



## Narmadesh Brass Industries Limited

Materials

**Price Band:** ₹515 per share  
**Bidding:** Jan 12, 2026 to Jan 15, 2026  
**Listing At:** BSE SME  
**Listing Date:** Jan 20, 2026

ESG Rating: Not Rated

## ESG Initiatives

- Company has not disclosed ESG related activities

## Details of the Issue

Lead Manager	Aryaman Financial Services Ltd.
Market Maker	JSK Securities & Services Pvt. Ltd.
Registrar	Kfin Technologies Ltd.

## Promoter Holding

Pre-Issue	99.92%
Post-Issue	71.84%

## Offer Structure

Market Maker	45,600 shares
Retail	4,12,800 shares
NII	4,12,800 shares
Fresh Issue	7,00,800 shares
Offer For Sale	1,70,400 shares
Total Issue	₹44.87 Cr

## Financial Summary (₹ in Lakhs)

Particular	FY25	FY24
Revenue	8,772.09	7,888.45
EBITDA	933.58	1,140.74
PAT	572.30	709.61

## Minimum Application

Category	Lots	Shares	Amount
Retail	2	480	₹ 247,200
S-HNI	3	720	370,800
B-HNI	-	-	-

## Valuations

NAV(FY25)	57.24
EPS(Pre Issue)	26.23
P/E(Pre Issue)	19.63

## Promoters

M/s. Spraying Limited, Mr. Hitesh Dudhagara and Mrs. Ronak Dudhagara.

## Company Overview

Narmadesh Brass Industries Limited, is a modern brass manufacturing company headquartered in Jamnagar, Gujarat, a key hub for brass production in India. Operating from a 6,293 sq. m manufacturing facility at the Shree Ganesh Industrial Hub, the company produces a diversified range of brass products for domestic and export markets. Its portfolio includes brass billets and rods, valves, plumbing and sanitary fittings, agricultural sprayer parts, and garden fittings, along with customized components manufactured through casting, forging, turning, CNC, and VMC processes. Integrated in-house capabilities enable stringent quality control across the entire production and dispatch cycle.

## Object of the Issue

- Repayment/ prepayment, in full or in part, of certain outstanding borrowings: ₹1,450 lakhs
- Purchase of machinery and equipment: ₹329 lakhs
- Funding Working capital requirements: ₹1,020 lakhs
- General Corporate Purposes:

## Price Band Analysis

At the upper price band of ₹515, Narmadesh Brass Industries Limited is valued at a post-issue P/E of 27.90x (EPS of ₹18.46), indicating a relatively premium valuation. The company operates in the brass manufacturing segment, which benefits from steady demand from plumbing, sanitaryware, electrical, and industrial applications, supported by infrastructure and housing activity. From an industry perspective, Jamnagar-based brass manufacturers continue to see demand driven by both domestic consumption and exports. Compared with listed peers, the valuation appears reasonable to slightly higher, factoring in integrated manufacturing capabilities, product customization, and quality control, with returns dependent on sustained demand, customer diversification, and efficient working capital management.

## Peer Comparison

Company Name	EPS (₹)	NAV (₹)	P/E	RONW (%)
Narmadesh Brass Industries Limited	26.23	57.24	19.63	49.99
Poojawestern Metaliks Limited	1.53	13.38	18.67	11.46
Siyaram Recycling Industries Limited	6.69	58.24	8.10	11.49

## Risk Measures:

- The Company has a high revenue concentration, with brass rods and billets contributing approximately 69.14% of total revenue in FY25. Additionally, customer concentration remains significant, as the top 10 customers accounted for 87.59% of total revenue for the year ended March 31, 2025. Any decline in demand for these key products or loss of major customers could materially and adversely impact the company's business, financial performance, and cash flows.
- The Company's trademark and logo are currently unregistered and therefore do not have statutory protection under the Trademarks Act, 1999, which may limit its ability to prevent unauthorized use or protect brand identity. In addition, the company has experienced past procedural delays in statutory payments, including Provident Fund and GST, which could expose it to penalties, interest, or regulatory action in the future and may adversely impact its compliance standing and reputation.

## Investment Rationale:

- The company has significantly expanded its international presence, with export revenues rising sharply to ₹2,363.48 lakhs in FY25 from ₹450.80 lakhs in FY24. While competitive pricing in new export markets temporarily impacted EBITDA and overall profitability, this strategy is expected to strengthen market positioning, broaden the customer base, and support margin improvement over the medium to long term as scale and repeat orders increase.
- Capacity expansion and balance sheet strengthening: The company proposes to invest ₹329 lakhs in advanced CNC and Rotary Transfer machinery to diversify into high-margin precision brass components catering to stringent global quality and safety standards. Additionally, repayment/prepayment of ₹1,450 lakhs of borrowings is expected to improve leverage, reduce finance costs, and enhance profitability while enabling greater deployment of internal accruals toward future growth.
- The offer price of ₹515 implies a P/E of 19.63x, higher than the industry average of 13.38x and peer Siyaram Recycling (8.10x). High customer concentration (top 10 customers at 87.59% of FY25 revenue), a 19.35% decline in PAT despite revenue growth, exposure to raw material volatility, promoter-leased facilities, and negative operating cash flows in recent years pose key risks to earnings stability.

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## Financials (₹ in Lakhs, Except for Percentage & Ratios)

Particular	FY23	FY24	FY25
Revenue From Operations	5,996.18	7,888.45	8,772.09
EBITDA	213.36	1,140.74	933.58
EBITDA Margin (%)	3.56	14.46	10.64
PAT	89.37	709.61	572.30
PAT Margin (%)	1.49	9.00	6.52
EPS	4.10	32.52	26.23
Return on Equity (RoE%)	10.77	123.94	49.99
Return on Capital Employed (RoCE%)	11.20	37.05	23.29
Debt to Equity Ratio	0.72	2.50	1.68

Source: RHP

## Product Wise Revenue Bifurcation (₹ in Lakhs)

Particulars	FY23	FY24	FY25
Brass Rods	2,433.76	2,600.17	3,629.21
Brass Billets	829.84	1,064.97	2,363.48
Brass Valve Parts	943.05	2,465.28	1,204.63
Brass Agricultural Parts	390.78	357.35	369.70
Brass Fitting Parts	876.70	312.27	6.87
Brass Electrical Parts	-	129.00	457.76
Brass Sanitary Parts	13.30	11.77	-
Other components	405.13	393.53	333.88
Sale of Service	103.62	554.11	301.59
<b>Total</b>	<b>5,996.18</b>	<b>7,888.45</b>	<b>8,667.12</b>

## Customer concentration (% of Revenue)

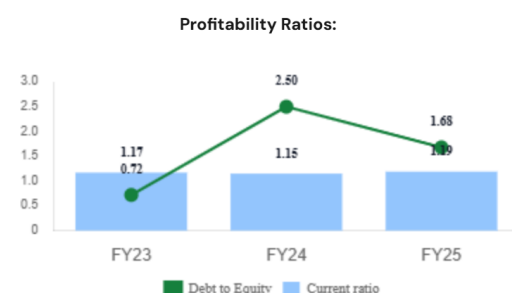
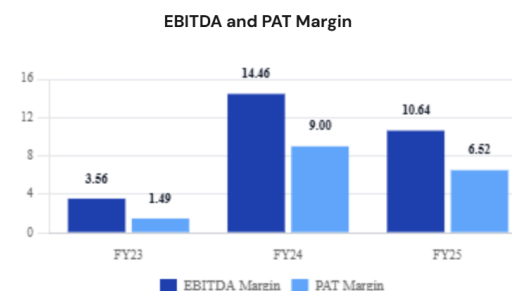
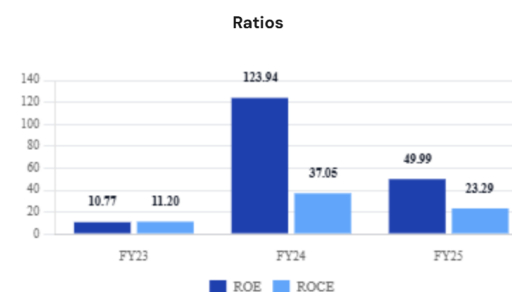
Particulars	FY23	FY24	FY25
Top 1 Customer	20.49	20.43	28.99
Top 5 Customers	61.04	61.36	74.97
Top 10 Customers	81.20	80.52	87.59

## About The Founder



Mr. Hitesh Dudhagara (46 years) is a founding Promoter and has been associated with the Company since inception. He currently serves as Chairperson and Managing Director and is a Chartered Mechanical Engineer from The Institute of Engineers (India). With over two decades of experience in the manufacturing sector, he provides strategic leadership and operational oversight to the Company. He is also the Managing Director of the holding company, Sprayking Limited (formerly Sprayking Agro Equipment Limited).

## FINANCIAL HIGHLIGHTS



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