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IPO Note

Jio Platforms Ltd.

Rating
SUBSCRIBE



Industry: Telecommunications & Connectivity

Date: 16th October, 2026

Jio Platforms Ltd

Issue Highlights

Jio Platforms IPO is a book build issue of Rs 30,213.00 crores.

The issue is entirely a fresh issue of 27.00 crore shares of Rs 30,213.00 crores, at the upper band price of Rs 1,119 per share.

Objects of the Offer are: The net proceeds of the Fresh Issue are to be utilized in the following manner:

Particular	Amt (Rs in Cr)
Prepayment, in full or in part, of certain outstanding borrowings availed by the Material Subsidiary, namely, RJIL	27,500
General Corporate Purposes	2,713

**The amount to be utilized for general corporate purposes shall not exceed 25% of the gross proceeds of the Fresh Issue, in accordance with the SEBI ICDR Regulations.*



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IPO Note

21st Oct 2026 ISSUE OPENS

to

23rd Oct 2026 ISSUE CLOSES

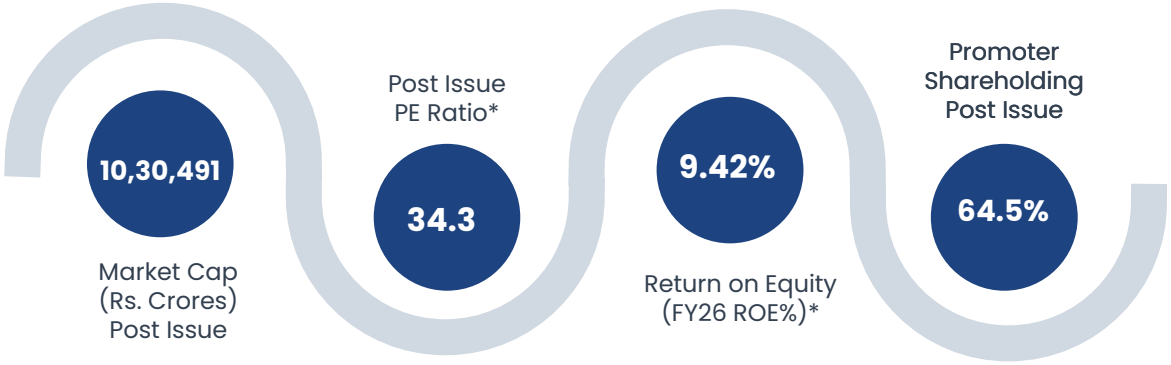
ISSUE DETAILS	
Price Band	Rs 1,065 to Rs. 1,119 per share
Face Value	Rs. 10 per share
Total Offer Size	27,00,00,000 shares (aggregating up to Rs. 30,213 Cr)
Fresh Issue	27,00,00,000 shares (aggregating up to Rs. 30,213 Cr)
Issue Type	Book-building IPO
Minimum lot	12 shares
Listing on	NSE, BSE

Data Source: Company filings & CSEC Research

Date: 16th October, 2026

Outlook

- Jio Platforms is one of India's largest digital platform companies, serving 533.3 million customers as of June 30, 2026, providing significant scale advantages and a strong position across the country's digital ecosystem.
- The company benefits from a proprietary technology stack, in-house innovation capabilities, and substantial investments in 5G, artificial intelligence, cloud infrastructure, and digital platforms, strengthening its long-term competitive positioning.
- The company is well positioned to benefit from India's digital economy, which is expected to expand from Rs 49.6 lakh crore in FY26 to Rs 125.8 lakh crore by FY31, supported by increasing digital adoption across consumers and enterprises.
- Strong promoter backing and synergies within the Reliance ecosystem enhance distribution reach, customer acquisition capabilities, and cross-selling opportunities as the company continues to expand its consumer and enterprise offerings.
- Significant growth opportunities exist through higher broadband penetration, improving data consumption and increasing adoption of digital services such as cloud, entertainment, enterprise solutions, and AI-enabled applications, leading to ARPU expansion.
- Future growth drivers are likely to emerge from AI-led services and low-earth orbit (LEO) satellite broadband offerings (upon receipt of the required regulatory approvals), which will provide additional monetization opportunities.
- While tariff hikes may remain challenging in the near term amid inflationary pressures and falling technology costs, the company's large subscriber base and diversified digital ecosystem provide multiple avenues for revenue growth.
- At the IPO price, the stock is valued at approximately 32x FY27E earnings, representing a discount of around 12% to 15% to its nearest listed peer. We believe AI-led services opportunity can trigger bridging of this discount.
- We have a '**SUBSCRIBE**' rating for Jio Platforms Ltd IPO for listing gains.



Data Source: Company filings & CSEC Research | *Post Issue PER calculated with FY26 PAT | *ROE reported in RHP for FY26

Indicative Timeline

	On or before
Finalization of Basis of Allotment	Mon, Oct 26, 2026
Unblocking of Funds	Tue, Oct 27, 2026
Credit of shares to Demat Account	Tue, Oct 27, 2026
Listing on exchange	Wed, Oct 28, 2026

IPO Reservation

QIB Shares	Not more than 50% of the Net Issue
HNI Shares	Not less than 15% of the Net Issue
Retail Shares	Not less than 35% of the Net Issue

Lot Size

Application	Lots	Shares	Amount
Retail (Min)	1	12	Rs. 13,428
Retail (Max)	14	168	Rs. 1,87,992
S-HNI (Min)	15	180	Rs. 2,01,420
S-HNI (Max)	74	888	Rs. 9,93,672
B-HNI (Min)	75	900	Rs. 10,07,100

Company Overview

- Jio Platforms Limited (JPL) is a leading technology platform company focused on digital connectivity, digital services, and emerging technologies in India. Built on a proprietary technology stack and extensive pan-India digital infrastructure, the company has played a key role in democratizing access to digital connectivity and accelerating India's digital transformation. Through its subsidiary, Reliance Jio Infocomm Limited (RJIL), the company served 533.3 million customers as of June 30, 2026, making it one of the largest digital service providers in the country.

- The company's integrated ecosystem combines mobile services, fixed broadband, digital applications, and data-driven customer solutions on a unified platform, positioning it as a comprehensive digital gateway for consumers and enterprises. Leveraging its connectivity infrastructure as a foundational distribution layer, the company provides access to a wide range of digital services and emerging technologies, including artificial intelligence (AI).

- Jio Platforms differentiates itself through its vertically integrated and proprietary technology capabilities spanning network infrastructure, device engineering, software development, operating systems, and digital applications. This full-stack ownership reduces reliance on third-party vendors, provides structural cost advantages, and enables faster innovation cycles. As of June 30, 2026, the company employed 12,477 professionals in digital products and technology development, representing approximately 45% of its total workforce.

- Innovation remains a key focus area, with the company and its subsidiaries having applied for 7,220 patents across areas such as 4G, 5G, 6G, cloud-native core network architectures, AI-driven network automation, and other digital technologies in India and internationally. The company was also ranked among the top 20 global companies in the Patent Cooperation Treaty rankings in 2025, underscoring its strong technology and innovation capabilities.

- **Market Leadership in Digital Connectivity:** The company is India's largest digital connectivity provider, with approximately 60% of the country's wireless data traffic carried on its network in FY26. As of June 30, 2026, it had nearly 1.4x the 4G and 5G subscriber base of the second-largest telecom operator and operated the second-largest mobile data network globally by traffic, underscoring its strong market position and extensive digital reach.

- **Technology and Innovation Capabilities:** The company has consistently remained at the forefront of innovation across connectivity, devices, software, and digital services. It was among the first globally to launch a greenfield all-IP 4G VoLTE network and the first operator in India to deploy a standalone 5G network, serving 284.9 million 5G subscribers as of June 30, 2026.

- **Highly Engaged and Diversified Customer Base:** The company has built a large and diversified customer ecosystem, supported by its extensive digital connectivity network and multi-channel distribution infrastructure. As of June 30, 2026, its wireless broadband network covered more than 99% of India's population, enabling widespread access to digital services through platforms such as MyJio, JioTV+, and an extensive physical service network.

- **Promoter Backing and Group Synergies:** The company benefits from the strong backing of its promoter, Reliance Industries Limited, and leverages the broader Reliance ecosystem across retail, media, entertainment, and consumer businesses. Its digital services benefit from extensive distribution reach through group entities, including access to a pan-India retail network for telecom service distribution. Additionally, technology and platform synergies with other Reliance businesses help expand customer reach, enhance service offerings, and create cross-selling opportunities across the group's large consumer base.

Data Source: Company filings & CSEC Research

Capability Matrix:

- **Consumer Digital Services Ecosystem:**
    - The company offers an integrated portfolio of consumer digital services spanning digital connectivity, entertainment, cloud computing, smart home solutions, and artificial intelligence. Its offerings include 4G and 5G mobile services, JioFiber and JioAirFiber broadband services, digital entertainment platforms such as JioTV+, JioSaavn, JioGames, and JioHotstar, cloud-based solutions including JioAICloud and JioPC, as well as smart home and IoT products through Jio Set-top-box and JioHome.
    - The company has also expanded into AI-enabled services through offerings such as JioBrain and Google AI Pro, creating a comprehensive digital ecosystem that enables consumers to access connectivity, entertainment, productivity, and intelligent digital services through a unified platform.
- **Enterprise Digital Solutions:**
    - The company offers a comprehensive suite of enterprise digital solutions encompassing connectivity, IoT, cloud, cybersecurity, managed services, and artificial intelligence. Its offerings include enterprise broadband, leased lines, MPLS and VPN services under JioBusiness, along with IoT solutions for smart metering, fleet management, and industrial monitoring through JioThings.
    - The company also provides cloud, managed Wi-Fi, private 5G, SD-WAN, and cybersecurity solutions, supported by partnerships with leading global cloud providers. In addition, it offers managed network and communication services as well as AI-powered enterprise solutions through JioBrain, enabling businesses to enhance operational efficiency, automation, forecasting, and digital transformation initiatives.

Risks

- **Technology Upgradation and Competitive Risk:** The company operates in a rapidly evolving technology and telecommunications landscape, requiring continuous investment in network infrastructure, digital services, and platform upgrades to remain competitive. The emergence of alternative technologies, particularly satellite-based broadband services, could intensify competition across fixed broadband, wireless access, enterprise connectivity, and rural broadband segments. In addition, the company must continually modernize its technology stack, integrate new solutions with existing systems, and phase out legacy infrastructure, which involves significant capital expenditure and execution risks. Delays in technology upgrades, slower-than-expected adoption of new digital services, evolving regulatory frameworks, the emergence of competing technology standards, or failure to commercialize next-generation connectivity solutions could increase customer churn, reduce competitiveness, and adversely impact the company's business, financial condition, and growth prospects.

- **Cybersecurity, Data Privacy and Third-Party Infrastructure Dependence:** The company's operations are highly dependent on the security, reliability, and availability of its technology platforms, data infrastructure, and digital services. Any cybersecurity incident, data breach, ransomware attack, malware intrusion, system failure, or unauthorized access could disrupt operations, compromise customer data, result in regulatory action, and adversely affect the company's reputation and financial performance. In addition, the company relies on infrastructure and support services provided by its promoter and third-party technology partners, including data centres, cloud infrastructure, and hosting services. Any disruption, failure, or termination of these arrangements could affect service quality, increase customer churn, and necessitate significant investments to transition to alternative providers, adversely impacting the company's business, financial condition, and results of operations.

- **Regulatory and Licensing Framework:** The company operates in a highly regulated telecommunications industry and is subject to oversight by regulatory authorities such as the Department of Telecommunications (DoT) and the Telecom Regulatory Authority of India (TRAI). Its business is dependent on maintaining licenses, spectrum rights, regulatory approvals, and compliance with evolving telecom regulations relating to spectrum usage, customer verification, quality of service, unsolicited communications, and network operations. Any adverse changes in government policies, licensing conditions, spectrum allocation frameworks, regulatory interpretations, or tariff regulations could increase compliance costs and operational obligations. Additionally, ongoing regulatory disputes, financial disincentives, spectrum-related liabilities, or unfavorable judicial and regulatory outcomes may result in additional payments, penalties, operational restrictions, or increased costs, adversely affecting the company's business, financial condition, and profitability.

- **Capital Intensive Business Mode:** The company operates in a capital-intensive industry that requires substantial investments in spectrum, network infrastructure, technology platforms, digital services, and customer equipment. Any delays in project execution, cost overruns, slower-than-expected customer adoption, funding constraints, or failure of new technologies to generate anticipated returns could adversely impact profitability, cash flows, and future growth prospects.

- **Dependency on Reliance Retail Distribution Network:** The company is significantly dependent on Reliance Retail Limited (RRL) for the distribution of its pre-paid connectivity services, customer acquisition, KYC verification, marketing, promotional activities, and payment collection. RRL serves as the sole distributor for the company's pre-paid connectivity offerings, which contributed 76.37%, 77.08%, and 79.35% of consolidated revenue from operations in Q1FY27, FY26, and FY24, respectively. Any disruption, termination, or deterioration in this arrangement could adversely impact customer acquisition, service distribution, and revenue generation. While alternative distribution channels are available, transitioning to a new distribution framework would require significant time, investment, and operational resources, which could negatively affect the company's business, financial condition, and operating performance.

Financials

Income Statement (Rs. Cr)	Q1FY27	FY26	FY25	FY24
Revenue from Operations	39,173	1,46,885	1,28,218	1,09,558
Other Income	1,025	2,874	1,115	617
Total Income	**40,198**	**1,49,759**	**1,29,333**	**1,10,175**
Expenses	19,333	73,504	65,163	55,217
EBITDA	**19,840**	**73,382**	**63,055**	**54,341**
EBITDA Margins	**50.65%**	**49.96%**	**49.18%**	**49.60%**
Depreciation	7,458	27,249	24,138	22,103
EBIT	**12,382**	**46,133**	**38,918**	**32,238**
Finance Cost	2,980	8,653	4,905	4,048
EBT and Exceptional Items	**10,427**	**40,353**	**35,127**	**28,808**
Share of profits/ (loss) of JV accounted for using equity method	-	(4)	(11)	(11)
PBT	**10,427**	**40,350**	**35,116**	**28,797**
Tax	2,663	10,300	9,007	7,374
PAT	**7,764**	**30,049**	**26,109**	**21,423**
EPS	**8.7**	**33.6**	**29.2**	**23.9**

Balance Sheet (Rs. Cr)	Q1FY27	FY26	FY25	FY24
Equity and Liabilities				
Share Capital	8,939	8,939	8,939	8,939
Other Equity and Reserves	3,34,856	3,27,038	2,96,108	2,69,347
Borrowings	61,372	70,781	73,060	54,349
Other Liabilities	2,17,738	2,08,836	2,03,126	2,06,945
TOTAL EQUITY AND LIABILITIES	**6,22,905**	**6,15,594**	**5,81,234**	**5,39,580**
Assets				
Fixed Assets	4,77,450	4,78,988	3,61,032	2,37,156
CWIP	31,473	29,906	1,32,221	2,35,144
Cash & Cash Equivalents	19,416	16,947	8,424	2,911
Other Assets	94,567	89,753	79,557	64,370
TOTAL ASSETS	**6,22,905**	**6,15,594**	**5,81,234**	**5,39,580**

Data Source: Company filings & CSEC Research

Operational metrics and KPIs:

Particulars	Q1FY27	FY26	FY25	FY24
EBITDA Margin (%)	50.6%	50.0%	49.2%	49.6%
Return on Average Net Worth (%)	2.30%	9.42%	8.97%	8.02%
PAT Margin (%)	19.8%	20.5%	20.4%	19.6%

Peer Comparison:

Particulars	Jio Platforms Ltd	Bharti Airtel Ltd
Market Cap (Rs in Crores)*	10,30,491 (post issue)	11,85,283
Price to Earnings *	34.3	37.9
Return on Equity (%)	9.42%	20.30%
Average Revenue Per User (ARPU) for Mobile Business (Q1FY27)	215.6	264
Monthly Per User Data Consumption (In GB)	43.7	34.4
Operating Margins (Q1FY27) (%)	50.65%	56.89%
2 Year Operating Profit CAGR (%)	16.20%	22.30%

Data Source: Company filings & CSEC Research **Airtel Mcap & PER as of intraday price on 16th Oct, 2026*

Industry Outlook

- India's digital ecosystem has witnessed a remarkable transformation over the past decade, driven by increasing internet penetration, affordable data access, rapid smartphone adoption, and expanding digital infrastructure. Today, India is the fifth-largest digital economy globally, contributing approximately Rs 49.6 lakh crore to the economy, and is expected to more than double to Rs 125.8 lakh crore by FY31, increasing its contribution to nearly 22% of Gross Value Added (GVA). The proliferation of digital services across payments, e-commerce, cloud computing, digital media, education, enterprise technology, and artificial intelligence is expected to continue driving demand for digital infrastructure and connectivity.

- **Strong Growth Potential in Mobile Broadband:** The country has emerged as the second-largest mobile connectivity market globally, with over 1.28 billion mobile subscribers and 1.02 billion mobile broadband subscribers as of June 2026. Despite significant progress, mobile broadband penetration remains at approximately 70%, with rural penetration substantially lower than urban markets, providing significant room for future growth. The Indian mobile market is projected to grow from approximately Rs 2.9 lakh crore in FY26 to Rs 5.2 lakh crore by FY31, supported by increasing smartphone adoption, migration from 2G to 4G and 5G networks, rising data consumption, and improving affordability.

- **Accelerating Fixed Broadband Adoption:** The fixed broadband market is also witnessing strong momentum. Fixed broadband subscribers have increased from 19.7 million in FY19 to 66.1 million in Q1FY27, driven by rapid fibre deployments and the adoption of next-generation technologies such as FTTH (Fiber-to-the-Home) and Fixed Wireless Access (FWA). However, household fixed broadband penetration remains at only ~21%, significantly below global averages, indicating substantial growth headroom. Fixed broadband subscribers are expected to reach 150.4 million by FY31, representing an 18.9% CAGR, supported by growing demand for high-speed internet, video streaming, remote working, gaming, cloud applications, and smart-home solutions.

- **Rising Enterprise Digitalisation:** Enterprise digitalisation is emerging as another key growth driver. Increasing adoption of cloud computing, cybersecurity solutions, software-as-a-service (SaaS), enterprise communications, IoT, artificial intelligence, and data analytics is driving demand for reliable and secure digital infrastructure. The cloud services market is expected to grow from Rs 36,800 crore in FY26 to Rs 1.03 lakh crore by FY31, while the enterprise communications market is projected to increase from Rs 54,200 crore to Rs 1.22 lakh crore during the same period. Similarly, the enterprise IoT market is expected to expand from Rs 22,500 crore to Rs 42,200 crore, driven by smart infrastructure, industrial automation, and connected mobility solutions.

- **Expanding Digital Services Ecosystem:** The rapid expansion of digital services continues to create additional growth opportunities. The digital entertainment market is projected to grow from Rs 56,200 crore in FY26 to Rs 92,000 crore by FY31, supported by increasing adoption of OTT platforms, audio streaming, and cloud gaming. Meanwhile, the smart-home IoT market is expected to expand from Rs 9,600 crore to Rs 32,200 crore, driven by greater adoption of connected home devices and automation solutions.

- Overall, favourable demographics, rising disposable incomes, increasing digital adoption, continued investments in 5G, fibre broadband, cloud infrastructure, and enterprise technologies, coupled with low broadband penetration relative to global benchmarks, position India's digital ecosystem for sustained long-term growth. The convergence of connectivity, cloud services, digital entertainment, IoT, enterprise solutions, and AI-enabled applications is expected to further accelerate digital consumption and create significant opportunities across the broader digital and technology landscape.

Data Source: Company filings & CSEC Research

Cholamandalam Securities Limited Member: BSE, NSE, MSE, NSDL, CDSL

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