacity expansion and working capital needs. Customer and supplier concentration, reliance on vendor discounts and trading-led growth remain key monitorables. At the upper band, the issue is priced at 25.04x pre-issue FY26 EPS (34.45x post-issue), a discount to Kingfa Science (46.25x) but a premium to smaller peers. We recommend SUBSCRIBE for long-term investors.

Price band	**₹142–150**
Issue size	**₹255 Cr**
Structure	**Fresh Issue**
Pre-issue P/E	**25.04x**
Listing	**3 Nov 2026**

09 DISCLOSURES — RESEARCH TEAM & CERTIFICATION

SEBI (Research Analyst) Regulations, 2014 — Registration No. INH000000164

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Sneha Seth	Sr. Analyst — Tech. & Derivatives	**Vaqarjaved Khan, CFA**	Sr. Analyst — Fundamental
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Certification & contact

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