IPO Note

KARAMTARA ENGINEERING LIMITED

SEP 09th, 2026

Sep 09th, 2026

Details of the Issue	
Price Band	₹ 241 - ₹ 254
Issue Size	₹ 875 Cr
Market Cap	₹ 8,174.3 Cr
Face Value	₹ 10
Bid Lot	59
Listing on	BSE,NSE
Investment Range	₹ 14,219 - ₹ 14,986

Important Indicative Dates (2026)	
Opening	09 - Sep
Closing	11 - Sep
Basis of Allotment	15 - Sep
Refund Initiation	16 - Sep
Credit to Demat	16 - Sep
Listing Date	17- Sept

Lead Manager
IIFL Capital Services Ltd
JM Financial Ltd
ICICI Securities Ltd

Offer Details	
Offer Size	₹ 875 Cr
Fresh Issue	₹ 675 Cr
OFS	₹ 200 Cr

Type	In Rs Cr	No of Shares (Mn)		% of Issue
		Upper	Lower	
QIB	438	17.2	18.2	50
NII	131	5.2	5.4	15
Retail	306	12.1	12.7	35
Employ.	-	-	-	-
Total	875	23.52	24.88	100

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Company Profile

Karamtara Engineering Ltd is a backward-integrated manufacturer of engineered products catering to the renewable energy and power transmission sectors. The company is the largest integrated manufacturer in India, by installed capacity of solar mounting structures and tracker components as of Fiscal 2026, according to the F&S Report. As of March 31, 2026, Karamtara had an aggregate installed capacity of 889,200 MTPA, including 492,000 MTPA for solar products, equivalent to approximately 16.81 GW, along with a capacity of 480,000 pieces, excluding galvanizing capacity. Its broad and integrated product portfolio enables it to offer end-to-end solutions across fixed-tilt solar mounting structures and solar trackers, positioning the company as a one-stop supplier for the solar energy and transmission industries.

GEPL's Insights & Investment Thesis:

- Karamtara Engineering Ltd is the largest integrated manufacturer in India, by installed capacity of solar mounting structures and tracker components in FY26. Its is strengthening its market position in renewable energy industries and related infrastructure sectors through new product developmen
- The company has reported healthy financial performance with Revenue/EBITDA/PAT growing at a CAGR of 33%/38%/49% between FY24-26. Further, the company plans to repay its debt through IPO fresh proceeds, deleveraging its balance sheet.
- Based on the FY26 earnings, relative to the company's paid-up capital, the issue is priced at a P/E ratio of 36x. The company is the largest integrated manufacturer in India, reported healthy financial performance, and is fairly valued compared to its growth prospect. Therefore, we recommend a "**Subscribe**" rating for issue.

Business Highlights & Services

Karamtara manufactures a wide range of products, including solar module mounting structures (Solar MMS), tracker piles and piers, torque tubes, transmission towers, fasteners and overhead transmission line (OHTL) hardware fittings and accessories. The company was also among the largest exporters of solar products from India to North America in Fiscal 2025, according to the F&S Report. Expanding beyond solar and transmission, Karamtara entered the wind energy segment with the commencement of production of angular wind turbine towers in March 2025 and tubular wind turbine towers in June 2025. The company is further diversifying into battery energy storage systems (BESS) through its wholly owned subsidiary, Karamtara Green Energy Ltd (KGEL), incorporated in May 2025. Additionally, it plans to establish manufacturing facilities for prefabricated engineered building (PEB) structures.

The company has established a strong global presence, with exports to more than 50 countries across North America, Europe, Asia, Africa, Australia and Latin America as of March 31, 2026. Its customer base includes global OEMs, EPC companies and independent power producers (IPPs). According to the F&S Report, Karamtara serves 16 of the top 24 EPC companies in the US, collectively accounting for approximately 233 GW of installed capacity, as of March 31, 2026. The company's export revenue increased at a CAGR of 11.9% from ₹1,395.8 crore in Fiscal 2024 to ₹1,747.5 crore in Fiscal 2026. Exports accounted for 57.6% and 40.5% of total revenue from operations in Fiscal 2024 and Fiscal 2026, respectively. Karamtara is also recognized as a Four Star Export House by the Directorate General of Foreign Trade (DGFT), reflecting its established presence in international markets.

Karamtara has one of the broadest product portfolios in India's solar sector, according to the F&S Report. Its offerings span solar mounting structures, tracker piles and piers, torque tubes, lattice transmission towers, fasteners and structural steel profiles, including angles, channels and beams. The company also manufactures a comprehensive range of OHTL hardware fittings and accessories, such as insulator string fittings, jumper tubes, suspension clamps and vibration dampers. The combination of backward integration, manufacturing scale, diversified product capabilities and an expanding presence across solar, transmission, wind and energy storage positions Karamtara to participate across multiple segments of the rapidly evolving renewable energy and power infrastructure ecosystem.

The company has established itself as an approved supplier and strategic partner to several leading global solar energy companies, reflecting its strong product capabilities and established customer relationships. As of March 31, 2026, the company had secured repeat business from both domestic and international customers, including Gamechange Solar Services India Pvt Ltd and Waaree Renewable Technologies Limited in India, and Soltec Energias Renovables, SLU, Elecnor Servicios Y Proyectos S.A.U. and Al Babtain Power & Telecommunication Co. in international markets. The company has demonstrated increasing customer engagement, with average revenue per customer from solar energy products rising from ₹41.3 crore in Fiscal 2024 to ₹52.4 crore in Fiscal 2026. Karamtara's broad product portfolio enables it to cater to multiple requirements across the power generation and evacuation value chain, allowing it to capture a higher share of customer spending. By offering multiple critical structural components under a single platform, the company provides customers with greater procurement convenience, operational efficiency and supply-chain reliability. We believe this integrated offering strengthens customer stickiness, supports repeat orders and creates opportunities to deepen relationships with existing customers, thereby driving sustainable revenue growth.

Karamtara is pursuing a multi-pronged expansion strategy aimed at increasing manufacturing capacity, broadening its product portfolio and strengthening its presence across domestic and international markets. The company is setting up a new structural steel profile manufacturing facility at Taluka Bhachau, Kutch, Gujarat, targeted for completion by Fiscal 2027, in addition to its existing facility at Palghar, Maharashtra, which primarily caters to captive requirements. The incremental capacity is expected to enable Karamtara to address growing demand from the solar energy and transmission sectors, serve a larger customer base, improve its ability to execute multiple orders simultaneously and reduce capacity-related constraints. Higher production volumes are also expected to provide greater economies of scale, improve operating efficiency and support cost optimization.

Alongside capacity expansion, the company is focusing on product diversification to capture emerging opportunities across the renewable energy and infrastructure ecosystem. Karamtara plans to establish a manufacturing facility at Tarapur, Palghar, Maharashtra, for solar stamping parts by Fiscal 2027, thereby further strengthening its solar product portfolio. The company is also planning to enter the battery energy storage systems (BESS) segment through its wholly owned subsidiary, Karamtara Green Energy Ltd (KGEL), providing an opportunity to participate in the rapidly expanding energy storage market. Further, it plans to establish a manufacturing facility for prefabricated engineered building (PEB) structures at Taluka Bhachau, Kutch, Gujarat, by Fiscal 2028. The proposed facility will allow Karamtara to expand into steel-based structural solutions for applications such as data centres and transmission converter stations, while leveraging its existing expertise in engineering, fabrication and supply-chain management.

Karamtara also intends to accelerate its international expansion by leveraging its growing manufacturing base, in-house galvanizing capabilities and broader product portfolio. The company plans to establish a new manufacturing facility in Saudi Arabia, which could strengthen its presence in the Middle East and improve its ability to serve customers in the region.

Product wise revenue breakup

Particular (in Cr.)	FY26		FY25		FY24	
	Revenue	% of Total Revenue	Revenue	% of Total Revenue	Revenue	% of Total Revenue
Solar energy products	3,406	79%	2,571	81%	1,983	82%
Lattice towers for transmission line	274	6%	165	5%	101	4%
Angular towers for wind turbines	88	2%	2	0%	0	0%
Tubular towers for wind turbines	46	1%	0	0%	0	0%
Fasteners	234	5%	208	7%	145	6%
Others	264	6%	213	7%	196	8%
Total	**4,312**	**100%**	**3,158**	**100%**	**2,425**	**100%**

Manufacturing Facilities

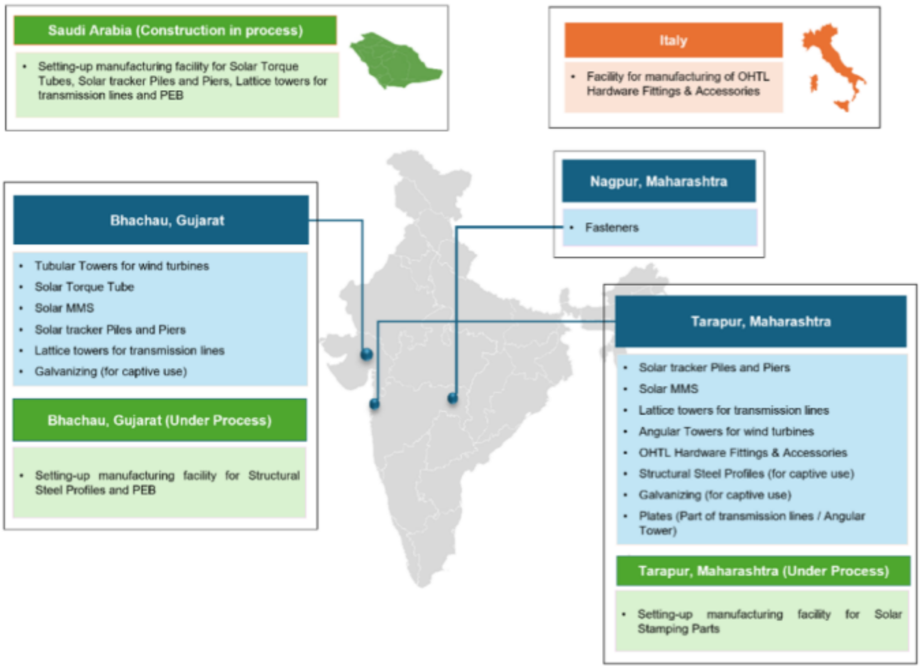
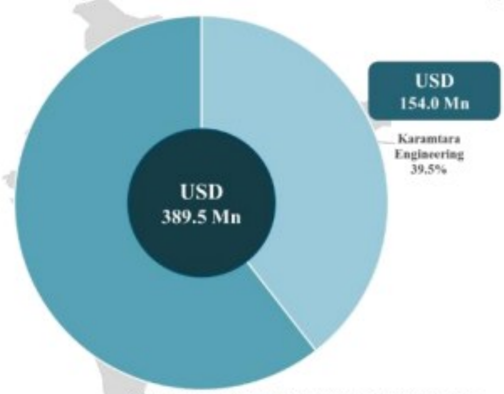
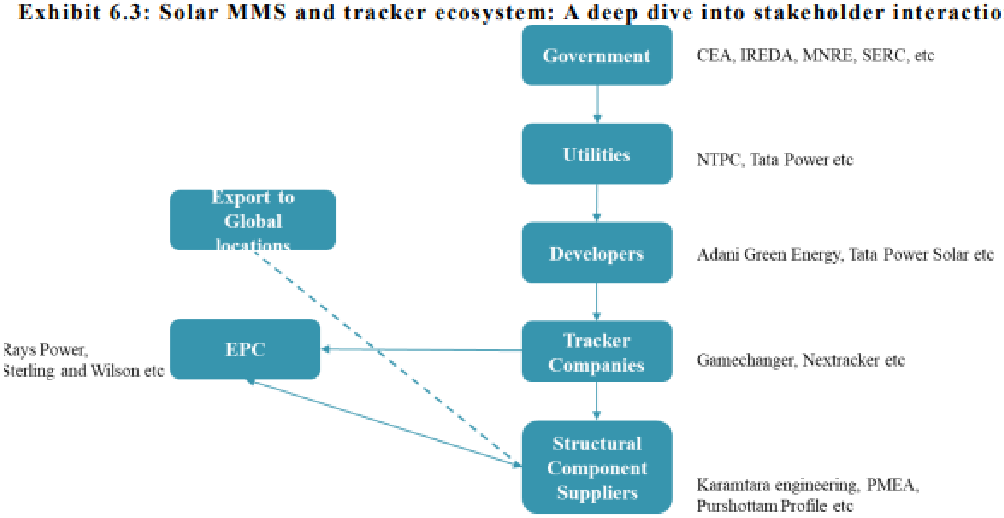


Exhibit 7.13: Total export of solar components from India to North America, in USD Mn, Fiscal 2025



Source: Export data analysis, Frost & Sullivan Analysis

Exhibit 6.3: Solar MMS and tracker ecosystem: A deep dive into stakeholder interactions



Source: Stakeholder consultation, Frost & Sullivan Analysis

Non exhaustive list of players and they are listed in the alphabetical order

Peers Comparison

Name of the company	Face Value (₹)	Total Revenue (₹ Cr)	EPS	NAV (₹)	P/E (x)	ROE(%)
Karamtara Engineering Ltd	**10**	**4,311.9**	**7.83**	**41.72**	**NA**	**20.78%**
Peers Group						
Inox Wind Ltd	10	4,397.1	2.65	36.93	27.08	8.32%
Waaree Energies Ltd	10	26,536.7	128.84	501.9	20.48	32.48%
K P Green Engineering Ltd	5	1,245.6	27.15	91.52	9.65	32.32%
Suzlon Energy ltd	2	16,679.1	2.31	6.9	20.25	40.64%
Premier Energies Ltd	1	7,824.4	33.63	95.09	30.15	42.35%
Vikram Solar Ltd	10	4,802.3	13.6	87.43	12.70	21.34%
Saatvik Green Energy Ltd	2	4,548.4	29.76	107.08	14.23	41.97%
Emmvee Photovoltaic Power Ltd	2	5,049.9	17.17	53.37	18.87	51.12%

Company's Competitive Strength

- Largest integrated manufacturer in India for solar mounting structures and tracker components.
- Diverse product offerings acting as a one-stop shop for solar structures (fixed-tilt and trackers).
- Extensive global footprint with a track record of exports to over 50 countries.
- Established relationships with global customers and high customer retention.
- Strategic network of manufacturing facilities with advanced capabilities.
- Experienced Promoter Directors supported by a skilled management team.
- Consistent track record of financial performance and strong financial position.

Key Strategies Implemented by Company

- Expansion of our existing installed capacity in India.
- Strengthen our market position in renewable energy industries and related infrastructure sectors through new product development and expansion into allied offerings.
- Focus to increase customer base in international markets.
- Continue to improve operational efficiency and implement cost reduction measures by enhancing the capacity of existing facilities and realignment of capacities.

Particular (INR in Cr)	FY26	FY25	FY24
Equity Capital	292	292	6
Reserves and Surplus	928	691	548
Net Worth	1,220	983	553
Revenue	4,312	3,158	2,425
Growth (%)	37%	30%	
EBITDA	498	347	263
EBITDAM (%)	12%	11%	11%
PAT	229	139	103
PATM (%)	5.3%	4.4%	4.2%
ROCE (%)	23.3%	23.3%	24.2%
ROE (%)	20.8%	18.1%	20.5%

Notes

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