



“Subscribe ,”

Tempsens Instruments (India) Limited is a thermal engineering and specialised cable manufacturer, engaged in the design and manufacture of customized temperature sensing solutions, electrical heating solutions and specialised cables ,The company is among India's leading manufacturers of contact and non-contact temperature sensors by revenue, with a market share of approximately 10.5% in the temperature sensor segment in FY26.

Tempsens Instruments (India) Limited



Mahesh M. Ojha || Vice President Research & Business Development ||

Kantilal Chhaganlal Securities Pvt Ltd

SEBI Reg. Nos.:INZ000216538(Stock Broker), INH00001428(Research Analyst)



601/602 Inizio Business Centre, Cardinal Gracious Road Opposite Proctor and Gamble, Chakala, Andheri East, Mumbai



research@kcsecurities.com



www.kcsecurities.com

ONE Page Summary

TEMPSSENS INSTRUMENTS (INDIA) LIMITED

IPO Details

Issue Opens	Thu, Aug 20, 2026
Issue Close	Mon, Aug 24, 2026
Total Size	₹ 622- 650 Crs.
Price Band	₹ 285– ₹ 300
Face Value	₹ 4/- Per Eq. Shares
Implied Market cap at Lower Band	₹ 2,394 Crs
Implied Market cap at Upper Band	₹ 2,515 Crs

Recommendation:

“Subscribe,,

Company Background

TEMPSSENS INSTRUMENTS (INDIA) LIMITED are a thermal engineering and specialised cable manufacturer, engaged in the design and manufacture of customized temperature sensing solutions, electrical heating solutions and specialised cables. Their offerings are tailored to address each customer’s technical requirements. By combining their technical expertise with a collaborative approach to customer relationships, they deliver solutions that address complex thermal management and cable challenges across diverse industries. With their strong sales and operations teams, they are able to respond quickly to client needs, ensuring timely and effective delivery of their customised solutions. According to the F&S Report, they are the largest manufacturer of contact and non-contact temperature sensors in India in terms of revenue as of March 31, 2026, with a market share of approximately 10.5% in the temperature sensor segment in Fiscal 2026. They are also the only Indian manufacturer of non-contact temperature sensors as of March 31, 2026, and held approximately 21.3% of the non-contact temperature sensor market share in Fiscal 2026 (Source: F&S Report). By indigenising non-contact temperature sensor development, they have reduced reliance on foreign suppliers and established a strong leadership position (Source: F&S Report). They are also the only manufacturer of fibre optic temperature sensors and thermal profiling systems in India as of March 31, 2026, and the only manufacturer of pyrometers and online thermal imagers in India in Fiscal 2026 (Source: F&S Report).

Investment Rationale & Recommendation

Tempsens Instruments is a **market leader in India’s niche temperature sensing and specialised cable industry**, with strong entry barriers, customised product capabilities and established customer relationships. The company commands an estimated **10.5% market share in the overall temperature sensor segment** and is the **only Indian manufacturer of non-contact temperature sensors**, with ~21.3% market share. The company has delivered **strong and consistent financial growth**, with Revenue, EBITDA and PAT CAGR of **27.2%, 35.2% and 28.2%**, respectively, during FY24–FY26. Its **low leverage of 0.2x debt-to-equity**, diversified Projects/MRO revenue mix and growing export opportunity provide a healthy foundation for sustained growth.

We believe Tempsens is **well positioned to benefit from India’s industrial automation, localisation and manufacturing expansion**, while its niche positioning and technical capabilities provide meaningful competitive advantages. Although working-capital intensity and premium valuation remain key monitorables, the company’s **market leadership, high-entry-barrier business model, strong growth profile and healthy balance sheet make the overall investment proposition attractive for long-term investors**.

At the upper price band of **₹300**, the issue is valued at **37.3x FY26 P/E**, which is at a premium but can be justified by its superior growth, niche positioning and leadership in the segment. **Overall, we view Tempsens as an attractive growth-oriented industrial opportunity, with potential for long-term value creation.**

Hence We Recommend Investors to Subscribe issue with Listing Gain as well as Long Term Horizon.

Mahesh M. Ojha ||Vice President – Research & Business Development ||Email – mahesh.ojha@kcsecurities.com 022-6723 6126

Kantilal Chhaganlal Securities Pvt Ltd

SEBI Reg. Nos.:INZ000216538(StockBroker), INH00001428(Research Analyst)

601/602 Inizio Business Centre, Cardinal Gracious Road Opposite Proctor and Gamble, Chakala, Andheri East, Mumbai

✉ research@kcsecurities.com ☎ 02267236000

www.kcsecurities.com



Anchor Bid on : Wed , Aug 19, 2026
Issue Opens on : Thu, Aug 20, 2026
Issue closes on : Mon, Aug 24, 2026

Fresh Issue of Up to 31,66,666 equity shares amounting to Rs. 95.00/- crs. @ upper price band. & Offer for sale of Up to 1,85,00,000 equity shares amounting to Rs. 555.00/- crs. @ upper price band.
Total Issue size Rs. 650.00/- crs. @ upper price band.

Indicative Timetable

Activity	On or about
Finalisation of Basis of Allotment	25-08-2026
Refunds/Unblocking ASBA Fund	27-08-2026
Credit of equity shares to DP A/c	27-08-2026
Trading commences	28-08-2026

Issue - Break up

Issue Break Up Category	No. Of Eq. Shares		Issue Size In Crs.	
	@Lower	@Upper	@Lower	@Upper
QIB - (50%)	10,890,349	10,808,332	310	324.25
NIB - (15%)	3,267,106	3,242,500	93	97.28
NIB 2	2,178,071	2,161,667	62	64.85
NIB 1	1,089,035	1,080,833	31	32.42
RET - (35%)	7,623,246	7,565,834	217	226.98
EMP	52,632	50,000	2	1.50
Total	21,780,701	21,616,666	622	650

NIB -2 = NII Bid Above ₹ 10 Lakhs || NIB - 1 + NII Bid Between ₹ 2 to 10 Lakhs

Issue highlights

IPO Funds Utilization : Funding certain capital expenditure of the company towards Electrical heating solutions; and Specialised cable solutions - ₹ 18.13 Crs./ Pre-payment or scheduled re-payment, in full or in part of outstanding borrowings availed by the company - ₹ 55 Crs.

Offer Details

Particulars	No. of Shares
Fresh Issue of Rs. (95Cr)	Upto 31,66,666 [^] Equity Shares

Offer for Sale by	No. Of Shares	WACA Per Equity Shares
Imperius Healthcare Investments - Promoter Selling Shareholder	Up to 10,808,861 [^] Equity Shares	68.73
Amit Talesara	Upto 48,15,543 [^] Equity Shares	0..05
Puneet Talesara	Upto 48,15,543 [^] Equity Shares	0.05
Chandra Prakash Talesara	Upto 48,15,543 [^] Equity Shares	Nil
Other selling Shareholder		
Ankit Talesara	Upto 37,87,720 [^] Equity Shares	0.04
Nirmal Kumar Pande	Upto 48,14,537 [^] Equity Shares	0.06

Issue Details

Issue Size - ₹ 650Crs
Face Value - ₹ 4/-
Price Band - ₹ 285-300
Bid Lot - 50 and in multiples
Post Issue Implied Mkt. Cap - ₹ ₹ 2,394 – 2,515 Cr

Shareholding (No. of Shares)

Pre-issue	Post-issue*	Post-issue [^]
8,06,66,025	8,39,99,358	8,38,32,691

*@Lower price Band [^]@ Upper Price Band

BRLM's -ICICI Securities, JM Financial

Registrar – KFin Technologies Ltd

Shareholding (%)

Shareholder	Pre Issue	Post Issue
Promoters	46.13%	44.38%
Promoter Group	34.39%	21.28%
Public Other Selling Sh	16.99%	6.08%
Public Others	2.50%	28.25%
Total	100.00%	100.00%

Category	Retail Category	Small HNI 2 - 10 Lakhs	Big HNI > ₹ 10 Lakhs
Min. Bid Lot	50 Shares	700 Shares	3350 Shares
Min. Bid	₹ 15,000 [^]	₹ 2,10,000 [^]	₹10,05,000 [^]
Appl for 1x	1,51,317 Apps	1544 Apps	3088 Apps

Back Ground

The company was incorporated as ‘Tempsens Instruments (India) Private Limited’ on September 14, 1990. Virendra Prakash Rathi, Vinay Rathi and Pratap Singh Talesara are the Promoters of the company. Currently, the promoters hold 3,72,08,195 Equity Shares representing 46.13% of the pre-issued, subscribed and paid-up Equity Share capital of the company.

Corporate Structure of Company

Name of the Entity	Category	Products Manufactured
Pyrosens Technologies India Pvt Ltd (formerly Accurate Sensing Technologies Pvt Ltd)	Subsidiary	Infrared pyrometers
Accurate Optoelectronics Pvt Ltd	Step-Down Subsidiary	Online thermal imagers
PT. Tempsens Asia Jaya	Joint Venture	Thermocouples, Resistance temperature detectors, Thermowells, Electrical furnaces
Tempsens Gulf LLC	Subsidiary	Thermocouples, Resistance temperature detectors, Thermowells
Tempsens Korea Co. Ltd.	Joint Venture	Thermocouples, Resistance temperature detectors, Thermowells
Tempsens Instruments GmbH	Subsidiary	Thermocouples
Tempsens Polska Sp. z o.o.	Step-Down Subsidiary	Thermocouples
Tempsens Measurement and Control Pvt Ltd (formerly Techni Gauges India Pvt Ltd)	Subsidiary	Temperature, pressure and level gauges, Diaphragm seals
Victura Tempsens Technologies Pvt Ltd	Joint Venture	Specialised cables

Brief about Directors

Virendra Prakash Rathi is one of the Promoter and the Chairman and Executive Director of the Company. He has been on the board since its incorporation and brings over 36 years of experience in the engineering industry.

Vinay Rathi is one of the Promoter and the Managing Director of the Company. He has been a Director since September 30, 2019, and has been associated with the Company since 2003. He has over 29 years of experience in the engineering industry. Ankit Talesara is a Non-Executive Director of the Company. He has been a Director since September 30, 2019, and has over 27 years of experience in the engineering industry.

Pratap Singh Talesara is one of the Promoter a Non-Executive Director of the Company. He has been a Director since August 1, 1992, and has over 36 years of experience in the engineering industry.

Deepak Kabra is an Independent Director of the Company. He has been an Independent Director since June 18, 2025, and has over 16 years of experience in the banking industry. He also serves as a Director on the boards of Azad Engineering Ltd and Vishal Nirmiti Ltd, and is associated with TrustEdge Capital Ltd.

Rishabh Verdia is an Independent Director of the Company. He has been an Independent Director since June 18, 2025, and has over 24 years of experience in accounting.

Bhagwat Singh Babel is an Independent Director of the Company. He has been an Independent Director since June 18, 2025, and has over 19 years of experience in the electrical industry. He currently serves as a Director on the boards of Kumar Arch Tech Ltd and RR Kabel Ltd.

Ruchika Godha is an Independent Director of the Company. She has been an Independent Director since June 18, 2025, and has over 18 years of experience in the information technology consultancy services industry.

Priyanka Menaria is the Chief Financial Officer of the Company. She has been associated with the Company since July 1, 2016. She has over 12 years of experience in finance. Vishal Jain is the Company Secretary and Compliance Officer of the Company. He was appointed on April 7, 2025, and has over nine years of experience. .

BUSINESS OVERVIEW

Tempsens Instruments (India) Ltd is a **thermal engineering and specialised cable manufacturer**, engaged in the design and manufacture of customised **temperature sensing solutions**, **electrical heating solutions**, and **specialised cables**. Their offerings are tailored to meet customer-specific technical requirements, combining technical expertise with a collaborative approach to client relationships. This enables them to deliver solutions that address complex **thermal management** and cable challenges across diverse industries. Supported by strong sales and operations teams, they ensure timely and effective delivery of customised solutions.

According to the **F&S Report**, they are the largest manufacturer of **contact and non-contact temperature sensors in India** in terms of revenue as of March 31, 2026, with a market share of **~10.5%** in the temperature sensor segment. They are also the only Indian manufacturer of **non-contact temperature sensors**, holding **~21.3%** of the non-contact sensor market share in Fiscal 2026. By indigenising non-contact sensor development, they have reduced reliance on foreign suppliers and established a strong leadership position.

Their technical expertise extends to **advanced conductor solutions**, where they are among the few specialist manufacturers in India. They are also one of the largest manufacturers of **electrical heaters** in India in terms of installed capacity, with capabilities to produce **low-voltage process heaters** and ongoing R&D on **medium-voltage heaters**. Additionally, they are the only Indian manufacturer of **fibre optic temperature sensors**, **thermal profiling systems**, **pyrometers**, and **online thermal imagers**.

The company offers a diverse product portfolio structured around three verticals: **temperature sensing solutions**, **electrical heating solutions**, and **specialised cables**. These products play a critical role in ensuring safe, efficient, and reliable operation of manufacturing processes across multiple industries

They demonstrate its capabilities through a diverse portfolio of **Project/OEM engagements** and a steadily recurring **MRO replacement business**. The Project/OEM segment represents a high-barrier, approval-driven market characterised by stringent qualification requirements, where securing large, competitive orders for instrumentation in greenfield or brownfield setups underscores the co's technical credibility and customer trust. In parallel, the company actively serves the replacement market, which consists of MRO orders often stemming from existing Project/OEM customers, while also enabling engagement with new customers who may transition into project clients. MRO orders provide a stable, recurring revenue stream, less dependent on capital expenditure cycles and strongly linked to process uptime, regulatory compliance, and lifecycle management. This two-pronged approach creates cascading benefits, as securing project orders strengthens their foothold in critical infrastructure and increases the likelihood of repeat MRO orders, thereby promoting customer retention and generating predictable revenue streams.

From April 1, 2023 until March 31, 2026, the company has served more than **1,000 unique customers**, defined as new customers added in the past three fiscals, excluding repeat customers. This base includes customers gained through acquisitions and expansion of operations, including overseas subsidiaries, across multiple industry endpoints such as **power**, **steel**, **glass**, and **oil and gas**. This extensive customer base supports a diversified revenue stream, mitigating risks from sector-specific downturns. Contributions from the top 10 customers have consistently remained at or below **25% of revenue**, reducing dependency on any single client. High repeat business reflects enduring relationships, reinforced by their inclusion on approved vendor lists.

They continue to build a broad global footprint with a focus on exports. Between April 1, 2023 and March 31, 2026, the company exported products to more than 80 countries, supported by their subsidiaries (including step-down subsidiaries) in India, United Arab Emirates, Germany, and Poland, penetrating markets across Asia Pacific, Africa & Middle East, North Africa, Europe, and North and South America.

During Fiscals 2026, 2025, and 2024, export sales reflected substantial growth, with a notable CAGR of 46.49% between Fiscals 2024 and 2026. Contact sensors and process heaters emerged as key drivers, contributing significantly to this upward trend. Entering into joint ventures, establishing and acquiring new subsidiaries outside India, and ensuring local manufacturing presence in those markets have been instrumental strategies in their expansion. These initiatives enabled the company to broaden geographical presence and strengthen their customer base across international markets.

The Company's Global Presence

The details of Company's existing global presence including proposed expansion



The company, together with their joint ventures, operates **15 manufacturing units worldwide**, of which **10 are located in Udaipur, India**. These facilities are operated by the company, their subsidiaries in India, **Pyrosens Technologies India Pvt Ltd** (formerly Accurate Sensing Technologies Pvt Ltd), **Accurate Optoelectronics Pvt Ltd**, **Tempens Measurement and Control Pvt Ltd** (formerly Techni Gauges India Pvt Ltd), and their joint venture in India, **Victura Tempens Technologies P.Ltd**.

The company also operates **five overseas manufacturing units**:

United Arab Emirates, through their subsidiary Tempens Gulf LLC

Republic of Korea (South Korea), through their joint venture Tempens Korea Co. Ltd.

Indonesia, through their joint venture PT. Tempens Asia Jaya, which is among the market leaders in temperature sensors in terms of revenue for the year ended March 31, 2026

Germany, through their subsidiary Tempens Instruments GmbH

Poland, through their step-down subsidiary **Tempens Polska Sp. z o.o.**, a subsidiary of Tempens Instruments GmbH

This manufacturing network enables backward integration and ensures quality control across all facilities. Complementing the manufacturing base, the company has a **distribution network of 28 distributors** as of March 31, 2026. These distributors are considered part of the customer base, and together these channels facilitated product distribution to more than **80 countries** between April 1, 2023 and March 31, 2026.

To further strengthen their international footprint, the company is in the process of expanding sales presence in Mexico. An entity has been incorporated for this purpose, with capital infusion and subsidiary status currently ongoing. In addition, the company acquired **50% of the share capital of Tempens Instruments GmbH**, which was a joint venture from December 17, 2025 until January 15, 2026. Upon acquiring control pursuant to the voting rights, agency, and governance agreement dated January 16, 2026, Tempens Instruments GmbH became a subsidiary of the company. Consequently, **Tempens Polska Sp. z o.o.**, Poland, became a step-down subsidiary with effect from January 16, 2026

The product portfolio and customer base of **Tempens Instruments (India) Ltd** are supported by ongoing **research and development (R&D)** activities, serving customers across multiple geographies and end-user industries. As on the date of this Red Herring Prospectus, the company, their subsidiaries, and their joint ventures have been granted (i) **12 patents in India**, (ii) **eight registered trademarks in India**, (iii) **one copyright registration in India**, and (iv) **39 trademark registrations across jurisdictions outside India**. Furthermore, as on the date of this Red Herring Prospectus, the company and their subsidiaries have filed applications for (i) **one patent in India**, (ii) **four trademarks in India**, and (iii) **three trademarks across jurisdictions outside India**, which remain pending. For further details, see **Intellectual Property Rights**

R&D activities contribute to backward integration and the indigenisation of products, aligning with the **Make in India** initiative for specialised technologies. The company also manufactures products for a range of industrial applications, offering product customisation to meet specific customer requirements. In addition, research and development are fundamental to their product development strategy, enabling them to meet evolving market requirements, advance technological capabilities, and maintain a pipeline of innovative products.

The company operates a temperature calibration centre in Udaipur accredited to ISO/IEC 17025:2017 by NABL. Tempsens Gulf LLC has also received ISO/IEC 17025:2017 accreditation. Their products hold certifications from UL, CE, ATEX, IECEx, ASME U-Stamp, National Board R-Stamp, PESO, ECAS, BIS, and ETL Listed mark.

The company has backward-integrated manufacturing facilities for thermocouples, cables, and electrical heaters in Udaipur. They are among the few manufacturers in India to hold ASME U-Stamp certification for pressure vessels. In-house capabilities include alloy melting, hot-rolling, annealing, mineral-insulated cable manufacturing, machining, final assembly, and calibration. Certain products such as thermowells, thermocouple cables, mineral-insulated and specialised cables, and nickel-based heating alloy conductors were first tested internally before being introduced to the market. This process ensures quality and reliability under real operating conditions, though not all products follow this approach depending on operational needs.

For heater products, the company manufactures heating alloys, produces tubular heating elements, fabricates vessels, and performs final assembly including instrumentation, process connections, and panel integration entirely in-house. They also produce thermocouple conductors used in thermocouple cables. This integrated approach has improved operational control, product consistency, and reduced lead times.

Driven by their ability to introduce diversified products across multiple verticals, the company has achieved growth in financial Performance , Revenue from operation increased from ₹ 274.81 Crs. During Fiscal Year 2024 to 444.88 Crs. During Fiscal Year 2026. The Groeth contributed to an overall increase in profit after tax , which rose ₹ 71.07 Crs during fiscal year 2026 compared to ₹ 62.56 Crs. Fiscal 2025 and ₹ 40.92 Crs. In Fiscal 2024

Company's Product

 Fiber Optic Temperature Sensor applications	 space Grade Cables	 Catlyst Bed Heates for space
---	---	---

Manufacturing Units

Currently, the company together with their subsidiaries and joint ventures, operates 15 manufacturing units. Of these, 10 units are located in Udaipur, India, operated through the company and their Indian subsidiaries. The remaining five units are overseas, located in the United Arab Emirates (through Subsidiary Tempsens Gulf LLC), South Korea (through Joint Venture Tempsens Korea Co. Ltd.), Indonesia (through Joint Venture PT. Tempsens Asia Jaya), Germany (through Subsidiary Tempsens Instruments GmbH), and Poland (through Step-Down Subsidiary Tempsens Polska Sp. z o.o., a subsidiary of Tempsens Instruments GmbH). Accordingly, the company, their subsidiaries, and joint ventures maintain a manufacturing presence in India, Indonesia, United Arab Emirates, South Korea, Germany, and Poland

The Company's Indian manufacturing units are backward integrated , covering design, precesion machining , melting, rolling drawing, heat treatment, welding, assembly, calibration, and testing. Each facility maintains relevant quality and safety certifications. Their manufacturing operations are supported by a NABL accredited centre located in Unit-I at Udaipur, Rajasthan, dedicated to thorough testing and calibration. This integrated footprint provides end-to-end control over quality, lead times, and new product introductions.

Company Products

Company's key product portfolio across temperature sensing solutions, electrical heating solutions and specialised cable solutions:

Product	Image	Product Description and Application
Thermocouple:		Contact sensor of two dissimilar metals generating a thermoelectric voltage; measures 200 °C to 2320 °C in challenging industrial conditions. Application: Process temperature measurement in industries.
Resistance Temperature Detector (RTD)		Resistance temperature detector, offering high-accuracy, repeatable measurement from 200°C to 850°C. Application: Used to measure precise temperature in critical applications
Infrared Pyrometer		Non-contact infrared sensor deriving surface temperature from emitted radiation over 50°C to 3,200°C. Application: Rapid measurement of moving, inaccessible or molten targets in metal, glass and similar processes.
Online Thermal Imager		Online infrared camera converting heat signatures into real-time thermographic image for continuous controlling and monitoring. Application: Predictive-maintenance and process control and monitoring of critical industrial and electrical installations.
Furnace Monitoring Camera		A rugged, fixed-mount visual / infrared camera that transforms heat signatures into real-time imagery, enabling continuous monitoring and control. Application: Real-time monitoring and predictive maintenance of high-temperature furnaces ensuring process control, early fault detection, and operational safety.
Temperature and Pressure Gauge		Mechanical dial instrument using bimetal, liquid-filled or gas-expansion sensing elements for temperature; and Bourdon, diaphragm, capsule or diaphragm-sealed sensing elements for pressure. Temperature: -40°C to 650°C. Application: Provides local indication of temperature or pressure on pipelines, vessels, and other process equipment across industries.
Temperature Calibrator		Temperature calibration units using dry block, liquid bath, and blackbody sources to cover 196°C to 3,000°C. Application: Ensures accurate calibration of contact and non-contact sensors, enabling precise measurement, process control, traceability, and regulatory compliance.
Level Switch and Gauge		Float-actuated switching device that detects liquid levels via reed or microswitch contacts; operates between weatherproof, flameproof, and Exproof enclosures. Application: Liquid level detection and control in water treatment, power, and steel industries.
Diaphragm Seals		A flexible membrane assembly that isolates the process medium from the measuring instrument; available in fully welded, threaded, and flanged configurations with various diaphragm materials. Application: Instrument protection in viscous, corrosive, and high-pressure process environments.
Fiber Optic Temperature Sensor		Operates on the principle that variations in light properties correspond to changes in temperature. Application: Ideal for monitoring transformer windings, down-hole oil wells and other high-voltage, high-electromagnetic-field, or explosive zones where conventional temperature sensors are unsuitable.
Heat Flux Sensor		Measures the rate of heat transfer (W/m ²) from a surface with calibrated sensors. Application: Provides valuable data on heat flow, enabling users to analyze, control, and optimize thermal processes across various industries.

Electrical Heating Solutions

Product	Product Description and Application
Immersion Heater	Electric heating bundle immersed directly in the fluid, giving high-efficiency heat transfer to large liquid volumes. Application: Frequently used in water, chemical, and oil and gas industries for heating liquids in tanks and vessels.
Process Heater	Inline heater through which the process medium flows, transferring heat by convection during transit. Application: Controlled heating of fluids in process and skid processes.
Cartridge Heater	High-watt-density cylindrical heater with a metal sheath, providing precise localized heating in restricted spaces. Application: Spot heating of dies, moulds and equipment in plastics, packaging and semiconductor manufacturing.
Band Heater	Clamp-on ceramic or mica band heater delivering heat uniformly around cylindrical surfaces up to ~650 °C. Application: Extensively used in plastic and food processing.
Coil Heater	High-watt-density, nickelchrome resistance wire heaters wound in compact coils for precise, concentrated heating up to ~800 °C. Application: Commonly used in hot runner systems, nozzle heating, and other applications requiring high heat in confined spaces.
Floor heating mats	Pre-assembled electric heating cables laid in flexible mats for underfloor heating applications. Application: Provides uniform floor heating for comfort or frost protection.
Furnace Heater	Robust heating elements engineered for continuous operation in industrial furnaces up to ~1,200 °C. Application: Used in heat treatment, metallurgical processes, and furnaces for sustained high-temperature performance.
Laboratory Electrical Furnaces	Precision laboratory furnaces for R&D and manufacturing, with programmable control and air/inert/vacuum options; configurable up to ~1800 °C Application: Heat treatment and sintering in lab/pilot settings, and sample prep and small batch processing across ceramics, metals, and advanced materials.
Process Electrical Furnaces	High-temperature electric furnaces for industrial thermal processing, offering tight uniformity and atmosphere control, configurable up to ~2500 °C. Application: Sintering, annealing, and carbonization at production scale across metals, ceramics, and advanced materials.

Specialized Cable Solutions

Product	Product Description and Application
LV Control Cable	Low-voltage signal cable designed for measurement, control and regulation circuits up to 1.1 kV. Application: Used in industrial automation, process plants, and thermal systems for reliable control and monitoring.
LV Power Cable	Sheathed assembly of one or more conductors for transmission of low voltage AC or DC electrical power. Application: Used to supply power to equipment in heavy industries in harsh conditions.
Instrumentation Cable	Shielded signal cable engineered to minimise noise and electromagnetic interference in critical instrumentation channels. Application: Used to transmit signals from field instruments to control systems while reducing the signal noise interference in high electromagnetic zones
Heat Trace Cable	Constant-wattage heating cable system that maintains or raises the surface temperature of pipes, vessels and equipment. Application: Freeze protection and process-temperature maintenance for piping in oil & gas, chemical and construction sectors.
Thermocouple and RTD Cable	They are a subset of instrumentation cables. These are specialised cables used to transmit temperature signals without distortion. Application: Used to transfer temperature signals from temperature sensors to the control panels and supervisory control and data acquisition systems.
Mineral Insulated Metal Sheath Cable	Consist of metal conductors insulated with high-purity magnesium oxide (MgO) powder and sheathed in metal, offering fireproof integrity and service temperatures up to 1200°C. Application: Used to manufacture mineral insulated thermocouples and resistance temperature detectors. Also used in harsh conditions to ensure fire safety and accurate signal transmission in critical areas
Nickel Alloy Conductors	Nickel alloy conductors - thermocouple, extension/compensating, pure nickel, NiCr, Cu-Ni, and FeCrAl. Engineered for stable EMF, oxidation resistance, and high temperature strength. Application: For manufacturing mineral-insulated metal sheath cables, heating elements, and extension/compensating cables, and for robust sensor/interconnect wiring in industrial furnaces and instrumentation

Revenue From Operations

(₹ in Crs.)

Particulars	For the year ended March 31,		
	2026	2025	2024
Revenue from Products	437.09	371.42	270.25
Revenue from Services	4.02	3.92	2.58
Other Operating Revenue	3.77	3.18	1.98
Total Revenue from operations	444.88	378.53	274.81

Segment Wise Revenue (Verticals)

Segment	Fiscal 2026		Fiscal 2025		Fiscal 2024	
	Amount In (Crs)	% of Revenue	Amount In (Crs)	% of Revenue	Amount In (Crs)	% of Revenue
Temperature Sensing Solutions	196.66	44.59%	174.45	46.48%	165.29	60.58%
Electrical Heating Solutions	91.33	20.70%	63.03	16.79%	10.64	3.90%
Specialised Cables	153.11	34.71%	137.86	36.73%	96.9	35.52%
Total Revenue*	441.1	100.00%	375.35	100.00%	272.83	100.00%

* Total revenue from operations (excluding other operating revenue)

Revenue from Operations across end user industries

End-User Industry	Fiscal 2026		Fiscal 2025		Fiscal 2024	
	Amount In (Crs)	% of Revenue	Amount In (Crs)	% of Revenue	Amount In (Crs)	% of Revenue
Metal	86.82	19.68%	91.52	24.38%	66.8	24.48%
Petro Chemical	94.63	21.45%	69.53	18.52%	46.48	17.04%
Defence & Nuclear	30.67	6.95%	36.36	9.69%	13.77	5.05%
Manufacturer	41.57	9.42%	36.12	9.62%	24.93	9.14%
Power	54.13	12.27%	35.92	9.57%	33.55	12.30%
Trader	42.27	9.58%	32.95	8.78%	28.22	10.34%
Glass	29.73	6.74%	22.66	6.04%	25.84	9.47%
Plastic	17.22	3.90%	17.88	4.76%	3.45	1.27%
Others	44.07	9.99%	32.41	8.63%	29.79	10.92%
Total Revenue*	441.1	100.00%	375.35	100.00%	272.83	100.00%

*Total revenue from operations (excluding other operating revenue)

Revenue from Operations by Geography :

Geography	Fiscal 2026		Fiscal 2025		Fiscal 2024	
	Amount In (Crs)	% of Revenue	Amount In (Crs)	% of Revenue	Amount In (Crs)	% of Revenue
India	315.28	71.48%	275.13	73.30%	214.19	78.51%
Europe	42.98	9.74%	38.15	10.16%	28.42	10.42%
Asia Pacific	29.48	6.68%	28.73	7.65%	10.77	3.95%
Africa & MENA	44.14	10.01%	24.79	6.60%	13.76	5.04%
North America	6.99	1.58%	6.41	1.71%	4.84	1.78%
South America	2.24	0.51%	2.14	0.57%	0.85	0.31%
Total Revenue*	441.1	100.00%	375.35	100.00%	272.83	100.00%

For additional information & risk factors please refer to the Red Herring Prospectus

Research & Development

The R&D function at Tempsens Instruments (India) Ltd drives product innovation and operational integration multi-disciplinary team works with the accredited laboratory to ensure quality and compliance, supported by advanced testing infrastructure. Recent developments include advanced sensors, heating systems, and cabling solutions for industrial, defence, aerospace, and energy applications. The examples include fibre optic temperature sensors, aerospace-grade cables, and catalyst bed heaters. Ongoing initiatives: mid-voltage heaters, slot resistance detectors, new infrared pyrometers, and online thermal imagers.

Process R&D supports backward integration. Steps such as alloy melting, rolling, drawing, heat treatment, cable manufacturing, and precision machining are internalised, enabling customised solutions with shorter lead times and stronger quality control. The IP portfolio reflects new developments and incremental improvements, with inventions in progress and active patent filings. R&D investment is backed by a dedicated budget, enabling new technologies and collaborations in automotive emissions, defence systems, and advanced sensor technology.

Intellectual Properties

Currently, the company with their subsidiaries and joint ventures, has been granted 12 patents in India, 8 registered trademarks in India, 1 copyright registration in India, and 39 trademark registrations across jurisdictions outside India. These jurisdictions include the European Union, Indonesia, Algeria, Australia, Bhutan, Chile, Egypt, Japan, Malaysia, New Zealand, Philippines, Russian Federation, Switzerland, Ukraine, United Kingdom, Singapore, Turkey, China, United States, Brazil, Mexico, and Serbia.

Further, the company and their subsidiaries have filed applications for 1 patent in India, 4 trademarks in India, and 3 trademarks across jurisdictions outside India, which include Canada, Thailand, and United States, and these remain pending.

Competitive Strength

Largest Manufacturer of Contact and Non-Contact Temperature Sensors in India in Terms of Revenue and One of the Largest Manufacturers of Electrical Heaters in India (Source: F&S Report) with a Focus on Indigenisation resulting in High Entry Barriers

The company delivers make-to-order thermal engineering solutions, translating customer requirements into detailed engineering workflows and precise production drawings. This approach ensures accuracy, durability, and reliable delivery, positioning the company as a trusted partner for complex and critical industrial applications.

According to the F&S Report, Tempsens is India's largest manufacturer of contact and non-contact temperature sensors, holding a 10.5% share in the overall segment and a commanding 21.3% share in non-contact sensors as of March 31, 2026. It is also among the few cable manufacturers that produce thermocouples, further strengthening its niche expertise.

Co's Product high entry barrier for competitors. These demanding approval requirements, combined with extended qualification periods and comprehensive field trials, reinforce customer confidence and loyalty. Once embedded in mission-critical operations, Tempsens solutions are difficult to replace, securing long-term engagement. This strong market position not only safeguards its leadership but also generates cross-selling opportunities, enabling the company to expand its share of customer spending across multiple product categories and industries.

Diversified Business Model with Broad Product Portfolio, Wide Industry Coverage, and Balanced Mix of Projects and MRO Revenue

The company operates across temperature sensing, electrical heating, and specialised cables, expanding from 7 to 13 categories by Fiscal 2026. They serve industries including power, steel, oil & gas, cement, chemicals, plastics, automotive, defence, space, and OEMs in green energy, aerospace, and advanced technologies. Their customer-integrated, project-based model delivers customised solutions, ensuring precision, repeat business, and strong loyalty.

The company has a seasoned sales and technical team with 8.65 years average tenure, enabling tailored solutions and strong client relationships. A diversified portfolio, direct and distribution channels, and exports to 80+ countries ensure balanced revenues and resilience. Income is split between project/OEM and MRO business, supporting recurring revenue and long-term sustainability.

Established Research and Development Capabilities Enabling Customized, Critical Solutions and Innovation

The company maintains a strong focus on R&D, enabling bespoke solutions for complex industrial requirements. As of March 31, 2026, their dedicated team comprised 83 employees addressing diverse technical challenges across thermal, mechanical, and electrical domains.

Ongoing investment is reflected in their active intellectual property portfolio, with 12 patents in India, eight registered trademarks in India, one copyright registration, and 39 trademark registrations across international jurisdictions. This foundation strengthens innovation capacity and supports commercialisation across global markets

Global Presence Through Strategic Alliances, Diverse Customer Base, Export Sales and Strong Long-Standing Customer Relationships

The company has built a global presence through collaborations, joint ventures, subsidiaries, and exports, enabling product expansion, cross-selling, and efficient market entry. Subsidiaries in UAE, Germany, Poland and joint ventures in Indonesia, South Korea provide proximity to customers, tailored solutions, and regulatory alignment. The Marathon Heater amalgamation (effective April 1, 2024) expanded electrical heating capabilities, consolidated resources, and broadened the portfolio, extending reach into advanced space technology.

Through this scheme, the company holds 50.01% in Pyrosens and, via Pyrosens, owns 100% of Accurate Opto. In June 2025, Micro-Epsilon acquired 49.99% in Pyrosens, adding non-contact sensor technologies, new clients, and advanced thermal imaging access.

Integrated Global Operations Featuring Backward Integration, Digital Traceability, and Stringent Quality Control

The company operates 15 manufacturing units worldwide, including 10 in Udaipur, India through subsidiaries and joint ventures such as Pyrosens Technologies India Pvt Ltd, Accurate Optoelectronics Pvt Ltd, Tempsens Measurement and Control Pvt Ltd, and Victura Tempsens Technologies Pvt Ltd.

They also run five overseas units: Tempsens Gulf LLC in UAE, Tempsens Korea Co. Ltd. in South Korea, PT. Tempsens Asia Jaya in Indonesia, Tempsens Instruments GmbH in Germany, and Tempsens Polska Sp. z o.o. in Poland. This global footprint, supported by 28 distributors, enables product distribution to over 80 countries between April 1, 2023 and March 31, 2026. Their operations include backward integration with a unit in Udaipur for thermocouples, cables, and electrical heaters, covering alloy melting, wire drawing, fabrication, assembly, and calibration. This end-to-end control ensures reliability, efficiency, optimised material usage, and reduced external dependency.

Operations Led by the Promoters and Supported by an Experienced Management Team Driving Long-Term Business Growth

The company is promoted by Virendra Prakash Rathi (Chairman and Executive Director), Vinay Rathi (Managing Director), and Pratap Singh Talesara (Non-Executive Director). Leadership spans multiple generations, with Vinay Rathi driving continuity and strategic growth, and Aryan Rathi leading global sales. The broader management team brings extensive expertise in thermal engineering and cable products, supported by a skilled workforce. Many KMPs and Senior Management have been associated with the company for an average of 15 years, reflecting stability and deep industry knowledge

Business Strategies

Expanding And Commercialising New Products by Leveraging R&D Capabilities and Technological Partnerships

Tempsens Instruments (India) Ltd leverages R&D expertise and joint ventures to deliver advanced solutions. Their R&D team of 83 employees works across thermal, mechanical, and electrical domains. Their recent products include online thermal imagers, fibre optic sensors, heating cable systems, and electrical incinerators

Ongoing developments cover specialised thermocouples, mid-voltage heaters, and infrared pyrometers. Subsidiary Pyrosens, with Micro-Epsilon, focuses on pyrometers and imagers, shifting manufacturing to India. Industry trends show indigenisation in sensors and heaters, reducing import dependency. The company also targets emerging sectors like battery storage, decarbonisation, fuel cells, green hydrogen, defence, aerospace, and nuclear power

Scaling Established Product Lines: Process Heating, Conductor Solutions and Infrared Technology

The company focuses on scaling specialised cables, process heating, nickel alloy conductors, and infrared products. Process heating systems serve petrochemical and manufacturing, conductors support electrical heating and automation, and infrared detection is used in continuous industries. As per the F&S Report, demand for electric heaters is rising, with the company a leading player in process heaters as of March 31, 2026

Maintaining and Expanding their Global Presence and Export Sales

The company focuses on enhancing global footprint through export growth and stronger presence in priority markets. They target expansion into **Europe, Middle East, North America, and South America**, aiming for long-term contracts with major end users, EPC companies, and OEMs. Certifications support specialised sectors such as oil and gas, thermal storage, and semiconductors.

In existing markets, they strengthen partnerships, participate in industry exhibitions and trade shows, and invest in local teams for tailored service. They diversify customer base into **green hydrogen, ammonia manufacturing, fuel cells, metal recycling, thermal storage, and space**. Subsidiaries and joint ventures provide flexibility to adapt offerings to regulatory, cultural, and technical needs, enabling resilient customer relationships

Continuing to Focus on Growth Through Organic and Inorganic Initiatives, Including Joint Ventures and Subsidiaries

The company balances growth through organic and inorganic expansion to maximize market share, scale operations, and sustain agility. On the organic side, they optimize manufacturing, broaden product portfolio, and enter new markets via targeted partnerships. On the inorganic side, they pursue mergers, acquisitions, and alliances, including joint ventures and subsidiaries, to extend reach, access technology, and consolidate fragmented markets, enabling cross-selling of products

They leverage alliances and joint ventures to accelerate innovation, expand localized offerings, and strengthen positions in attractive markets, focusing on adjacent areas like boilers, furnaces, and thermal systems. Recently they establish Tempsens Korea Co. Ltd., expansion in Mexico via proposed subsidiary, acquisition of Tempsens Instruments GmbH and Tempsens Polska Sp. z o.o., majority stake in Tempsens Measurement and Control Pvt Ltd, and incorporation of Victura Tempsens Technologies Pvt Ltd. The company evaluates opportunities in Saudi Arabia, United States, and Brazil, with no definitive agreements yet, maintaining focus on scalable opportunities, synergies, and customer access through disciplined integration

Continue to Focus on Improving Operational Efficiency and Expanding Manufacturing Capacity

The company focuses on enhancing operational efficiency and expanding manufacturing capabilities across product segments. Strategy centres on process optimisation, advanced technologies, and continuous improvement in manufacturing and supply chain. By streamlining workflows, investing in automation and digital systems, and adopting energy-efficient practices, they target higher productivity, cost reduction, and quality standards.

To meet rising demand, they plan strategic capacity expansion across key verticals, including proposed expansion of Unit VI for electrical heating solutions. They have also procured additional land for future expansion, strengthening ability to serve demand in existing and adjacent product categories.

Expanding Replacement Business and Diversifying Industry Presence to Drive Resilient, Annuity-Style Growth

The company pursues growth by expanding MRO business and diversifying across industries to build annuity-style revenue streams. Engagement spans metals, petrochemicals, defence and nuclear, manufacturing, power, trading, glass, and plastics, reducing reliance on any single market. Their Industry exposure is balanced, mitigating downturns or cyclical slowdowns and supporting resilience.

Recurring MRO cycles drive strategy. Process industries require upgrades and replacement of temperature measurement, cabling, and heating solutions to meet standards and sustain asset lifecycles. Targeted after-sales and lifecycle management strengthen recurring demand and customer relationships. The company aims to broaden reach in established and emerging sectors, increase recurring revenue, and sustain stable growth irrespective of cycles, positioning to a wide customer base with predictability and resilience.

Dependence on Project/Original Equipment Manufacturer (OEM) business:

This is significant for Tempsens Instruments (India) Ltd. The Project/OEM segment contributed 67.55% of revenue from operations in Fiscal 2026, 69.16% in Fiscal 2025, and 63.99% in Fiscal 2024, excluding scrap sale and export incentive. The remaining share of revenue was contributed by their Maintenance, Repair, and Operations (MRO) business. Any adverse changes in either category may materially affect the company's business financial condition, result of operation and cash flows

Dependence on demand trends in certain end-user industries: This is a key factor for Tempsens Instruments (India) Ltd. Metal and petrochemical industries collectively contributed 41.13% of revenue from operations in Fiscal 2026, 42.90% in Fiscal 2025, and 41.52% in Fiscal 2024, excluding scrap sale and export incentive. Negative developments in these sectors may materially affect the company's business result of operation and cash flows

Dependence on uninterrupted supply and stable pricing raw material:

The Company's business also depends on uninterrupted supply and stable pricing of primary raw materials. These include metals such as copper, aluminium, stainless steel, nickel alloys, platinum, and rhodium; polymers and plastics; insulating materials; conductors and alloys for sensors; as well as adhesives, sealants, and specialised coatings. Volatility, shortages, or delays in supply may adversely impact the company's financial condition, particularly for project specific or customized orders.

Dependence on a limited group of suppliers: The top 10 suppliers accounted for 40.33% of total purchases in Fiscal 2026, 41.67% in Fiscal 2025, and 47.62% in Fiscal 2024. Absence of definitive supply agreements and reliance on this limited group increases exposure to supply disruptions which may affect the company's business result of operation and cash flows

Significant concentration of manufacturing units: Currently, the company, along with subsidiaries and joint ventures, operates 15 manufacturing units worldwide, of which 10 are located in Udaipur, India and five overseas in the United Arab Emirates, South Korea, Indonesia, Germany, and Poland. Concentration of units in Udaipur and operating risks at both domestic and international facilities, including infrastructure and location-specific shortcomings, could result in disruptions that adversely affect business, financial condition, and results of operations

Dependence on Subsidiaries/Joint ventures for International Market entry: The Company's approach to international expansion is dependent on subsidiaries and joint ventures. Reliance on these structures may limit visibility in operations, decision-making, or risks, particularly in relation to legal or regulatory matters overseas. Dependence on subsidiaries and joint ventures for international market entry and product launches may expose the company to operational and strategic risks, potentially impacting business, results of operations, and growth prospects.

Risk of ability to control and respond swiftly within joint venture: Interests of the company and joint venture partners may not always align, which can lead to delays, increased costs, and disagreements. The ability to control and respond swiftly within joint ventures is constrained by requirements for majority or unanimous consent, or partner approval on key business actions. This may limit operational flexibility and adversely affect business, results of operations, and growth prospects.

Dependence on temperature sensing solutions, electrical heating solutions and specialized cables: During Fiscals 2026, 2025, and 2024, revenue from operations (excluding scrap sale and export incentive) was largely dependent on three verticals. Temperature sensing solutions contributed 44.59%, 46.48%, and 60.58%, respectively. Electrical heating solutions contributed 20.70%, 16.79%, and 3.90%, respectively. Specialised cables contributed 34.71%, 36.73%, and 35.52%, respectively. Any adverse changes in demand for any of these verticals may materially affect company's business, financial conditions, result of operations, and cash flows.

PEER COMPARISON

The company is a player in thermal engineering and cable solutions. Given its business model and diversified product portfolio, there are no directly listed companies in India or outside India which operate across all the segments/product categories as the company. Accordingly, there are **no peer group companies listed in India** which are in the same line of business as the company

Restated Summary Statement of Profit & Loss A/c

(₹ in Crs.)

Particulars	For the year ended March 31,		
	2026	2025	2024
INCOME			
Revenue from operations	444.88	378.53	274.81
Other income	10.98	3.94	3.23
Total income	455.86	382.47	278.04
EXPENSES			
Cost of material consumed	248.43	198.51	171.71
Changes in inventories of FG & WIP	-8.33	2.36	-4.49
Employee benefits expense	63.83	49.86	30
Finance costs	5.22	2.08	1.6
Depreciation & amortization	13.83	12.08	5.35
Other expenses	41.06	37.41	22.96
Total expenses	364.04	302.3	227.12
Profit before share of JV & tax	91.82	80.17	50.92
Share of net profit of JV	2.31	2.99	3.26
Restated Profit Before Tax	94.13	83.16	54.18
Tax expenses Current Year	21.11	16.58	12.82
Deferred tax	1.95	4.03	0.44
Total tax expense	23.06	20.61	13.27
Profit for the Year	71.07	62.56	40.92
Other Comprehensive Income (OCI)			
Remeasurement gain/(loss) DB Plan	0.38	-0.2	-0.32
Change in fair value of equity instruments			9.65
Income tax effect	-0.1	0.05	-1.85
Exchange differences on foreign operations	-0.07	-0.01	-0.06
Share of OCI of JV	0.96	-0.28	-0.34
Other Comprehensive Income	1.17	-0.43	7.07
Total Comprehensive Income	72.24	62.13	47.99

Source: RHP

Restated Consolidated Statement of Assets and Liabilities

(₹ in Crs.)

Particulars	As of Mar 31,		
	2026	2025	2024
ASSETS			
Non-current assets			
Property, plant & equipment	113.5	105.53	74.55
Right-of-use asset	31.24	29.11	24.81
Capital work-in-progress	0.61	0.13	2.1
Goodwill	108.28	106.13	-
Other intangible assets	46.41	45.37	0.11
Investments	13.38	12.69	40.34
Other financial assets	53.93	9.96	3.03
Non-current tax assets (net)	0.21	2.81	-
Deferred tax assets (net)	0.05	0.15	-
Other non-current assets	3.61	2.87	5.09
Total Non-current assets	371.22	314.75	150.03
Current assets			
Inventories	111.94	86.42	57.07
Investments	26.43	4.28	-
Trade receivables	85.74	64.24	45.56
Cash & cash equivalents	28.48	13.02	13.7
Bank balances (other than cash equivalents)	5.76	58.36	-
Other financial assets	16.54	1.02	0.37
Current tax assets (net)	4.01	-	-
Other current assets	10.93	9.22	4.41
Total Current assets	289.83	236.56	121.11
Total Assets	661.05	551.31	271.14
EQUITY & LIABILITIES			
Equity			
Equity Share capital	32.27	2.93	1.85
Other equity	465.16	427.25	202.98
Equity attributable to owners	497.42	430.18	204.83
Non-controlling interests	28.05	11.5	-0.02
Total Equity	525.48	441.68	204.81
Non-current liabilities			
Borrowings	7.6	5.53	9.3
Deferred tax liabilities (net)	11.05	7.54	9.66
Total Non-current liabilities	18.65	13.07	18.96
Current liabilities			
Borrowings	70.35	66.3	20.83
Trade payables MSMEs	7.14	2.77	4.46
Trade payables Others	12.88	11.64	11.19
Other financial liabilities	9.29	5.25	3.7
Other current liabilities	14.01	8.73	5.37
Provisions	2.06	1.78	0.9
Current tax liabilities (net)	1.21	0.05	0.94
Total Current liabilities	116.92	96.53	47.38
Total Equity & Liabilities	661.05	551.28	271.14

Restated Consolidated Statement of Cash Flow

(₹ in Crs.)

Particulars	For the year ended March 31,		
	2026	2025	2024
Profit before tax	94.13	83.16	54.18
Adjustments Related to Non-Cash & Non-Operating Items	9.83	9.01	3
Operating Profits before Working Capital Changes	103.96	92.17	57.18
Adjustments for Changes in Working Capital	-40.5	-17.29	-7.82
Net cash generated from operations before tax	63.46	74.88	49.36
Income tax (paid)/Refund, (net)	-21.44	-20.73	-12.27
Net cash generated from operating activities	42.02	54.15	37.09
Net cash used in investing activities	-26.25	-93.46	-26.86
Net cash used in financing activities	-6.25	36.16	2.08
Net (decrease)/ increase in cash and cash equivalents during the period	9.52	-3.14	12.31
Add: Cash and cash equivalents as at the beginning of the period	13.02	13.7	1.34
Cash and cash equivalents on account of acquisition during the year	5.92	-	-
Cash and cash equivalents on account of scheme of amalgamation	-	2.38	-
Effect of Exchange rate on Cash & Cash Equivalents	0.02	0.08	0.05
Cash and cash equivalents as at the end of the period	28.48	13.02	13.7

KC Securities (Kantilal Chhaganlal Securities) Outlook

- **Rating - Subscribe for Listing Gain as well as for Long Term**
- **Valuation:** At the upper price band of ₹300, the issue is valued at 37.3x FY26 P/E, which is at a premium but can be justified by its superior growth, niche positioning and leadership in the segment.
- **Market Share :** The company commands an estimated **10.5% market share in the overall temperature sensor segment** and is the **only Indian manufacturer of non-contact temperature sensors**, with ~21.3% market share.
- **Growth :** The company has delivered **strong and consistent financial growth**, with Revenue, EBITDA and PAT CAGR of **27.2%, 35.2% and 28.2%**, respectively, during FY24–FY26. Its **low leverage of 0.2x debt-to-equity**.
- **Advantage of industrial Automation :** Co. is well positioned to benefit from India's industrial automation, **localisation and manufacturing expansion**, while its niche positioning and technical capabilities provide meaningful competitive advantages

Research Analyst Compliance & Disclaimer

DISCLAIMER Kantilal Chhaganlal Securities Pvt Limited (defined as "KCSPL" or "Research Entity") a company duly incorporated under the Companies Act, 1956 (CIN No U74140MH2001PTC132459) having its Registered office situated at 601-602, Inizio Business Centre, Cardinal Gracious Road, Chakala, Andheri East, Mumbai – 400 099 is regulated by the Securities and Exchange Board of India ("SEBI") and is licensed to carry on the business of broking, Research Analyst and other related activities. E-mail address: research@kcsecurities.com Contact details 022 67236000 Investor Grievance e-mail address: investorcomplains@kcsecurities.com. This Report has been prepared by KCSPL in the capacity of a Research Analyst having SEBI Registration No. INH000001428 and Enlistment no. 5096 with BSE and distributed as per SEBI (Research Analysts) Regulations 2014. This report does not constitute an offer or solicitation for the purchase or sale of any financial instrument or as an official confirmation of any transaction. Securities as defined in clause (h) of section 2 of the Securities Contracts (Regulation) Act, 1956 includes Financial Instruments and Currency Derivatives. The information contained herein is from publicly available data or other sources believed to be reliable. This report is provided for assistance only and is not intended to be and must not alone be taken as the basis for an investment decision. The user assumes the entire risk of any use made of this information. Each recipient of this report should make such investigation as it deems necessary to arrive at an independent evaluation of an investment in Securities referred to in this document (including the merits and risks involved), and should consult his own advisors to determine the merits and risks of such investment. The investment discussed or views expressed may not be suitable for all investors. This information is strictly confidential and is being furnished to you solely for your information. This information should not be reproduced or redistributed or passed on directly or indirectly in any form to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject KCSPL and associates, subsidiaries / group companies to any registration or licensing requirements within such jurisdiction. The distribution of this report in certain jurisdictions may be restricted by law, and persons in whose possession this report comes, should observe, any such restrictions. The information given in this report is as of the date of this report and there can be no assurance that future results or events will be consistent with this information. This information is subject to change without any prior notice. KCSPL reserves the right to make modifications and alterations to this statement as may be required from time to time. KCSPL or any of its associates / group companies shall not be in any way responsible for any loss or damage that may arise to any person from any inadvertent error in the information contained in this report. KCSPL is committed to providing independent and transparent recommendation to its clients. Neither KCSPL nor any of its associates, group companies, directors, employees, agents or representatives shall be liable for any damages whether direct, indirect, special or consequential including loss of revenue or lost profits that may arise from or in connection with the use of the information. Our proprietary trading and investment businesses may make investment decisions that are inconsistent with the recommendations expressed herein. Past performance is not necessarily a guide to future performance. The disclosures of interest statements incorporated in this report are provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. The information provided in these reports remains, unless otherwise stated, the copyright of KCSPL. All layout, design, original artwork, concepts and other Intellectual Properties, remains the property and copyright of KCSPL and may not be used in any form or for any purpose whatsoever by any party without the express written permission of the copyright holders. KCSPL shall not be liable for any delay or any other interruption which may occur in presenting the data due to any reason including network (Internet) reasons or snags in the system, breakdown of the system or any other equipment, server breakdown, maintenance shutdown, breakdown of communication services or inability of the KCSPL to present the data. In no event shall KCSPL be liable for any damages, including without limitation direct or indirect, special, incidental, or consequential damages, losses or expenses arising in connection with the data presented by the KCSPL through this report. Though this report is disseminated to all the customers simultaneously, not all customers may receive this report at the same time. We will not treat recipients other than intended recipients as customers by virtue of their receiving this report. KCSPL and its associates, officer, directors, and employees, research analyst (including relatives) worldwide may: (a) from time to time, have long or short positions in, and buy or sell the Securities, mentioned herein or (b) be engaged in any other transaction involving such Securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company/company(ies) discussed herein or act as advisor or lender/borrower to such company(ies) or have other potential/material conflict of interest with respect to any recommendation and related information and opinions at the time of publication of research report or at the time of public appearance. (c) KCSPL may have proprietary long/short position in the above mentioned scrip(s) and therefore should be considered as interested. (d) The views provided herein are general in nature and do not consider risk appetite or investment objective of any particular investor; readers are requested to take independent professional advice before investing. This should not be construed as invitation or solicitation to do business with KCSPL. KCSPL or its associates may have received compensation from the subject company in the past 12 months. KCSPL or its associates may have managed or co-managed public offering of securities for the subject company in the past 12 months. KCSPL or its associates may have received compensation for investment banking or merchant banking or brokerage services from the subject company in the past 12 months. KCSPL or its associates may have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past 12 months. KCSPL or its associates have not received any compensation or other benefits from the Subject Company or third party in connection with the research report. Research analyst or his/her relative or KCSPL's associates may have financial interest in the subject company. KCSPL and/or its Group Companies, their Directors, affiliates and/or employees may have interests/ positions, financial or otherwise in the Securities/Currencies and other investment products mentioned in this report. KCSPL, its associates, research analyst and his/her relative may have other potential/material conflict of interest with respect to any recommendation and related information and opinions at the time of publication of research report or at the time of public appearance. Participants in foreign exchange transactions may incur risks arising from several factors, including the following: (i) exchange rates can be volatile and are subject to large fluctuations; (ii) the value of currencies may be affected by numerous market factors, including world and national economic, political and regulatory events, events in equity and debt markets and changes in interest rates; and (iii) currencies may be subject to devaluation or government imposed exchange controls which could affect the value of the currency. Investors in securities such as ADRs and Currency Derivatives, whose values are affected by the currency of an underlying security, effectively assume currency risk. Research analyst has served as an officer, director or employee of subject Company in the last 12 month period ending on the last day of the month immediately preceding the date of publication of the Report.: No KCSPL has financial interest in the subject companies: No KCSPL's Associates may have actual / beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of publication of research report. Research analyst or his/her relative may have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of publication of research report. No Subject company may have been client during twelve months preceding the date of distribution of the research report. There were no instances of non-compliance by KCSPL on any matter related to the capital markets, resulting in significant and material disciplinary action during the last three years. A graph of daily closing prices of the securities is also available at www.nseindia.com Artificial Intelligence ("AI") tools may have been used (i) during the information gathering stage for compiling or collating the data from-(a) publicly available data sources; (b) databases to which KCSPL subscribes; and (c) internally generated research data, and/or (ii) for compiling summaries of the report.

Kantilal Chhaganlal Securities Pvt Ltd

SEBI Reg. Nos.: INZ000216538 (Stock Broker), INH00001428 (Research Analyst)

601/602 Inizio Business Centre, Cardinal Gracious Road Opposite Proctor and Gamble, Chakala, Andheri East, Mumbai

research@kcsecurities.com

02267236000

www.kcsecurities.com

Research Analyst Compliance & Disclaimer

This research report is issued by Kantilal Chhaganlal Securities Pvt Ltd, a SEBI-registered Stock Broker (Reg. No.: INZ000216538) and Research Analyst (Reg. No.: INH00001428),.

Regulatory Disclosures– SEBI (Research Analyst) Regulations, 2014

Kantilal Chhaganlal Securities Pvt Ltd and its associates may have financial interests in the subject company, which will be disclosed where relevant. The Research Analyst(s) or their relatives do not have any material conflict of interest or beneficial ownership of 1% or more in the subject company. The Research Analyst(s) has not received any compensation from the subject company in the past twelve months for any product or service. The Research Analyst(s) has not served as an officer, director, or employee of the subject company. The firm and the analyst(s) are not engaged in market making activities for the subject company. This report has been prepared independently and objectively, without any undue influence or pressure from the company or any third party.

Disclaimer & Risk Statement

This report is meant solely for the internal use of empanelled institutional clients and may not be reproduced, distributed, or published in whole or in part without the prior written consent of Kantilal Chhaganlal Securities Pvt Ltd. The information contained herein is based on publicly available data, internal analysis, and sources believed to be reliable, but we do not guarantee its accuracy or completeness.

For Download Click on Link KCI Trade App :



WhatsApp Channel: <https://tinyurl.com/Kcspl1954wa>

Telegram Channel: <https://tinyurl.com/kcspl1954t>

Instagram: <https://tinyurl.com/Kcspl1954ig>

Facebook: <https://tinyurl.com/Kcspl1954fb>



<https://kcsecurities.com/trade-online/>

Kantilal Chhaganlal Securities Pvt Ltd

SEBI Reg. Nos.: INZ000216538 (Stock Broker), INH00001428 (Research Analyst)

601/602 Inizio Business Centre, Cardinal Gracious Road Opposite Proctor and Gamble, Chakala, Andheri East, Mumbai

research@kcsecurities.com

02267236000

www.kcsecurities.com