

IPO Note:

Dhoot Transmission Ltd.

Industry: Auto Ancillary

Date: August 07, 2026

Issue Snapshot		Issue Break up		
Company Name	Dhoot Transmission Ltd.	QIB ex Anchor	20%	70,28,439
Issue Opens	August 10, 2026 to August 12, 2026	Anchor Investor	30%	1,05,42,658
Price Band	Rs. 829 – Rs. 871	HNI<Rs. 10 Lakhs	5%	17,57,110
Bid Lot	17 Equity Shares and in multiples thereof.	HNI>Rs. 10 Lakhs	10%	35,14,219
The Offer	Public issue of 3,52,11,081 Equity shares of face value Rs. 2 each, (Comprising of fresh issue of 1,60,73,479 Equity Shares (Rs. 1,400.0 cr.*) and Offer for Sale of 1,91,37,602 Equity Shares* (Rs. 1,666.9 cr.) by Selling Shareholder).	RII	35%	1,22,99,768
		Total Public	100%	3,51,42,194
Issue Size	Rs. 2,986.5 – 3,066.9 Crores	Employee Reservation		68,886
IPO Process	100% Book Building	Total		3,52,11,081
Face Value	Rs. 2.00			
Exchanges	NSE & BSE	Equity Share Pre Issue (Nos. Cr.)		18.8
BRLM	Axis Capital Ltd., Jefferies India Pvt. Ltd., Kotak Mahindra Capital Company Ltd., Nomura Financial Advisory and Securities (India) Pvt. Ltd., SBI Capital Markets Ltd., 360 ONE WAM Ltd.	Fresh Share (Nos. Cr.)		1.6
		OFS Share (Nos. Cr.)		1.9
Registrar	Kfin Technologies Ltd.	Equity Share Post Issue (Nos. Cr.)		20.5
		Market Cap (Rs. Cr.)		17,815.5
		Equity Dilution		7.9%
		Stake Sale by OFS		9.4%

Objects Of The Offer

Offer for Sale

The Company will not receive any proceeds from the Offer for Sale by the Selling Shareholders. (up to 16,018,769 equity shares by BC Asia Investments XV Ltd. and up to 3,118,833 equity shares by Mangalam Capital Pvt. Ltd.)

Fresh Issue

- Repayment/prepayment, in full or in part, of all or certain outstanding borrowings availed by the Company (Rs. 464.8 crore);
- Investment in certain of the Subsidiaries, namely, Dhoot Autocomponents Private Limited, Dhoot Automotive Systems Private Limited and Dhoot Transmission UK Limited, for repayment/prepayment, in full or part, of all or certain of the outstanding borrowings availed by Dhoot Autocomponents Private Limited, Dhoot Automotive Systems Private Limited and Dhoot Transmission UK Limited. (Rs. 301.8 crore)
- Setting up of a new wiring harness manufacturing plant by the Company at (i) Sector 11, Jhajjar, Haryana, India ("Jhajjar Wiring Harness Plant"), and (ii) Shoolagiri, Hosur, Tamil Nadu, India ("Hosur Wiring Harness Plant") (Rs. 150.0 crore)
- Funding inorganic growth through acquisitions and general corporate purposes

COMPANY HIGHLIGHTS

- Dhoot Transmission Ltd. (DTL) is one of India's leading electrical and electronics ("E&E") companies. The company designs, engineers, manufactures and supplies critical wiring harnesses that integrate electronic sensors and controllers, switches, terminals, connectors, junction boxes, high-voltage interconnection systems and data cables, delivering application-specific architectures across platforms for both automotive and non-automotive applications.
- In line with the industry's shift in powertrain, the company caters to the spectrum of powertrain architectures across customer segments and end markets, manufacturing wiring harnesses and electrical distribution systems for internal combustion engine ("ICE") vehicles and electric vehicles ("EVs"). The company's offerings also include battery packs, sensors, controllers, switches and power supply cords, while products such as side stand sensors and temperature sensors are under development.
- DTL is among the top 2 players in wiring harnesses for two-wheelers ("2W") and three-wheelers ("3W") in India, with a 41% market share (in terms of value) in FY26, and is a leader in electric 2W and 3W wiring harnesses with a market share of nearly 70%. It also has a diversified presence across commercial vehicles ("CV"), off-highway vehicles ("OHV"), and farming and industrial equipment.
- The company's extensive product portfolio has driven a sustained increase in kit value per vehicle, supported by higher content from high-voltage cables, battery interconnects, power electronics interfaces and advanced sensor/data links. This has strengthened its presence across multiple vehicle platforms and architectures, enhancing value realization and integration with original equipment manufacturers (OEMs). As electric vehicle adoption and platform complexity increase, the company expects kit value per vehicle to remain aligned with premium, feature-rich configurations, supporting continued growth in kit value and share of bill of materials.
- The company operates an extensive manufacturing footprint comprising 23 operational facilities across India and overseas, supported by engineering and design centres, warehouses, and two manufacturing plants under construction in India to support future growth. Further, the company's backward integration across critical components, including terminals, connectors, cables and moulded parts, provides a distinct competitive edge through better control over quality, costs and supply chain reliability. The company's international manufacturing presence enables it to cater to customers across key global markets with timely product delivery and technical support. Its facilities in the UK support gas boiler manufacturers, while its Slovakia facility caters to a medical equipment manufacturer in Europe, strengthening its global customer relationships and international presence.
- DTL supplies its products directly to OEMs as well as Tier-1 and Tier-2 component manufacturers, serving leading Indian and global automotive players across 2W and 3W ICE and EV segments, including Bajaj Auto, TVS Motor, Royal Enfield and Honda Motorcycle & Scooter India. Its customer base expanded from 436 in FY24 to 495 in FY26, while exports contributed ₹428.41 crore (9.47% of revenue) in FY26, reflecting a diversified customer base and established international presence.

VIEW

- Dhoot Transmission intends to capitalize on accelerating trends towards electrification and premiumisation by expanding its product portfolio across segments and technologies. It plans to strengthen its presence in wiring harnesses across commercial vehicles and off-highway vehicles, increase wiring harness content per platform through auxiliary wiring harnesses, co-axial and data cables, scale its EV battery pack interconnect systems from a single-customer to a multi-customer model, and expand into high-voltage power electronics.
- DTL focuses on strengthening its design, research & development and engineering capabilities to develop innovative systems and improve manufacturing efficiencies. It plans to establish a state-of-the-art R&D centre with integrated design, engineering, advanced testing and validation capabilities to support the development of next-generation wiring harnesses and allied products. The proposed facility will enable end-to-end product qualification, reliability testing and validation while supporting innovation in high-voltage and low-voltage harnesses, zonal electrical architectures, high-speed data harnesses and other advanced automotive technologies.
- DTL plans to invest ahead of demand through capacity expansion to support future customer requirements and technology transitions. It is expanding its manufacturing footprint with two new facilities expected to become operational in 2026, comprising a wiring harness manufacturing facility at Hosur, Tamil Nadu, and a battery manufacturing facility at Chakan, Pune. These investments are expected to enhance manufacturing capabilities, improve operational flexibility and support upcoming product launches and platform requirements.
- DTL pursues selective inorganic expansion through acquisitions, joint ventures and technology partnerships to gain access to new technologies, customers and global markets. Its acquisition strategy has strengthened its international footprint and diversified its presence into non-automotive applications through acquisitions in Europe and UK.
- DTL is expanding its international footprint by leveraging strategic partnerships and enhancing its global manufacturing presence. Historically, the company has established manufacturing facilities in key international markets through acquisitions to serve global customers and diversify into regulated industrial applications. Going forward, it intends to strengthen its international presence through technology partnerships, joint ventures and high-voltage wiring harness projects, while expanding relationships with existing global customers and entering new markets. This strategy is expected to enhance access to advanced technologies, diversify revenue streams and strengthen its position in the global automotive components industry.
- The company's consistent growth, strong profitability, and disciplined capital allocation provide a solid foundation for sustaining long-term growth and enhancing shareholder value. The company has recorded Revenue/EBITDA/PAT CAGR of 27.2%/17.8%/15.3% respectively over the FY24-FY26 period.
- In terms of the valuations, on the higher price band, DTL demands P/E multiple of 44.9x on FY26 diluted EPS.

Principal Products and Its Applications



Manufacturing and Warehouse Locations

Global Locations



Manufacturing & Warehouse Locations in India



Wiring Harness Market Share in India

Core Products	Market Share FY26	Market Ranking FY26
2W	37.58%	Top 2
3W	More than 70.00%	Leader
2W and 3W	41.03%	Top 2

Products and Its Benefit from Key Industry

Core Products	ICE	Electrification (EV & Hybrids)	Premiumization	Automation & Safety	Connected Vehicles
Wiring harnesses	=	++	+	++	++
Battery packs	=	++	=	=	=
Sensors and electronic controllers	+	+	+	++	++
Automotive switches	=	+	+	+	+

Note: "=" represents no impact/stagnant market, "+" represents positive impact, "++" represents significant impact, "-" represents negative impact

Product Portfolio and Its Application

Core Products	2W	3W	CV, off-highway and farming	Others
Wiring harnesses	ICE, EV	ICE, EV	ICE	Boilers
Battery packs	EV	-	-	-
Sensors and electronic controllers	ICE, EV	ICE, EV	ICE	Boilers
Automotive switches	ICE, EV	ICE, EV	ICE	-

Installed Production Capacity for FY26

Core Products	Installed capacity (number of units)	Capacity utilization (%)
Wiring harnesses	1,40,87,489	81.3%
Battery packs	3,90,000	74.9%
Sensors and electronic controllers	2,04,55,152	83.0%
Automotive switches	54,75,000	24.0%

Revenue from Operations – Product Category-wise

	FY24		FY25		FY26	
	Revenue (Rs. Cr.)	% of Revenue	Revenue (Rs. Cr.)	% of Revenue	Revenue (Rs. Cr.)	% of Revenue
Wiring harness	2,292.0	81.9%	2,687.0	78.0%	3,487.7	77.1%
Others	505.7	18.1%	757.9	22.0%	1,037.2	22.9%
Total	2,797.7	100.0%	3,444.9	100.0%	4,525.0	100.0%

Revenue from Operations – Top Customers-wise

	FY24		FY25		FY26	
	Revenue (Rs. Cr.)	% of Revenue	Revenue (Rs. Cr.)	% of Revenue	Revenue (Rs. Cr.)	% of Revenue
Bajaj Auto	883.7	31.6%	1,208.5	35.1%	1,440.8	31.8%
TVS Motor Company	446.5	16.0%	605.9	17.6%	887.7	19.6%
Honda Motorcycle & Scooter India Pvt. Ltd.	205.2	7.3%	270.7	7.9%	470.4	10.4%
Customer 4	154.8	5.5%	185.1	5.4%	236.2	5.2%
Royal Enfield (a unit of Eicher Motors)	161.1	5.8%	181.9	5.3%	202.8	4.5%
Customer 6	92.5	3.3%	102.7	3.0%	107.3	2.4%
Customer 7	49.5	1.8%	72.5	2.1%	87.9	1.9%
Customer 8	82.8	3.0%	73.9	2.2%	87.5	1.9%
Customer 9	77.5	2.8%	80.4	2.3%	83.4	1.8%
Customer 10	25.9	0.9%	36.5	1.1%	58.1	1.3%
Revenue from top 5 customers	1,851.2	66.2%	2,452.1	71.2%	3,237.9	71.6%
Revenue from top 10 customers	2,179.5	77.9%	2,818.2	81.8%	3,662.2	80.9%
Revenue from operations	2,797.7	100.0%	3,444.9	100.0%	4,525.0	100.0%

Key Performance Indicators

	FY24	FY25	FY26
Revenue from operations (Rs. Cr)	2,797.7	3,444.9	4,525.0
Revenue Growth (%)	31.6%	23.1%	31.4%
EBITDA (Rs. Cr)	512.4	591.0	711.0
EBITDA margin (%)	18.3%	17.2%	15.7%
Adjusted EBITDA (Rs. Cr)	512.4	602.4	711.0
Adjusted EBITDA Margin (%)	18.3%	17.5%	15.7%
PAT (Rs. Cr)	298.8	353.9	396.8
PAT margin (%)	10.7%	10.2%	8.7%
Return on capital employed (RoCE) (%)	33.6%	29.7%	19.1%
Return on equity (ROE) (%)	39.9%	35.6%	16.3%
Return on net assets (RONA) (%)	41.1%	37.4%	30.4%

Revenue from operations by geography

–Within India (Rs. Cr)	2,438.8	3,105.2	4,096.5
–Outside India (Rs. Cr)	358.9	339.7	428.4
EV Revenue as a % of total revenue from operations	16.2%	25.2%	24.2%

Revenue from operations by user segment

–2W	1,805.3	2,304.9	2,962.7
–3W	327.6	430.5	581.8
–Others	664.9	709.5	980.5
Net debt to EBITDA	0.99	1.29	–0.25
Capacity utilisation %	65.2%	64.2%	74.3%
Count of manufacturing plants	20	22	22

Financial Statement

(In Rs. Cr)	FY24	FY25	FY26
Share Capital	17.2	17.6	37.7
Net Worth	749.2	994.0	2435.0
Long Term Borrowings	204.7	266.5	246.3
Other Long Term Liabilities	36.3	51.3	81.5
Short-term borrowings	350.2	509.6	595.1
Other Current Liabilities	371.3	514.9	757.0
Fixed Assets	727.4	1080.4	1401.4
Non Current Assets	812.3	115.2	93.5
Current Assets	880.4	1140.6	2619.9
Total Assets	1711.7	2336.2	4114.8
Revenue from Operations	2797.7	3444.9	4525.0
Revenue Growth (%)		23.1	31.4
EBITDA	512.4	591.0	711.0
EBITDA Margin (%)	18.3	17.2	15.7
Net Profit	298.7	353.9	396.8
Net Profit Margin (%)	10.7	10.3	8.8
Earnings Per Share (Rs.)	20.8	24.3	24.4
Return on Networth (%)	40.3	36.2	16.6
Net Asset Value per Share (Rs.)	52.2	68.3	149.7

Source: RHP, Ashika Research

Cash Flow Statement

(In Rs. Cr)	FY24	FY25	FY26
Cash flow from Operations Activities	241.1	320.2	347.7
Cash flow from Investing Activities	(310.9)	(442.8)	(1261.7)
Cash flow from Financing Activities	63.4	138.0	1912.3
Net increase/(decrease) in cash and cash equivalents	(6.3)	15.4	998.3
Cash and cash equivalents at the beginning of the year	36.7	30.4	46.4
Cash and cash equivalents at the end of the year	30.4	46.4	1084.3

Source: RHP

Comparison with Listed Industry Peers

(In Rs. Cr)	Net Sales (Rs. Cr.)	OPM (%)	D/E (x)	ROCE (%)	RONW (%)	P/E (x)	P/BV (x)	EV/EBITDA (x)	MCap/Sales (x)	Market Cap (Rs. Cr.)
Dhoot Transmission Ltd.	4,525.0	15.7	-0.1	19.2	10.3	44.9	4.6	24.1	3.9	17,816
UNO Minda Ltd.	19,657.6	11.6	0.4	20.7	20.5	58.1	10.2	31.4	3.5	69,585
Sona BLW Precision Forgings Ltd.	4,475.1	26.9	0.0	14.7	11.1	70.0	8.0	37.8	9.9	48,699
Motherson Sumi Wiring India Ltd.	11,477.6	9.3	0.0	43.7	32.4	44.0	12.7	25.8	2.4	27,515
Minda Corporation Ltd.	6,185.3	11.7	0.5	13.7	11.7	48.3	6.9	25.1	2.8	17,415

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