

# IPO Report

Choice

**“Subscribe for Long Term” to  
Corona Remedies Ltd.**

Strong growth momentum with healthy margins, but valuation is fully priced.



**Salient features of the IPO:**

- **Corona Remedies Ltd. (CRL)**, Incorporated on August 27, 2004, is an India-focused branded pharmaceutical formulation company engaged in developing, manufacturing, and marketing products across women's healthcare, cardio-diabeto, pain management, urology, and other therapeutic areas. The company ranks as the second fastest-growing player among the top 30 companies in the Indian Pharmaceutical Market (IPM) in terms of domestic sales between MAT June 2022 and MAT June 2025.
- CRL has also demonstrated strong product innovation. Since June 2022, it has recorded a higher share of new product launches with sales exceeding Rs. 5cr in MAT June 2025, accounting for 14.43%, compared with 11.40% for the top 30 pharmaceutical companies in the IPM and 5.60% for the overall IPM.
- This public issue is a solely comprise of OFS (Rs. 655.37cr). The company will not receive any proceeds from the OFS portion.

**Key competitive strengths:**

- Second fastest growing company within the top 30 pharmaceutical companies in the Indian pharmaceutical market
- Capabilities of building a diversified portfolio, including "engine" brands, in the targeted therapy areas
- Pan-India sales network and marketing strategy focused on the "middle of the pyramid" target market
- Quality and current Good Manufacturing Practices-focused manufacturing facilities, with strong research and development capabilities
- Qualified, experienced and entrepreneurial management team supported by marquee investors

**Business strategy:**

- Further increase the market share within the domestic Indian pharmaceutical market
- Grow the product portfolio with a focus on long product life cycles and progression
- Expand into other therapeutic areas with significant growth potential and deepen the presence in existing therapeutic areas
- Execute strategic acquisitions and establish in-licensing agreements
- Expand the sales in select overseas markets with a focused approach

**Risk and concerns:**

- General slowdown in the global economic
- Operates in a regulated environment requiring approvals
- Depends partly on third-party manufacturers (37.3% of revenue)
- Exposure to government price controls may impact operations
- Competition

**Valuation Overview and IPO Rating**

At the upper end of the price band, CRL is valued at a P/E multiple of 43.5x (based on FY25 EPS of Rs. 24.4) and an EV/Sales multiple of 5.5x, which appears fully priced relative to its peers. The company has demonstrated consistent revenue and profit growth, supported by healthy margins. Around 70% of its revenue is derived from chronic therapies, which are typically high-margin and exhibit strong prescription stickiness. CRL primarily focuses on chronic segments such as women's healthcare, cardiology, and diabetes, offering long-term growth visibility.

Recent acquisitions have strengthened its presence in key chronic segments and improved growth visibility. CRL's IPM ranking has improved from 37th to 29th, reflecting rising scale and competitiveness. While valuations appear fully priced, the company's sustainable business model and long-term growth prospects support a "Subscribe for Long Term" rating for this issue.

Issue details				
Price band	Rs. 1,008 - 1,062 per share			
Face value	Rs. 10			
Shares for fresh issue	Nil			
Shares for OFS	0.617 - 0.650cr shares			
Fresh issue size	Nil			
OFS issue size	Rs. 655.37cr			
Total issue size	0.617 - 0.650cr shares (Rs. 655.37cr)			
Employee Reservation	0.006cr shares (Rs. 5.85cr)			
Net issue size	0.611 - 0.644cr shares (Rs. 649.52cr)			
Bidding date	08th Dec. - 10th Dec. 2025			
Implied MCAP at higher price band	Rs. 6,495.20cr			
Implied enterprise value at higher price band	Rs. 6,554.66cr			
Book running lead manager	JM Financial Ltd., IIFL Capital Services Ltd., and Kotak Mahindra Capital Company Ltd.			
Registrar	Bigshare Services Pvt. Ltd.			
Sector	Pharmaceuticals			
Promoters	Dr. Kirtikumar Laxmidas Mehta, Niravkumar Kirtikumar Mehta and Ankur Kirtikumar Mehta			
Category				
Percent of issue (%)				
QIB portion	50%	0.306 - 3.22cr shares		
Non institutional portion (Big)	10%	0.061 - 0.064cr shares		
Non institutional portion (Small)	5%	0.031 - 0.032cr shares		
Retail portion	35%	0.214 - 0.226cr shares		
Indicative IPO process time line				
Finalization of basis of allotment	11th Dec. 2025			
Unblocking of ASBA account	12th Dec. 2025			
Credit to demat accounts	12th Dec. 2025			
Commencement of trading	15th Dec. 2025			
Pre and post - issue shareholding pattern				
Pre-issue				
Promoter & promoter group	72.50%	69.00%		
Public	27.50%	31.00%		
Non-promoter & Non-public	0.00%	0.00%		
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>		
Retail application money at higher cut-off price per lot				
Number of shares per lot	14			
Employee Discount	Rs. 54			
Application money	Rs. 14,868 per lot			

## Peer Comparison:

Company name	FV (Rs.)	CMP (Rs.)	MCAP (Rs. cr)	EV (Rs.)	6M Return (%)	12M Return (%)	FY25 Revenue (Rs. cr)	FY25 EBITDA (Rs. cr)	FY25 PAT (Rs. cr)	FY25 EBITDA margin (%)	FY25 PAT margin (%)
Corona Remedies Ltd.	10	1,062	6,495	6,555	-	-	1,196	240	149	20.1%	12.5%
Abbott India Ltd	10	28,959	61,536	60,105	-9.0%	-0.3%	6,409	1,695	1,414	26.4%	22.1%
Alkem Laboratories Ltd	2	5,670	67,793	67,611	16.5%	3.1%	12,965	2,512	2,215	19.4%	17.1%
ERIS Lifesciences Ltd	1	1,555	21,182	23,437	-5.2%	6.4%	2,894	1,018	375	35.2%	13.0%
Glaxosmithkline Pharmaceuticals Ltd	10	2,522	42,724	41,330	-25.1%	8.6%	3,749	1,179	928	31.4%	24.8%
J B Chemicals & Pharmaceuticals Ltd	1	1,818	28,479	28,378	8.8%	3.5%	3,918	1,032	660	26.3%	16.8%
Mankind Pharma Ltd	1	2,212	91,312	99,269	-6.4%	-14.7%	12,207	3,026	2,011	24.8%	16.5%
Pfizer Ltd	10	4,972	22,746	19,986	-10.8%	-4.5%	2,281	742	768	32.5%	33.7%
Sanofi India Ltd	10	4,372	10,069	9,793	-30.0%	-30.6%	2,013	491	414	24.4%	20.6%
Torrent Pharmaceuticals Ltd	5	3,785	1,28,102	1,30,725	19.0%	13.6%	11,516	3,721	1,911	32.3%	16.6%
<b>Average</b>										<b>28.1%</b>	<b>20.1%</b>

Company name	4Y top-line growth (CAGR)	4Y EBITDA growth (CAGR)	4Y PAT growth (CAGR)	Average 4Y EBITDA margin	Average 4Y PAT margin	4Y average RoE	4Y average RoCE	Avg 4Y Receivable days	Avg 4Y Inventory Days	Avg 4Y Payable Days	Net Worth
Corona Remedies Ltd.	24.7%	137.9%	-	13.2%	7.7%	16.0%	17.3%	36	38	41	607
Abbott India Ltd	9.2%	15.9%	21.0%	24.0%	19.1%	33.4%	44.7%	20	44	109	4,233
Alkem Laboratories Ltd	6.8%	6.9%	9.7%	17.6%	14.0%	17.8%	18.2%	42	56	124	11,985
ERIS Lifesciences Ltd	29.0%	27.7%	-2.6%	34.3%	21.3%	18.0%	17.2%	51	28	147	2,855
Glaxosmithkline Pharmaceuticals Ltd	4.6%	15.7%	-18.2%	26.4%	28.1%	32.2%	47.5%	21	49	151	1,951
J B Chemicals & Pharmaceuticals Ltd	17.4%	23.9%	19.6%	24.1%	15.4%	20.4%	25.1%	66	49	90	3,434
Mankind Pharma Ltd	16.2%	15.0%	11.4%	24.2%	17.3%	21.5%	26.1%	24	59	116	14,332
Pfizer Ltd	-4.4%	-3.9%	7.8%	31.8%	27.0%	19.9%	26.5%	23	64	99	4,218
Sanofi India Ltd	-12.0%	-13.6%	-24.0%	25.0%	26.3%	37.8%	50.0%	23	74	116	861
Torrent Pharmaceuticals Ltd	10.6%	15.2%	35.0%	30.5%	13.5%	21.4%	21.6%	40	54	277	7,590
<b>Average</b>	<b>8.6%</b>	<b>11.4%</b>	<b>6.6%</b>	<b>26.4%</b>	<b>20.2%</b>	<b>24.7%</b>	<b>30.7%</b>	<b>34</b>	<b>53</b>	<b>136</b>	

Company name	Total Debt	Cash	FY25 RoE (%)	FY25 RoCE (%)	P / E	P/B	EV / Sales	EV / EBITDA	MCAP / Sales	EPS (Rs.)	BVPS (Rs.)	D/E
Corona Remedies Ltd.	178	119	24.6%	27.4%	43.5	10.7	5.5	27.3	5.4	24.4	99.3	0.3
Abbott India Ltd	197	1,628	33.4%	47.9%	43.5	14.5	9.4	35.5	9.6	665.4	1,992.1	0.0
Alkem Laboratories Ltd	1,381	1,563	18.5%	21.6%	30.6	5.7	5.2	26.9	5.2	185.3	1,002.4	0.1
ERIS Lifesciences Ltd	2,478	223	13.1%	13.6%	56.5	7.4	8.1	23.0	7.3	27.5	209.6	0.9
Glaxosmithkline Pharmaceuticals Ltd	10	1,404	47.6%	67.6%	46.0	21.9	11.0	35.1	11.4	54.8	115.2	0.0
J B Chemicals & Pharmaceuticals Ltd	28	129	19.2%	26.7%	43.1	8.3	7.2	27.5	7.3	42.1	219.2	0.0
Mankind Pharma Ltd	8,511	554	14.0%	18.3%	45.4	6.4	8.1	32.8	7.5	48.7	347.2	0.6
Pfizer Ltd	41	2,801	18.2%	26.2%	29.6	5.4	8.8	26.9	10.0	167.9	922.0	0.0
Sanofi India Ltd	19	295	48.1%	46.1%	24.3	11.7	4.9	19.9	5.0	179.8	373.9	0.0
Torrent Pharmaceuticals Ltd	3,202	579	25.2%	27.3%	67.0	16.9	11.4	35.1	11.1	56.5	224.3	0.4
<b>Average</b>			<b>26.4%</b>	<b>32.8%</b>	<b>42.9</b>	<b>10.9</b>	<b>8.2</b>	<b>29.2</b>	<b>8.3</b>			<b>0.2</b>

Note: Considered financials for the period during FY22-25 (with IPO adjustments); Source: Choice Broking Research

### Key Highlights of the Industry and the Company:

- The company has a diversified portfolio of 71 brands as of June 30, 2025, catering to multiple therapeutic areas including women's healthcare, cardio-diabeto, pain management, urology, and others. Its core targeted therapy areas—women's healthcare, cardio-diabeto, pain management, and urology—together contributed 68.26% of domestic sales in MAT June 2025 and recorded a strong growth of 22.40% CAGR from MAT June 2022 to MAT June 2025. Within these segments, women's healthcare accounted for 28.56% of domestic sales, followed by cardio-diabeto (comprising cardiovascular and anti-diabetic therapies) at 23.38%, pain management at 11.79%, and urology at 4.53% in MAT June 2025.
- CRL's focused strategy of engaging with specialist and super-specialist doctors has enabled the company to outpace overall prescription growth in IPM during MAT June 2022 to MAT June 2025. This strategy is supported by the targeted deployment of marketing and distribution teams across urban and semi-urban markets, which together contributed 75.11% of domestic sales in MAT June 2025.

**Continue:**

- Specialists and super-specialists accounted for 75.75% of CRL's prescriptions during MAT June 2025, significantly higher than the IPM average of 60.96%. As a result of this improved market positioning, CRL's industry ranking strengthened from 37th in MAT June 2022 to the 29th largest pharmaceutical company in India by MAT June 2025, as per the RHP.
- CRL operates two manufacturing facilities located in Gujarat and Himachal Pradesh, and is currently commissioning a hormone manufacturing facility in Gujarat, which is expected to commence commercial operations in Q1 FY27. The company's facilities support a wide range of pharmaceutical dosage and packaging forms, including tablets, capsules (both hard and soft gelatin), sachets, liquids, and drops.
- CRL has capabilities to manage complex manufacturing processes at scale, offering advanced delivery systems such as oral, effervescent, controlled-release, modified-release, and bi-layered tablets; hard and soft gelatin capsules; as well as oral powders, liquids, and suspensions. As of June 30, 2025, CRL employed 761 personnel across its manufacturing operations and operates a total of 11 production lines.
- CRL pursues a focused strategy of strategic brand acquisitions and in-licensing arrangements to address therapy gaps in its portfolio and build complementary capabilities such as backward integration, marketing tie-ups, and product diversification. This strategy enables the company to broaden its therapeutic footprint and strengthen its competitive position across key segments.
- During FY24, CRL acquired the Myoril brand from Sanofi, significantly strengthening its pain management portfolio and expanding its presence in this critical therapeutic area. Earlier, the company acquired Vitneurin, Stelbid, Dilo DX, and Dilo BM from GlaxoSmithKline (GSK), reinforcing its position in nutraceuticals, respiratory, and gastroenterology.
- Additionally, the acquisition of Obimet and Thyrocab from Abbott India enhanced CRL's presence in diabetes and thyroid management, while the acquisition of Fostine, Menodac, Ovidac, Vageston, Luprofact, Noklot, and Spyne from Bayer Zydus Pharma Private Limited further consolidated its position in women's health and cardio-diabeto therapeutic areas.
- CRL has historically derived a significant majority of its operating revenue from India, with approximately 96% contributed by the domestic market and the remaining 4% from international operations. While India continues to remain the core market, the company is strategically focused on expanding its global presence. This expansion is being driven by its hormone product portfolio, strong R&D capabilities, and differentiated offerings, enabling entry into select international markets. Currently, CRL has a presence across more than 20 countries, including the UAE, Uzbekistan, the Philippines, Kenya, Cyprus, among others.
- CRL derives a significant portion of its domestic sales from the West Zone, comprising Gujarat, Maharashtra, Chhattisgarh, Goa, and Madhya Pradesh, which together accounted for 47.30% of domestic sales in MAT June 2025. The company's revenue is predominantly driven by chronic and sub-chronic therapeutic segments, including women's healthcare, cardio-diabeto, pain management, and VMN. Leading brands such as B-29, Myoril, Tricium, Cortel, and Obimet operate within these segments and contribute approximately 70% of total revenue, while acute therapies account for the remaining 30%.

Revenue bifurcation (Rs. Cr)						
Particulars	FY23 C	FY24 C	FY25 C	3M ended June'30, 2025	CAGR over FY23-25	Annual growth over FY24
Women's Healthcare	259.1	291.5	329.4	97.4	12.7%	13.0%
% of revenue	29.3%	28.7%	27.5%	28.1%		
Cardio-diabeto	182.2	230.4	283.1	87.0	24.7%	22.9%
% of revenue	20.6%	22.7%	23.7%	25.1%		
Pain Management	54.0	90.8	134.1	41.4	57.6%	47.7%
% of revenue	6.1%	8.9%	11.2%	11.9%		
Urology	14.3	21.8	32.8	10.4	51.6%	50.2%
% of revenue	1.6%	2.2%	2.7%	3.0%		
Others	<b>374.5</b>	<b>380.0</b>	<b>417.1</b>	<b>110.4</b>	5.5%	9.7%
% of revenue	42.4%	37.5%	34.9%	31.9%		
<b>Total Revenue</b>	<b>884.1</b>	<b>1,014.5</b>	<b>1,196.4</b>	<b>346.5</b>	16.3%	17.9%

## Financial statements:

Restated consolidated profit and loss statement (Rs. cr)						
	FY22 S	FY23 C	FY24 C	FY25 C	3M ended June'30, 2025	CAGR over FY22-25
<b>Revenue from operations</b>	<b>617.3</b>	<b>884.1</b>	<b>1,014.5</b>	<b>1,196.4</b>	<b>346.5</b>	<b>24.7%</b>
Cost of materials consumed	(73.1)	(99.1)	(102.7)	(102.3)	(25.1)	11.9%
Purchase of Stock in trade	(114.1)	(126.4)	(124.9)	(158.0)	(34.8)	11.4%
Change in inventories of finished goods and work-in-progress	40.6	14.5	0.8	23.7	(5.9)	-16.4%
<b>Gross profit</b>	<b>470.7</b>	<b>673.1</b>	<b>787.6</b>	<b>959.9</b>	<b>280.8</b>	<b>26.8%</b>
Employee benefit expenses	(226.7)	(254.8)	(295.4)	(346.1)	(97.4)	15.2%
Other expenses	(226.2)	(290.3)	(337.5)	(373.8)	(113.5)	18.2%
<b>EBITDA</b>	<b>17.8</b>	<b>128.0</b>	<b>154.7</b>	<b>240.0</b>	<b>69.8</b>	<b>137.9%</b>
Depreciation & amortization expenses	(20.5)	(20.1)	(28.3)	(37.2)	(8.9)	22.0%
<b>EBIT</b>	<b>(2.7)</b>	<b>107.9</b>	<b>126.5</b>	<b>202.8</b>	<b>60.9</b>	-
Finance costs	(4.7)	(4.3)	(14.4)	(10.6)	(2.0)	30.9%
Other income	6.6	7.1	6.5	5.9	2.0	-3.5%
<b>PBT &amp; share of Associate</b>	<b>(0.8)</b>	<b>110.7</b>	<b>118.5</b>	<b>198.1</b>	<b>60.9</b>	-
Share of Associate	0.0	0.2	0.0	0.4	(0.2)	-
<b>PBT</b>	<b>(0.8)</b>	<b>110.9</b>	<b>118.5</b>	<b>198.5</b>	<b>60.7</b>	-
Tax expenses	0.4	(26.0)	(28.0)	(49.1)	(14.5)	-
<b>Reported PAT</b>	<b>(0.4)</b>	<b>84.9</b>	<b>90.5</b>	<b>149.4</b>	<b>46.2</b>	-
						<b>65.1%</b>

Restated consolidated balance sheet statement (Rs. cr)						
	FY22 S	FY23 C	FY24 C	FY25 C	3M ended June'30, 2025	CAGR over FY22-25
Equity share capital	51.1	61.2	61.2	61.2	61.2	6.2%
Other Equity	269.9	347.4	419.2	545.2	545.9	26.4%
Non-current borrowings	16.5	0.0	67.0	16.0	7.0	-1.1%
Lease liabilities	6.8	23.8	22.6	21.0	20.7	45.5%
Other financial liabilities	0.5	0.5	0.0	0.0	0.0	-
Non-current provisions	18.8	24.8	32.0	38.6	41.4	27.2%
Deferred tax liabilities	0.0	0.0	4.3	8.3	8.2	-
Trade payables	84.6	94.4	114.3	143.5	119.0	19.3%
Current borrowings	17.2	2.3	67.1	46.7	99.6	39.5%
Current lease liabilities	5.8	1.8	2.2	2.5	2.7	-24.4%
Other financial liabilities	13.4	8.0	5.4	4.8	48.0	-29.2%
Other current liabilities	6.5	8.6	6.8	8.4	15.4	8.5%
Current Provisions	16.9	18.4	23.5	27.4	28.9	17.6%
Current tax liabilities (net)	3.4	3.8	4.8	6.3	14.3	23.2%
<b>Total liabilities</b>	<b>511.4</b>	<b>595.0</b>	<b>830.6</b>	<b>929.9</b>	<b>1,012.4</b>	<b>22.1%</b>
PP&E	152.2	184.1	191.0	198.7	201.2	9.3%
Capital work in progress	14.2	64.7	120.6	186.0	200.4	135.5%
Other Intangible assets	9.5	0.5	192.7	171.2	166.0	161.9%
Investments accounted using equity method	0.0	25.5	25.5	25.8	25.6	-
Other non-current financial assets	44.5	15.9	3.4	1.4	7.4	-68.5%
Deferred tax asset (net)	3.8	4.3	-	-	-	-
Other non-current assets	3.5	8.6	7.5	7.9	2.3	31.5%
Inventories	73.9	105.4	98.3	129.5	119.1	20.5%
Investments	7.0	6.0	-	-	-	-
Trade receivables	74.4	87.0	99.9	118.3	150.9	16.7%
Cash & cash equivalents	6.8	14.5	3.2	3.2	2.4	-22.1%
Other bank balances	94.2	62.2	66.7	66.1	116.2	-11.1%
Loans	0.4	0.4	0.4	0.4	0.2	-3.8%
Other financial assets	0.0	-	-	2.6	10.5	-
Other current assets	26.9	16.0	21.4	18.8	10.2	-11.3%
<b>Total assets</b>	<b>511.4</b>	<b>595.0</b>	<b>830.6</b>	<b>929.9</b>	<b>1,012.4</b>	<b>22.1%</b>
						<b>12.0%</b>

Restated consolidated cash flow statement (Rs. cr)							
	FY22 S	FY23 C	FY24 C	FY25 C	3M ended June'30, 2025	CAGR over FY22-25	Annual growth over FY24
Cash flow before working capital changes	19.5	133.4	165.3	250.8	71.9	134.1%	51.7%
Working capital changes	79.7	(4.9)	9.3	(17.1)	(40.2)	-	-
<b>Cash flow from operating activities</b>	<b>97.7</b>	<b>102.7</b>	<b>156.8</b>	<b>190.5</b>	<b>25.4</b>	<b>24.9%</b>	<b>21.5%</b>
Purchase of PP&E	(34.0)	(94.8)	(286.3)	(91.6)	(12.8)	39.2%	-68.0%
<b>Cash flow from investing activities</b>	<b>(65.8)</b>	<b>(50.2)</b>	<b>(266.6)</b>	<b>(83.8)</b>	<b>(26.4)</b>	<b>8.4%</b>	<b>-68.6%</b>
Dividend paid	(7.0)	(7.0)	(16.9)	(22.6)	(40.8)	47.9%	33.6%
<b>Cash flow from financing activities</b>	<b>(29.9)</b>	<b>(44.7)</b>	<b>98.5</b>	<b>(106.6)</b>	<b>0.2</b>	<b>52.8%</b>	-
<b>Net cash flow</b>	<b>2.1</b>	<b>7.7</b>	<b>(11.3)</b>	<b>0.1</b>	<b>(0.8)</b>	<b>-68.1%</b>	-
Effect of exchange differences on restatement of foreign currency Cash	(0.0)	(0.0)	0.0	0.0	0.0	-	-
Opening balance of cash	4.8	6.8	14.5	3.2	3.2	-13.0%	-78.2%
<b>Closing balance at the end of the year</b>	<b>6.8</b>	<b>14.5</b>	<b>3.2</b>	<b>3.2</b>	<b>2.4</b>	<b>-22.1%</b>	<b>2.1%</b>
Financial ratios							
Particulars	FY22 S	FY23 C	FY24 C	FY25 C	3M ended June'30, 2025	CAGR over FY22-25	Annual growth over FY24
Profitability ratios							
Revenue growth rate	-	43.2%	14.8%	17.9%	-	-	318 bps
Gross profit growth rate	-	43.0%	17.0%	21.9%	-	-	485 bps
Gross profit margin	76.2%	76.1%	77.6%	80.2%	81.0%	399 bps	259 bps
EBITDA growth rate	-	618.2%	20.9%	55.1%	-	-	3,418 bps
EBITDA margin	2.9%	14.5%	15.3%	20.1%	20.1%	1,717 bps	480 bps
EBIT growth rate	-	-	17.2%	60.4%	-	-	4,316 bps
EBIT margin	-0.4%	12.2%	12.5%	17.0%	17.6%	1,738 bps	448 bps
Reported PAT growth rate	-	-	6.6%	65.1%	-	-	5,855 bps
Reported PAT margin	-0.1%	9.6%	8.9%	12.5%	13.3%	1,255 bps	356 bps
Turnover ratios							
Inventory receivable turnover ratio	8.3	9.9	10.0	10.5	2.8	8.0%	5.5%
Trade receivable turnover ratio	8.3	11.0	10.9	11.0	2.6	9.7%	1.0%
Accounts payable turnover ratio	7.3	9.9	9.7	9.3	2.6	8.3%	-4.5%
Fixed asset turnover ratio	3.5	3.5	2.0	2.2	0.6	-15.0%	7.0%
Total asset turnover ratio	1.2	1.5	1.2	1.3	0.3	2.1%	5.3%
Cash Conversion							
Inventories days	44	37	37	35	32	-7.4%	-5.2%
Trade receivables days	44	33	34	33	35	-8.9%	-1.0%
Trade payables days	(50)	(37)	(38)	(39)	(34)	-7.7%	4.8%
Cash conversion cycle	38	33	33	29	33	-8.6%	-12.3%
Liquidity ratios							
Current ratio	1.9	2.1	1.3	1.4	1.2	-9.7%	9.4%
Quick ratio	1.4	1.4	0.9	0.9	0.9	-14.9%	2.3%
Total debt	60.3	36.4	164.4	91.0	178.1	14.7%	-44.6%
Net debt	53.5	22.0	161.2	87.8	175.7	18.0%	-45.6%
Debt to equity	0.2	0.1	0.3	0.2	0.3	-7.2%	-56.1%
Net debt to EBITDA	3.0	0.2	1.0	0.4	2.5	-50.4%	-64.9%
Cash flow ratios							
CFO to PAT	(244.3)	1.2	1.7	1.3	0.5	-	-26.4%
CFO to Capex	2.9	1.1	0.5	2.1	2.0	-10.2%	279.7%
CFO to total debt	1.6	2.8	1.0	2.1	0.1	8.9%	119.5%
CFO to current liabilities	0.7	0.7	0.7	0.8	0.1	6.4%	13.7%
Return ratios							
RoIC (%)	-0.4%	20.5%	16.9%	23.3%	7.1%	2,372 bps	634 bps
RoE (%)	-0.1%	20.8%	18.8%	24.6%	7.6%	2,477 bps	581 bps
RoA (%)	-0.1%	14.3%	10.9%	16.1%	4.6%	1,615 bps	517 bps
RoCE (%)	-0.7%	23.7%	18.7%	27.4%	7.3%	2,805 bps	872 bps
Per Share Data							
Restated adjusted EPS	(0.1)	13.9	14.8	24.4	7.6	-	65.1%
DPS	1.1	1.1	2.8	3.7	6.7	47.9%	33.6%
BVPS	52.5	66.8	78.5	99.1	99.3	23.6%	26.2%
Operating cash flow per share	16.0	16.8	25.6	31.1	4.1	24.9%	21.5%

Source: Choice Equity Broking

## IPO rating rationale

**Subscribe:** An IPO with strong growth prospects and valuation comfort.

**Subscribe for Long Term:** Relatively better growth prospects but with valuation discomfort.

**Avoid:** Concerns on both fundamentals and demanded valuation.

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