IPO Note – Knack Packaging Ltd (29th June 2026)

Company Overview

- Knack Packaging Ltd. is one of India's leading vertically integrated manufacturers of Printed & Laminated Woven Polypropylene (PLWPP) bags and pinch-bottom bags, operating under a B2B2C model with an estimated 10.1% market share in India's flexible bulk PLWPP bags segment (FY25). The company offers value-added, customized packaging solutions with advanced features such as laser-cut easy-open bags, RFID, QR codes and barcodes, serving 1,950+ customers across food, fertilizers, chemicals, cement and other industries.
- The company operates four manufacturing facilities in Gujarat with an aggregate installed capacity of 43,300 MTPA, operating at 81.6% capacity utilization in FY26. Its fully integrated manufacturing process, from PP granules to finished printed bags, enhances cost efficiency, quality control, faster delivery and supports a diversified portfolio of 13,379 SKUs backed by 73,000+ printing cylinders.
- Knack exports to 71 countries across six continents, with exports contributing 56.3% of FY26 revenue. Its strong international presence is further supported by a wholly owned subsidiary in South Africa and a joint venture in Mexico, strengthening customer proximity and expanding its footprint across North America and other global markets.
- The company focuses on high-margin, value-added packaging solutions, supported by advanced printing and customization capabilities. It meets 80% of its energy needs through renewable sources and holds certifications including ISO 9001, ISO 14001, ISO 45001, BRCGS Class 'A', EcoVadis Bronze, and Two Star Export House recognition.

Sector Outlook

- The global packaging market is projected to reach USD 1,496 billion by CY2029, while the Indian packaging market is expected to grow at a CAGR of 6.0% to ₹9,195 billion by FY2029. Within this, the Indian Printed & Laminated Woven Polypropylene (PLWPP) bulk bag market is expected to expand at a robust CAGR of 15.0% through FY2029, driven by rising demand from the food, agriculture, construction and industrial sectors.
- The packaging industry is shifting towards sustainable, value-added solutions, driven by recyclable packaging, e-commerce growth, premium branding and the 'China Plus One' strategy, strengthening India's position as a global packaging hub..

Knack Packaging Ltd

₹ 161 – 170 **Price Band**	**₹ 439.5 Cr** Issue Size
01st July – 03rd July Subscription Days	**08th July 2026** Listing date

SUBSCRIBE

Particulars	IPO Details
No of Shares under IPO (Cr.)	2.5853
Post Issue MCap (Cr.)	**₹ 2,080.00**
QIB (Cr.)	1.2926
NIB (Cr.)	0.3878
Retail (Cr.)	**0.9049**

Shareholding Pattern	Pre Issue (%)	Post Issue (%)
Promoter	89.60%	70.59%
Others	10.40%	29.41%
Total	**100.00%**	**100.00%**

IPO Note – Knack Packaging Ltd

Company Outlook

- The company has demonstrated robust financial growth, with revenue from operations increasing from ₹ 655cr in Fiscal 2024 to ₹ 823cr in Fiscal 2026, while simultaneously improving its PAT margin from 6.98% to 10.99% and its EBITDA margin from 15.5% to 20.9% during the same period. This performance is further supported by strong efficiency metrics, including a Return on Equity (RoE) of 35.75% and a Return on Capital Employed (RoCE) of 46.71% in Fiscal 2026, alongside a significantly reduced debt-equity ratio of 0.62
- The company is launching an IPO aggregating to ₹439.5 crore, comprising a fresh issue of ₹380.00 crore and an Offer for Sale (OFS) of ₹59.5 crore. The proceeds from the fresh issue will primarily be utilized towards ₹320 crore for partially funding the capital expenditure for setting up a new manufacturing facility at Borisana, Kadi, Mehsana, Gujarat, while the remaining amount will be used for general corporate purposes
- At the upper price band of ₹170, Knack Packaging is valued at a post-issue P/E of 22.2x FY26 EPS. Considering its integrated manufacturing capabilities, strong export franchise (56.3% of FY26 revenue), leadership in the value-added PLWPP bags segment, robust capacity expansion and healthy growth prospects, the valuation appears attractive compared with listed peers. Backed by favourable industry tailwinds, improving product mix and long-term earnings visibility, we recommend subscribing to the IPO for long-term gains.

Key Risks

- Key risks include high supplier concentration (top 5 suppliers accounted for 73% of raw material purchases in FY26), customer concentration, exposure to crude oil-linked raw material price volatility, and execution risks, where any delay or cost overrun could impact growth and profitability.

Particulars	FY23	FY24	FY25	FY26
Revenue (Rs. Cr)	518	655	736	823
Revenue Growth %		*26.3%*	*12.5%*	*11.8%*
EBITDA (Rs. Cr)	55	101	144	172
EBITDA Growth %		*84.8%*	*42.4%*	*19.4%*
EBITDA Margin %	10.6%	15.5%	19.6%	20.9%
PAT (Rs. Cr)	20	46	74	93
ROCE (%)	29.2%	45.4%	50.4%	46.7%

Metric FY26	Knack Packaging	Time Technoplast Ltd	Tcpl Packaging Ltd	Mold-tek Packaging Ltd
Revenue from Operations (cr)	823	6,105	1,810	887
Gross Profit Margin (%)	41.9%	28.6%	42.5%	45.9%
PAT Margin (%)	11.0%	7.8%	5.3%	8.2%
RoCE (%)	46.7%	19.7%	24.4%	15.3%
Debt Equity Ratio	0.62x	0.16x	0.80x	0.31x
Total Quantity Sold (MT)	38,157.49	NA	NA	NA
RoNW (%)	35.5%	13.4%	14.3%	11.0%
P/E (x)	22.20x	17.86x	28.19x	31.83x

Disclaimer

SEBI (Research Analyst) Regulations, 2014 vide registration number: INH000000164

Aamar Deo Singh	Head Research
Sameet Chavan	Head Research – Technical & Derivatives
Osho Krishan	Sr. Analyst – Technical & Derivatives
Sneha Seth	Sr. Analyst – Technical & Derivatives
Sugreem Vishwakarma	Sr. Analyst – Technical & Derivatives
Abhishek Chauhan	Sr. Analyst – Technical & Derivatives
Rajesh Bhosale	Analyst – Technical & Derivatives
Hitesh Rathi	Analyst – Technical & Derivatives
Bhuvan Shah	Analyst – Technical & Derivatives
Vaqarjaved Khan, CFA	Sr. Analyst – Fundamental
Shruti Panday	Analyst – Fundamental
Sugesh Kollara	Analyst – Fundamental

We Vaqarjaved Khan, CFA and Shruti Panday Analyst, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report. It is also confirmed that above mentioned Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months and do not serve as an officer, director or employee of the companies mentioned in the report.

Website: www.angelone.in

For Fundamental & Technical Queries E- mail: aolresearch@angelone.in

Disclaimer

We, Angel One Limited (hereinafter referred to as "Angel") a company duly incorporated under the provisions of the Companies Act, 1956 with its registered office at 601, 6th Floor, Ackruti Star, Central Road, MIDC, Andheri East, Mumbai – 400093, CIN: (L67120MH1996PLC101709) and duly registered as a member of National Stock Exchange of India Limited, Bombay Stock Exchange Limited, Metropolitan Stock Exchange Limited, Multi Commodity Exchange of India Ltd and National Commodity & Derivatives Exchange Ltd. Angel One limited is a company engaged in diversified financial services business including securities broking, DP services, distribution of Mutual Fund products. It is also registered as a Depository Participant with CDSL and Portfolio Manager and Investment Adviser with SEBI. It also has registration with AMFI as a Mutual Fund Distributor. Angel One Limited is a registered entity with SEBI for Research Analyst in terms of SEBI (Research Analyst) Regulations, 2014 vide registration number INH000000164 and also registered with PFRDA as PoP ,Registration No.19092018. Angel One Limited (formerly known as Angel Broking Limited) is the ultimate parent company of the Group. Angel or its associates has not been debarred/ suspended by SEBI or any other regulatory authority for accessing /dealing in securities Market.

We hereby declare that our activities were neither suspended nor we have defaulted with any stock exchange authority with whom we are registered. However, SEBI, Exchanges, Clearing Corporations and Depositories etc have conducted the routine inspection and based on their observations have issued advise/warning/show cause notices/deficiency letters/ or levied penalty or for certain deviations observed in inspections or in normal course of business, as a Stock Broker / Depository Participant.
AOL was merged with Angel Global Capital Private Limited and subsequently name of Angel Global Capital Private Limited was changed to Angel Broking Private Limited (AOL) pursuant to scheme of Amalgamation sanctioned by the Hon'ble High Court of Judicature at Bombay by Orders passed in Company Petition No 710 of 2011 and the approval granted by the Registrar of Companies. Further, name of Angel Broking Private Limited again got changed to Angel Broking Limited (AOL) pursuant to fresh certificate of incorporation issued by Registrar of Companies (ROC) dated June 28, 2018. Further name of Angel Broking name changed to Angel One Ltd pursuant to fresh certificate of incorporation issued by Registrar of Companies (ROC) dated 23-09-21.

In case of any grievances please write to: support@angelone.in, Compliance Officer Details: Name : Bineet Jha, Tel No. –08657864228, Email id - compliance@angelone.in
Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

This document is solely for the personal information of the recipient, and must not be singularly used as the basis of any investment decision. Nothing in this document should be construed as investment or financial advice. Each recipient of this document should make such investigations as they deem necessary to arrive at an independent evaluation of an investment in the invest of the companies referred to in this document (including the merits and risks involved), and should consult their own advisors to determine the merits and risks of such an investment
This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject Angel and its associates to any registration or licensing requirement within such jurisdiction. Angel or its associates or research analyst or his relative may have actual/beneficial ownership of 1% or more in the securities of the subject company at the end of the month immediately preceding the date of publication of the research report. Neither Angel or its associates nor Research Analysts or his relative has any material conflict of interest at the time of publication of research report.

Angel or its associates or research analyst or his relative may have actual/beneficial ownership of 1% or more in the securities of the subject company at the end of the month immediately preceding the date of publication of the research report. Neither Angel or its associates nor Research Analysts or his relative has any material conflict of interest at the time of publication of research report.

Angel or its associates might have received any compensation from the companies mentioned in the report during the period preceding twelve months from the date of this report for services in respect of managing or co-managing public offerings, corporate finance, investment banking or merchant banking, brokerage services or other advisory service in a merger or specific transaction in the normal course of business. Angel or its associates did not receive any compensation or other benefits from the companies mentioned in the report or third party in connection with the research report. Neither research entity nor research analyst has been engaged in market making activity for the subject company.
Subject company(ies) may have been client during twelve months preceding the date of distribution of the research report.

Reports based on technical and derivative analysis center on studying charts of a stock's price movement, outstanding positions and trading volume, as opposed to focusing on a company's fundamentals and, as such, may not match with a report on a company's fundamentals. Investors are advised to refer the Fundamental and Technical Research Reports available on our website to evaluate the contrary view, if any.

The information in this document has been printed on the basis of publicly available information, internal data and other reliable sources believed to be true, but we do not represent that it is accurate or complete and it should not be relied on as such, as this document is for general guidance only. Angel One Limited or any of its affiliates/ group companies shall not be in any way responsible for any loss or damage that may arise to any person from any inadvertent error in the information contained in this report. Angel One Limited **does not warrant the accuracy, adequacy or completeness of the service, information and materials and expressly disclaims liability for errors or omissions in the service, information and materials.** While Angel One Limited endeavours to update on a reasonable basis the information discussed in this material, there may be regulatory, compliance, or other reasons that prevent us from doing so.

Source of information: NSEINDIA.COM, Angel One.

This document is being supplied to you solely for your information, and its contents, information or data may not be reproduced, redistributed or passed on, directly or indirectly.

By referring to any particular sector, Angel does not provide any promise or assurance of favourable view for a particular industry or sector or business group in any manner. The investor is requested to take into consideration all the risk factors including their financial condition, suitability to risk return profile and take professional advice before investing. Such representations are not indicative of future results.

"A graph of daily closing prices of securities is available at NSE and Economic Times. Choose a company from the list on the browser and select the "three years" icon in the price chart."
Our research should not be considered as an advertisement or advice, professional or otherwise. The investor is requested to take into consideration all the risk factors including their financial condition, suitability to risk return profile and the like and take professional advice before investing.

Our research should not be considered as an advertisement or advice, professional or otherwise. The investor is requested to take into consideration all the risk factors including their financial condition, suitability to risk return profile and the like and take professional advice before investing.

Neither Angel One Limited, nor its directors, employees or affiliates shall be liable for any loss or damage that may arise from or in connection with the use of this information. Angel or its associates or Research Analyst or his relative might have financial interest in the subject company. Research analyst has not served as an officer, director or employee of the subject company.

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Any communication sent to clients on phone numbers or e-mail ids registered with the Trading Member is meant for client consumption and such material should not be redistributed.

Brokerage will not exceed SEBI prescribed limit.

Any Information provided by us through any medium based on our research or that of our affiliates or third parties or other external sources is subject to domestic and international market conditions and we do not guarantee the availability or otherwise of any securities or other instruments and such Information is merely an estimation of certain investments, and we have not and shall not be deemed to have assumed any responsibility for any such Information.

You should seek independent professional advice and/or tax advice regarding the suitability of any investment decision whether based on any Information provided by us through the Site from inhouse research or third party reports or otherwise.

The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent.