



# SHAYONA ENGINEERING LIMITED

Industrials

## IPO Report

May Apply

SME IPO

Price Band: ₹140 to ₹144 per share

Bidding: Jan 22 to Jan 27, 2026

Listing At: BSE SME

Listing Date: Jan 30, 2026

ESG Rating: Not Rated

### ESG Initiatives

- Company has not disclosed ESG related activities

### Details of the Issue

Lead Manager Horizon Management Pvt.Ltd.

Market Maker Horizon Financial Consultants Pvt.Ltd.

Registrar Kfin Technologies Ltd.

### Promoter Holding

Pre-Issue 87.29%

Post-Issue 64.14%

### Offer Structure

Market Maker 52,000 shares

QIB 12,000 shares

Retail 6,68,000 shares

NII 3,00,000 shares

Fresh Issue 10,32,000 shares

Total Issue ₹14.86 Cr

### Financial Summary (₹ in Lakhs)

| Particular | FY25     | FY24     |
|------------|----------|----------|
| Revenue    | 2,308.83 | 1,526.46 |
| EBITDA     | 499.54   | 300.32   |
| PAT        | 241.91   | 170.95   |

### Minimum Application

| Category | Lots | Shares      | Amount                |
|----------|------|-------------|-----------------------|
| Retail   | 2    | 2,000       | ₹ 288,000             |
| S-HNI    | 3-6  | 3,000-6,000 | ₹4,32,000 - ₹8,64,000 |
| B-HNI    | 7    | 7,000       | ₹ 1,008,000           |

### Valuations

NAV(FY25) 37.45

EPS(Pre Issue) 9.14

P/E(Pre Issue) 15.75

### Promoters

Vipul Bhikhabhai Solanki, Kinnariben Vipulbhai Solanki, and Gaurav Ratukumar Parekh

### Company Overview

Incorporated in 2017, Shayona Engineering Limited is a Vadodara-based engineering company engaged in precision castings, machining, dies and moulds, industrial automation, heavy fabrication, forging, reverse engineering, and turnkey project machinery, offering customized precision castings in special grades ranging from a few grams to 3 metric tons, and operating from three locations in Gujarat with advanced technology-driven equipment to deliver end-to-end engineering solutions under one roof.

### Object of the Issue

- Purchase of Plant and Machinery for the existing line of our business : Up to 379.00 lakhs
- Repayment of secured loan availed by our Company from Financial Institution : Up to 217.00 lakhs
- Funding of working capital requirements of our Company : Up to 400.00 lakhs

### Price Band Analysis

At a P/B of 3.85x, the pricing reflects the company's strong improvement in scale and profitability. Revenue, EBITDA, and PAT have grown sharply, with margins expanding materially, indicating better operating leverage. Return ratios like RoE and RoCE remain healthy, supporting the valuation despite relatively high leverage.

### Risk Measures:

- The company's business is dependent on timely availability of working capital, as payments for raw materials are made before collections from customers are received. Any underestimation or delay in arranging working capital may lead to project execution delays, loss of reputation, and penalties. Higher interest costs or inability to raise funds on time can strain cash flows and margins. This may adversely impact the company's growth, expansion plans, and overall financial performance.
- During FY 25, 98.59% of the Company's revenue was generated from the state of Gujarat, indicating a high level of geographical concentration. Such significant dependence on a single state exposes the Company to risks arising from regional economic conditions, state-specific regulatory changes, labor availability issues, local competition, and natural calamities. Any adverse developments in Gujarat could have a material adverse impact on the Company's revenues, cash flows, and overall financial performance.

### Investment Rationale:

- Revenue from Operations increased from ₹1,526.46 lakhs in FY24 to ₹2,308.83 lakhs in FY25, primarily driven by strong growth in the Engineering vertical, whose revenue rose sharply to ₹2,220.93 lakhs in FY25 from ₹809.34 lakhs in FY24. However, revenues from the Plastic and Casting verticals declined to ₹41.27 lakhs and ₹46.63 lakhs respectively in FY25, resulting in uneven segment-wise performance. Consequently, the Company's revenue remains highly concentrated and volatile, with increased dependence on the Engineering vertical.
- The Company's operations are working capital intensive, with working capital requirements increasing from ₹247.50 lakhs in FY23 to ₹972.73 lakhs in FY25, and further to ₹1,225.82 lakhs as at November 30, 2025, and are estimated at ₹1,557.01 lakhs in FY26. The increase is primarily driven by a rise in trade receivables, with debtor days increasing from 47 days in FY23 to 152 days as at November 30, 2025, due to higher credit sales and extended credit terms. Inventory levels have also increased in line with business expansion. Although trade payable days increased to 78 days, the Company expects creditor days to reduce to around 64 days in FY26, which may further increase working capital requirements. To meet these requirements, the Company proposes to utilize ₹400 lakhs from the Net Proceeds of the Issue towards working capital funding.
- Out of the Net Proceeds of the Issue, the Company proposes to utilize up to ₹379.00 lakhs towards purchase of plant and machinery for its existing line of business. The proposed CAPEX includes acquisition of advanced CNC and VMC machines to enhance manufacturing capability, precision and operational efficiency.

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## Financials (₹ in Lakhs, Except for Percentage & Ratios)

| Particular                         | FY23     | FY24     | FY25     |
|------------------------------------|----------|----------|----------|
| Revenue From Operations            | 1,256.87 | 1,526.46 | 2,308.83 |
| EBITDA                             | 115.35   | 300.32   | 499.54   |
| EBITDA Margin (%)                  | 9.18     | 19.67    | 21.64    |
| PAT                                | 60.77    | 170.95   | 241.91   |
| PAT Margin (%)                     | 4.81     | 11.18    | 10.44    |
| EPS                                | 3.46     | 14.05    | 9.14     |
| Return on Equity (RoE%)            | 60.38    | 56.93    | 34.81    |
| Return on Capital Employed (RoCE%) | 27.12    | 37.92    | 29.03    |
| Debt to Equity Ratio               | 1.72     | 1.36     | 1.41     |

Source: RHP

## Vertical Wise Revenue Bifurcation (₹ in Lakhs)

| Particulars  | FY23            | FY24            | FY25            |
|--------------|-----------------|-----------------|-----------------|
| Engineering  | 745.05          | 809.34          | 2,220.93        |
| Plastic      | 366.21          | 503.93          | 41.27           |
| Casting      | 145.61          | 213.19          | 46.63           |
| <b>Total</b> | <b>1,256.87</b> | <b>1,526.46</b> | <b>2,308.83</b> |

## Customer concentration (% of Revenue)

| Particulars      | FY23  | FY24  | FY25  |
|------------------|-------|-------|-------|
| Top 5 Customers  | 83.74 | 68.25 | 48.07 |
| Top 10 Customers | 95.71 | 84.33 | 73.22 |

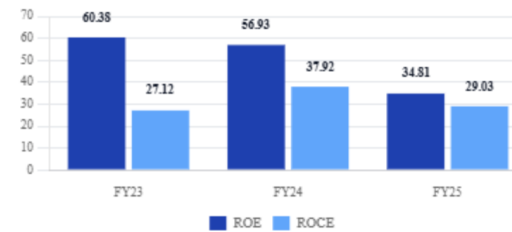
## About The Founder



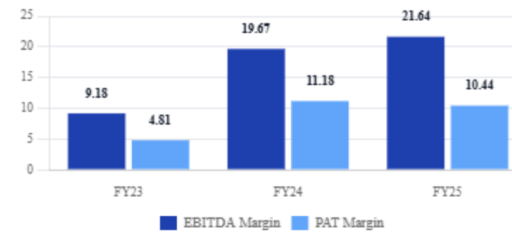
Vipul Bhikhabhai Solanki is the Promoter, Chairman and Managing Director of the Company and has been associated with it since incorporation. He is responsible for overall management, strategic planning, and business growth of the Company. He brings extensive business experience and plays a key role in day-to-day operations and decision-making. He was re-designated as Chairman and Managing Director for a period of five years with effect from September 21, 2024. He is liable to retire by rotation as per applicable provisions.

## FINANCIAL HIGHLIGHTS

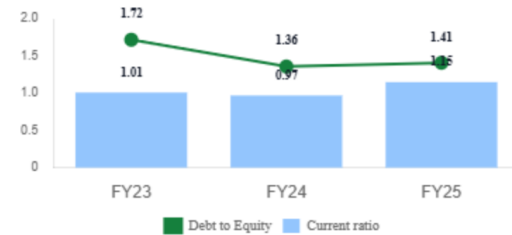
### Profitability Ratios:



### EBITDA and PAT Margin



### Key Ratios:



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