AXIS CAPITAL

XtraNet
Transforming Business

XTRANET TECHNOLOGIES LIMITED

IPO NOTE

July 2026

ISSUE HIGHLIGHTS

- **XtraNet Technologies Limited (XtraNet)** – Incorporated in 2002, with 24+ years of IT services experience. The company's core offerings include enterprise applications, managed services, digital services, and proprietary platforms. They deliver end-to-end ERP services across global platforms and their proprietary **X-ERP system**, along with IT system integration, data center management, cloud computing, application development, and maintenance services.
- XtraNet has established **Extranet Technology Solutions L.L.C.** in **Dubai** as its associate company.
- XtraNet's government and PSU clients include BSNL, Central Power Research Institute, EPFO, Indian Oil, I-Tax Department, Delhi Police, Mumbai Metro, M.P. Council of Science & Technology, Municipal Corporation of Mumbai, MP Forest Department, Railtel, Stockholding Services Ltd, United India, SHCIL, FCI, and Gujarat Informatics. Corporate clientele includes Andrayan IT, Birla Soft, BLA Industries, BLS E Services, DB Corporation, Dilip Buildcon, FutureSoft, HDFC, HEG Ltd, Galfar, IL&FS, Hewlett Packard Enterprise, Honeywell, Hitachi, Hexagon, Netlink, Path, Reliance, Sonic BioChem, Tata Teleservices, and Trident Group.
- XtraNet operates through two divisions—**Technology Services and Supply, Installation & Commissioning (SIC)**—supported by specialized subsidiaries. Technology Services. SIC Services include hardware/software supply, installation of IT systems, commissioning, and related training and manpower support. Subsidiaries comprise **Synergy** for low-code digital transformation, **XtraTrust** for PKI and digital signatures, XtraNetBPO for IT-enabled BPO services, and **AsalJobs** for international manpower solutions.
- XtraNet's proprietary solutions include **X-Sign**, a secure digital document signing application for PDFs, Word, and Excel using DSCs; **XERP**, an ERP system for SMEs automating CRM, sales, marketing, and HR; **P2PXAP**, a machine learning-driven tool for detecting anomalies in financial transactions; and the Integrated Intelligence Portal (IIP), designed for law enforcement.

BRIEF FINANCIAL DETAILS*

(₹ In Cr)

Particular	As at Mar' 31, 2026	2025	2024
Equity Share Capital	39.15	7.83	6.90
Reserves#	96.86	87.66	31.88
Net Worth	136.01	95.49	38.79
Total Borrowings	85.44	39.24	41.19
Revenue from operations	365.29	276.08	232.94
Revenue Growth (%)	32.31%	18.52%	-
EBITDA	63.18	47.20	18.86
EBITDA Margin (%)	17.30%	17.10%	8.10%
Net Profit for the Year	40.73	30.03	10.94
Net Profit Margin (%) stated~	11.15%	10.88%	4.70%
EPS – Basic & Diluted (₹)	10.40	8.15	3.17
RONW (%)	29.60%	31.15%	28.38%
NAV - (₹)	34.74	25.91	11.24
Cash flow from operating activities	27.57	8.62	(1.16)
Cash flow from investing activities	(67.52)	(30.44)	(15.81)
Cash flow from financing activities	40.32	19.73	19.23

*Source: RHP, * Restated Consolidated*

Issue Details

Fresh Issue of Equity Shares aggregating up to ₹ 170 Cr

Issue size: ₹ 166.80 Cr
Face value: ₹ 10/-

Price band: ₹ 120 - 127
Bid Lot: 111 Shares and in multiples

Post Issue Implied Market Cap:
₹ 687 – 664 Cr

BRLMs: Share India Capital Services
Registrar: KFin Technologies Ltd

Issue opens on: Thursday, **23rd July'2026**
Issue closes on: Monday, **27th July'2026**

Indicative Timetable

Activity	On or about
Finalisation of Basis of Allotment	28-07-2026
Refunds/Unblocking ASBA Fund	29-07-2026
Credit of equity shares to DP A/c	29-07-2026
Trading commences	30-07-2026

Issue Break-up

	No. of Shares @Lower	No. of Shares @Upper	₹ In Cr	% of Issue
QIB	69,50,000	65,67,000	83.40	**50%**
NIB	20,85,000	19,70,100	25.02	**15%**
-NIB2	*13,90,000*	*13,13,400*	*16.68*	*-*
-NIB1	*6,95,000*	*6,56,700*	*8.34*	*-*
RET	48,65,000	45,96,900	58.38	**35%**
Total	**1,39,00,000**	**1,31,34,000**	**166.80**	**100%**

NIB-2 =NII Bid Above ₹ 10 Lakhs
NIB-1=NII Bid between ₹ 2 to 10 Lakhs

Category	Retail Category	NII-Bid between ₹ 2 - 10 Lakhs	NII - Bid Above ₹ 10 Lakhs
Minimum Bid Lot (Shares)	110 Shares	1,650 Shares	7,920 Shares
Minimum Bid Lot Amount (₹)	₹ 13,970^	₹ 2,09,550^	₹10,05,840^
Appl for 1x	41,790 Applications	398 Applications	796 Applications

Listing: BSE & NSE

Shareholding (No. of Shares)

Pre-issue	Post-issue~	Post-issue^
3,91,51,700	5,30,51,700	5,22,85,700

~@Lower price Band ^@ Upper Price Band

Shareholding (%)

	Pre-Issue	Post-Issue
Promoters	77.45%	58.00%
Promoter Group	6.18%	4.63%
Public	16.37%	37.38%
Total	**100.00%**	**100.00%**

Background

The company was incorporated as "Xtranet Technologies Private Limited", on January 29, 2002. Sukhbir Singh Kukreja, Jogendrapal Singh Alagh and Shiney Sukhbir are the current Promoters of the Company. Currently, the Promoters, in aggregate, hold 3,03,24,890 Equity Shares in the company, representing 77.45% of the pre-issued, subscribed and paid-up Equity Share capital of the Company, on a fully diluted basis.

Directors and Senior Management Personnel

Sukhbir Singh Kukreja – Managing Director
Jogendrapal Singh Alagh – Whole-Time Director
Shiney Sukhbir – Non-Executive Director
Girish Chander Dalakoti – Non-Executive Independent Director
Sanjay Kumar Sinha – Non-Executive Independent Director
Shikha Jain – Non-Executive Independent Director
Chetan Anand – Chief Financial Officer
Kavita Malik – Company Secretary & Compliance Officer

Objects of the Issue

Objects	Amount (₹ Cr)
• Repayment/pre-payment, in full or in part, of certain outstanding borrowings availed by the Company;	20.20
• Capital expenditure by the Company for purchase and installation of systems and hardware;	8.48
• Working capital requirements	102.00
• General Corporate Purposes	[·]
Total	[·]

Shareholding Pattern

Shareholders	Pre-offer#		Fresh Issue Shares^	Post-offer#	
	Number of Equity Shares	% of Total Equity Share Capital		Number of Equity Shares	% of Total Equity Share Capital
Promoters	*3,03,24,890*	*77.45%*		*3,03,24,890*	*58.00%*
Promoter Group	24,18,680	6.18%		24,18,680	4.63%
Total for Promoters and Promoter Group	**3,27,43,570**	**83.63%**		**3,27,43,570**	**62.62%**
Total for Public Shareholders	**64,08,130**	**16.37%**	**1,31,34,000**	**1,95,42,130**	**37.38%**
Total Equity Share Capital	**3,91,51,700**	**100.00%**	**1,31,34,000**	**5,22,85,700**	**100.00%**

Source: RHP; ^ @upper band

Business Overview

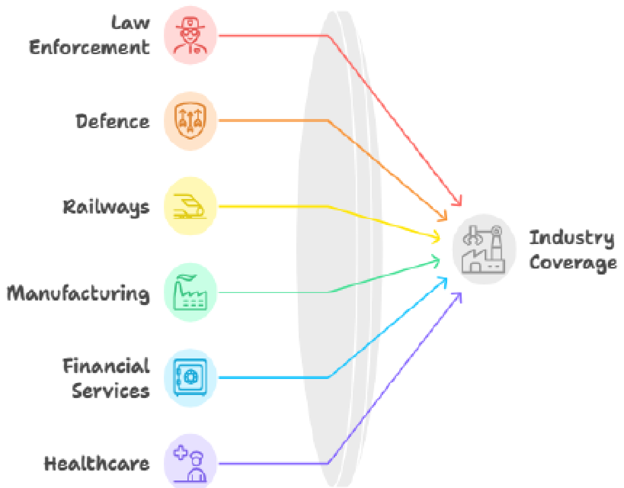
Xtranet Technologies is an integrated IT solutions provider offering enterprise applications, digital services, managed services, proprietary platforms, and strategic technology partnerships. Incorporated in 2002 in Bhopal, Madhya Pradesh, the Company has over 24 years of experience in delivering IT services.

Core offerings include ERP services (global platforms and proprietary X-ERP), IT system integration, data center and command center setup, server virtualization, cloud computing, disaster recovery, and custom application development for industry-specific needs.

The Synergy low-code platform enables process automation and enterprise digital solutions. XtraTrust, a licensed Certifying Authority and eSign Service Provider, delivers PKI-based solutions such as digital signatures, e-sign, time stamping, and authentication. The Company began with system integration services, expanded into application development in 2008, data center services in 2012, ERP implementation in 2014, PKI and digital signature services in 2021, and business intelligence/ analytics in 2022. Xtranet holds certifications including CMMI SVC/5, ISO 9001, ISO 27001, ISO 20000, and ISO 22301, reflecting quality, security, service, and continuity standards.

Revenue is generated through fixed-price contracts, time-and-materials arrangements, and recurring service agreements. A majority of revenues currently come from Government and PSU projects. For Fiscal 2026, consolidated revenue from operations was 3,652.87.

The company's Industry Reach



The company caters to multiple industry verticals and end-use applications, addressing diverse organizational requirements. Their services span Government, Public Sector Undertakings, and Private Enterprises.

They serve industry verticals such as Law Enforcement, Defence entities, Railways, Transportation and Logistics, Manufacturing, Food & Beverages, Engineering, Financial Services and Insurance, Telecom and Utilities, Healthcare and Agriculture, Automotive, Wholesale and Retail, and Education. Engagements range from short-term assignments to multi-year contracts, executed through their in-house teams, subcontracted specialists, and strategic partner networks.

The company is managed by a team of professionals with industry experience. Sukhbir Singh Kukreja, Promoter, has been associated with the company since its inception and has over 25 years of experience in IT Infrastructure and all other IT related domains. Jogendrapal Singh Alagh, Promoter, has been associated with the company since 2003 and has more than 23 years of experience in the IT domain, having successfully led the team in areas such as marketing, brand planning and overall business development. Shiney Sukhbir, Promoter, has been associated with the company since 2017 and is responsible for formulating human resources policies and strategies, monitoring projects to ensure timely delivery, evaluating training programs and overseeing operational and administrative functions. She has been serving as a Non-Executive Director of the Company since January 20, 2025.

BUSINESS OFFERINGS

Enterprise Applications are a core part of the IT Solutions portfolio. They integrate processes across finance, HR, procurement, supply chain, customer management, and operations into unified digital frameworks. By implementing these systems, they help organizations achieve consolidated operations, improved accuracy, and structured reporting for compliance and decision-making. Their practice includes ERP deployments, workflow automation, analytics and AI support, and custom enterprise applications.

The Enterprise Applications practice is organized into four areas:

Enterprise Resource Planning (ERP) is an integrated system that streamlines processes across finance, HR, supply chain, sales, and operations, improving efficiency and decision-making. The company deliver end-to-end ERP services on global platforms and their proprietary X-ERP system. Offerings include requirement analysis, design, configuration, customization, data migration, integration, deployment, training, and ongoing support. These services help clients consolidate processes, ensure accurate reporting, strengthen compliance, reduce manual work, and scale with growth. They also manage upgrade projects, migrating legacy ERP systems to newer versions with better functionality, security, and reporting.

IT System Integration Services connects hardware, software, networking, and security infrastructure into a single coordinated environment, ensuring data and applications work together efficiently. The company provides integration services that combine servers, networking equipment, storage systems, security devices, and cabling into complete solutions for enterprises and government organizations. This includes data centre setup, system validation, and ongoing support.

Their operations also include value-added reselling of IT products from OEMs, combined with installation, commissioning, and support. They integrate servers, SAN and NAS storage, firewalls, routers, switches, load balancers, workstations, video walls, surveillance, and access control systems into secure environments. They design and integrate networks across multiple locations using SDWAN, and manage storage, network, and computing infrastructure to maintain availability. Coordination with OEM distributors and connectivity providers ensures smooth operations while delegating IT infrastructure management to them.

These services apply across industries, supporting data centers, disaster recovery, and enterprise-wide networks. Their practice is strengthened by technology partnerships with global providers for database management, virtualization, middleware, and enterprise applications. They also integrate proprietary platforms such as Synergy for workflow automation and XtraTrust for secure authentication. Together, these create secure, interoperable IT environments aligned with client requirements.

Data Centre is a facility that houses computing systems and related components such as servers, storage, and networking equipment, supported by power, cooling, and physical security infrastructure. It provides a centralized location for storing, managing, and processing large volumes of digital information.

They build and manage data centres and command centres for clients. Services include site assessment, server virtualization, cloud computing setup, 24x7 monitoring, backup and disaster recovery, and establishment of Network Operations Centres and Security Operations Centres. Hardware maintenance and annual contract management ensure continuous availability. Aligned with the growth, the company provides end-to-end data centre and Smart City solutions. Their process begins with consulting and site preparation, followed by infrastructure design and installation of servers, storage, networking, and security layers. For Smart City projects under the Indian government's Smart Cities Mission, they integrate surveillance systems, citizen service portals, and GIS systems into Integrated Command and Control Centres (ICCC). Their experience includes projects in Navi Mumbai, Delhi, Bhopal, Bhubaneswar, Indore, Gwalior, Jabalpur, Sagar, Ujjain, and Satna.

They support Government and PSU clients by digitizing functions through IT infrastructure. Services include hardware and software supply, local area networking, facility management, third-party software deployment, large-scale systems integration, wide area networks, surveillance, and NOC setup. They also implement technology solutions for municipal authorities and agencies.

The company has contributed to major government initiatives. They established and operated ICCCs for smart cities, expanded and modernized the State Data Centre and DR Site, and delivered disaster recovery solutions for Delhi Police under the CCTNS project. They implemented e-governance platforms for Gujarat Informatics Ltd, developed a Citizen Data eVault for RajCOMP Info Services Ltd, and provided digital policing platforms with analytics for Madhya Pradesh Police. Other projects include citizen service portals for J&K and e-Sign and Digital Signature services for Gujarat state-wide deployments.

Application development and maintenance services focused on custom-built enterprise applications for industry-specific needs. These solutions address gaps where standard ERP platforms do not suffice or legacy systems require modernization for scalability, compliance, and interoperability. The company's scope includes application architecture design, software development, deployment, integration with enterprise systems, and lifecycle support. The process covers requirement gathering, architecture and design, agile development for web and mobile, testing, deployment, and ongoing maintenance with upgrades and enhancements.

These services enable customized solutions, modernization of legacy applications, and business continuity through structured support. Applications are developed using .NET, Java, Flutter, and open-source frameworks, integrated with enterprise backends. Proprietary platforms such as Synergy support workflow automation and analytics, while **XtraTrust** provides secure authentication and e-Signatures. Representative projects include Raj-eVault, Railway Locomotive optimization, enhancement of IREPS, investor education mobile app for the Capital Market Regulator, Invest India Portal, applications for SHCIL and UTI Infrastructure, and upgrades for MPCOST.

Revenue from Operations:

	Fiscal 2026		Fiscal 2025		Fiscal 2024	
Particulars	Amount (₹ in Cr)	% of Total	Amount (₹ in Cr)	Amount (₹ in Cr)	% of Total	Amount (₹ in Cr)
Enterprise Applications	**121.33**	**33.21%**	**97.22**	**35.21%**	**110.83**	**47.58%**
- ERP Implementation & Support Service	31.55		24.85		27.86	
- IT System Integration Services	18.20		29.06		38.72	
- Data Centers	66.73		40.37		39.57	
- Application development	4.85		2.95		4.67	
Managed services	**148.04**	**40.53%**	**106.37**	**38.53%**	**86.80**	**37.26%**

Particulars	Fiscal 2026		Fiscal 2025		Fiscal 2024	
	Amount (₹ in Cr)	% of Total	Amount (₹ in Cr)	Amount (₹ in Cr)	% of Total	Amount (₹ in Cr)
- Infrastructure Management	148.04		106.37		86.80	
Digital services	**58.18**	**15.93%**	**43.97**	**15.93%**	**12.66**	**5.43%**
- Digital Transformation Services	23.27		22.54		12.58	
- Emerging Technologies (AI, IoT, Cloud, Blockchain)	34.91		21.43		0.08	
Proprietary platforms & products	**37.73**	**10.33%**	**28.52**	**10.33%**	**22.66**	**9.73%**
- In-house Platforms	37.73		28.52		22.66	
Total Consolidated Revenue from Operations	**365.29**	**100.00%**	**276.08**	**100.00%**	**232.94**	**100.00%**

COMPETITIVE STRENGTHS

- ***Deep domain expertise delivered through comprehensive solutions across industries***

The company provides services across six operating segments, serving Government, Public Sector Undertakings, and private enterprises in industries such as Defense, Railways, Financial Services, Telecom, Healthcare, Automotive, Retail, and Education. They are accredited with ISO/IEC 20000-1:2018**,** ISO 22301:2019**,** ISO 14001:2015, and CMMI Level 5 certification.

- ***Proven track record in executing projects for Government and PSU clients***

The company has a proven track record in executing projects for Government and PSU clients. During Fiscal 2026, Fiscal 2025, and Fiscal 2024, an aggregate of 143 direct projects and 32 indirect projects were completed. Work for Government and PSUs is focused on IT Infrastructure solutions to digitize functions.

- ***Experienced Management Team and Qualified Pool of Employees***

The company management team is led by Sukhbir Singh Kukreja (Promoter & Managing Director), Jogendrapal Singh Alagh (Promoter & Whole-Time Director), and Shiney Sukhbir (Promoter & Non-Executive Director). They bring extensive IT sector experience and oversee strategic planning, implementation, client engagement, and compliance functions.

- ***Geographic Presence and Multi-Location Operations***

The company operates through a distributed office network with headquarters in Bhopal, Madhya Pradesh and domestic offices in New Delhi, Mumbai, Ahmedabad, Jaipur, and Bangalore.

KEY BUSINESS STRATEGIES

- ***Expanding and augmenting the platforms and services portfolio***

The company continue to expand and diversify their platforms and services portfolio. Their approach strengthens managed services and digital services while enhancing proprietary platforms, delivering both standardized enterprise solutions and domain-specific transformation.

- ***Continue to Expand the Geographical Footprints***

The company plans to expand their footprint across India, currently concentrated in Madhya Pradesh, Gujarat, Maharashtra, Rajasthan, Karnataka, Delhi, and Uttar Pradesh, with projects in ERP, ICCC, e-governance, and Data Centres.

- ***Technology Innovation***

They continue to invest in technology innovation to deliver scalable, future-ready solutions. Their strategy integrates AI, ML, Blockchain, IoT, Cloud computing, and Edge computing into enterprise applications, managed services, and digital platforms.

- ***Data Centre & Infrastructure Expansion***

The Company may in due course evaluate opportunities for undertaking additional projects in India or international locations, subject to feasibility assessments, market conditions, regulatory requirements and availability of resources.

KEY RISK FACTORS

- ***Partially dependent on Government and PSU projects which also impacts their debtor period:*** A considerable portion of revenue is derived from Government and PSU projects awarded through competitive bidding, and financial performance is dependent on meeting pre-qualification requirements and securing bids. Failure to qualify, inability to partner, or rejection of bids could adversely impact growth plans and financial results.

- ***Requirement of bank guarantees and applicability of retention money:*** PBGs ranging from 5% to 10% of contract value, along with retention deposits up to 10%, are required under projects. Inability to maintain margins or Fixed Deposits may restrict new PBGs, impacting the ability to bid for and enter into contracts.
- ***Recruitment, retention and management of IT professionals and other employees***: Employee costs may be subject to increase, which could adversely affect business and results of operations. As of March 31, 2026, employee benefits expense is comprised of payments made to all personnel on payroll and engaged in operations.
- ***Ability to retain existing customers and acquire new customers:*** They are an IT solutions provider headquartered in Bhopal, Madhya Pradesh, offering enterprise applications, managed services, digital services, and proprietary platforms.
- ***Dependence on their suppliers for various products and services which they provide to the clients:*** Supplier dependence is noted, with 60.07% of purchases as of March 31, 2026 made from the top three suppliers. Failure to deliver in required quantities, within time, or as per quality standards could adversely affect business and project delivery.
- ***Focus on technology, quality and the ability to deliver innovative solutions:*** They are a CMMI Level 5 certified company, also accorded ISO/IEC 20000-1:2018, ISO 22301:2019, and ISO 14001:2015 certifications.

COMPARISON WITH LISTED INDUSTRY PEERS

Particulars	Revenue (crore)	Face Value (₹)	Closing Price as on 2nd Jul'2026 (₹)	EPS		P/E (x)	RoNW (%)	NAV (₹)
				Basic (₹)	Diluted (₹)			
Xtranet Technologies	**365.29**	**10**	**NA**	**10.28**	**10.28**	**NA**	**29.60**	**34.74**
Silver Touch Technologies	341.99	10	179.35	2.82	2.82	63.65	21.06	13.38
Dynacons Systems & Solutions	1,424.28	10	1,345.25	66.64	66.64	20.20	26.89	145.00
Coforge Limited	16,402.70	10	1,442.15	44.30	44.30	35.51	16.31	252.61

Comparison of KPIs with Listed Industry Peers:

Metric	For FY ended March 31, 2026				For FY ended March 31, 2025			
	Xtranet	Silver Touch Technologies	Dynacons Systems & Solutions	Coforge	Xtranet	Silver Touch Technologies	Dynacons Systems & Solutions	Coforge
Revenue (₹ Cr)	365.29	341.99	1,424.28	16,402.70	276.08	288.38	1,267.22	12,073.30
EBITDA (₹ Cr)	63.18	59.9	145.93	2,936.10	47.2	37.52	105.29	1,693.70
EBITDA Margin (%)	17.3	17.51	10.25	17.9	17.1	13.01	8.31	14.03
PAT (₹ Cr)	40.73	35.73	84.81	1,744.70	30.03	22.2	72.49	936.1
PAT Margin (%)	11.15	10.45	5.95	10.64	10.88	7.7	5.72	7.75
ROE (%)	34.78	23.56	31.04	19.55	44.31	18	37.26	16.23
ROCE (%)	32.52	26.16	30.59	21.71	39.59	19.68	34.39	17.55
Inventory Turnover (Times)	2.83	44.06	32.38	N.A	2.28	48.19	16.79	N.A
Net Debt (₹ Cr)	84.15	28.3	223.65	723.1	38.32	32.79	104.15	1,059.70
DSCR (Times)	2.35	N.A	N.A	N.A	3.43	1.12	4.15	0.97
Debt/Equity (Times)	0.63	0.19	0.75	0.08	0.41	0.33	0.6	0.13