

Retail Research	IPO Note
Sector: Renewable Energy	Price Band (Rs): 214 – 225
28th July 2026	Recommendation: SUBSCRIBE for Long Term

Juniper Green Energy Ltd.

Company Overview:

Juniper Green Energy Ltd. (JGEL) is one of India's leading independent renewable energy power producers, focused on the development, construction and operation of utility-scale solar, wind and hybrid renewable energy projects. The company has a diversified portfolio of operational, under-construction & pipeline projects across multiple states in India. JGEL primarily sells power under long-term PPAs to central and state government-backed entities, including MSEDC, GUVNL, SECI and SJVN, providing strong revenue visibility. The company benefits from an integrated project development platform with in-house capabilities spanning land acquisition, project execution, financing & asset management.

Key Highlights:

1. Leading Renewable IPP in India: JGEL ranks among the top 10 renewable independent power producers (IPPs) in India by total capacity, managing a total portfolio of 50 projects aggregating 7,910 MW AC/10,247 MWp DC respectively as of Jun'26. The company has established market leadership in advanced renewable energy formats, securing a 9.1% market share as the second largest bidder in capacity won for Wind-Solar Hybrid (WSH) and Firm & Dispatchable Renewable Energy (FDRE) tenders between FY22 and FY26 with a tender-to-PPA conversion rate of 96.8%.

2. Superior Execution Track Record: The company has demonstrated industry-leading execution efficiency, completing and commissioning its operational power projects at a weighted average of 147 days ahead of their Scheduled Commercial Operation Dates (SCOD). Juniper Green maintains a strong competitive bidding win rate securing 83.7%/78.8%/54.5% of its quoted capacities in FY24/FY25/FY26 auctions, respectively.

3. Strong PPA-Backed Revenue Visibility: As of Jun'26, 94.9% of the company's total capacity is secured through 25-year Power Purchase Agreements (PPAs) at pre-determined fixed tariffs, ensuring long-term cash flow visibility. Revenue generation is anchored by central and state government entities such as SJVN, GUVNL, and MSEDC which collectively contributed 86.1% of revenue in FY26.

4. Strategic Diversification into Hybrid, FDRE & BESS Solutions: The company is pivoting toward complex, higher-value technologies, operating 503.2 MWh of Battery Energy Storage Systems (BESS). Its under-construction portfolio includes BESS, hybrid and FDRE projects, enhancing grid-firming capabilities, power dispatchability and tariff realizations.

5. Integrated Execution Platform with Strong Supply Chain Control: JGEL manages the entire project lifecycle in-house, spanning land acquisition, engineering, procurement, construction and O&M, enabling efficient project execution and cost control. The company further de-risks project execution through strategic sourcing arrangements with leading suppliers such as First Solar, Waaree Energies, Goldi Sun and Envision Energy supporting timely project delivery and mitigating supply chain risks.

Valuation: Juniper Green Energy Ltd. operates as a leading renewable independent power producer in India with a strong presence in WSH and FDRE assets. The company has delivered Revenue/EBITDA/PAT CAGR of 35.5%/33.9%/0.5% over FY24–26 period. Growth ahead will be driven by project commissioning, BESS expansion, and merchant power opportunities. The company's current operational capacity stands at 1,795 MW, while an additional 6,115 MW (3.4x current operational capacity) is under construction. As these projects get commissioned progressively over the coming years, the expanded operational portfolio is expected to drive an exponential increase in revenue, providing strong long-term growth visibility. Assuming average tariff of Rs 3.64/kWh, the total 7,910 MW capacity when operational is expected to deliver revenue potential of ~Rs 6,000 - 6,500 cr. Hence, considering JGEL's robust growth prospects, we recommend investors to SUBSCRIBE to the issue for Long Term investment horizon.

Issue Details	
Date of Opening	30th July 2026
Date of Closing	3rd August 2026
Price Band (Rs)	214 – 225
Issue Size (Rs cr)	1,800 (entirely Fresh Issue)
Issue Size (No. of shares)	8,00,00,000 @ upper price band
Face Value (Rs)	10
Post Issue Market Cap (Rs cr)	12,264 – 12,802
BRLMs	ICICI Securities Ltd, HSBC Securities & Capital Markets Pvt Ltd, JM Financial Ltd, and Kotak Mahindra Capital Co Ltd.
Registrar	Kfin Technologies Ltd.
Bid Lot	66 shares and in multiples thereof
QIB shares	50%
NII shares	15%
Retail shares	35%

Objects of Issue	
Particulars (Rs cr)	Estimated utilization from net proceeds
Repayment/ pre-payment, in full or part, of certain borrowings availed by the company	683.2
Investment in material subsidiaries for repayment/prepayment of outstanding borrowings	728.7
General corporate purposes*	-
Net proceeds from fresh issue*	-

*The amount utilised for general corporate purposes shall not exceed 25% of the Gross Proceeds.

Shareholding Pattern		
Pre-Issue	No. of Shares	%
Promoter & Promoter Group	48,89,89,292	100.0
Public & Others	-	-
Total	48,89,89,292	100.0

Post Issue @ Upper Price Band	No. of Shares	%
Promoter & Promoter Group	48,89,89,292	85.9
Public & Others	8,00,00,000	14.1
Total	56,89,89,292	100.0

Source: RHP, SBICAP Securities Research

Key Financials

Particulars (Rs cr)	FY24	FY25	FY26
Revenue from operations	392	509	719
EBITDA	338	425	606
Adj. PAT	40	36	40
EBITDA Margin (%)	86.3	83.5	84.3
Adj. PAT Margin (%)	10.2	7.2	5.6
RoE (%)	2.3	1.1	1.2
RoCE (%)	5.6	3.6	2.8
P/E (x)*	274.6	301.6	271.9
EV/EBITDA (x)*	37.9	32.6	33.9
Total Debt / Equity (x)	1.5	1.6	3.8
P/BV (x)*	6.4	3.3	3.2

**Note: Pre-issue P/E, EV/EBITDA and P/BV based on upper price band
Source: RHP, SBICAP Securities Research*

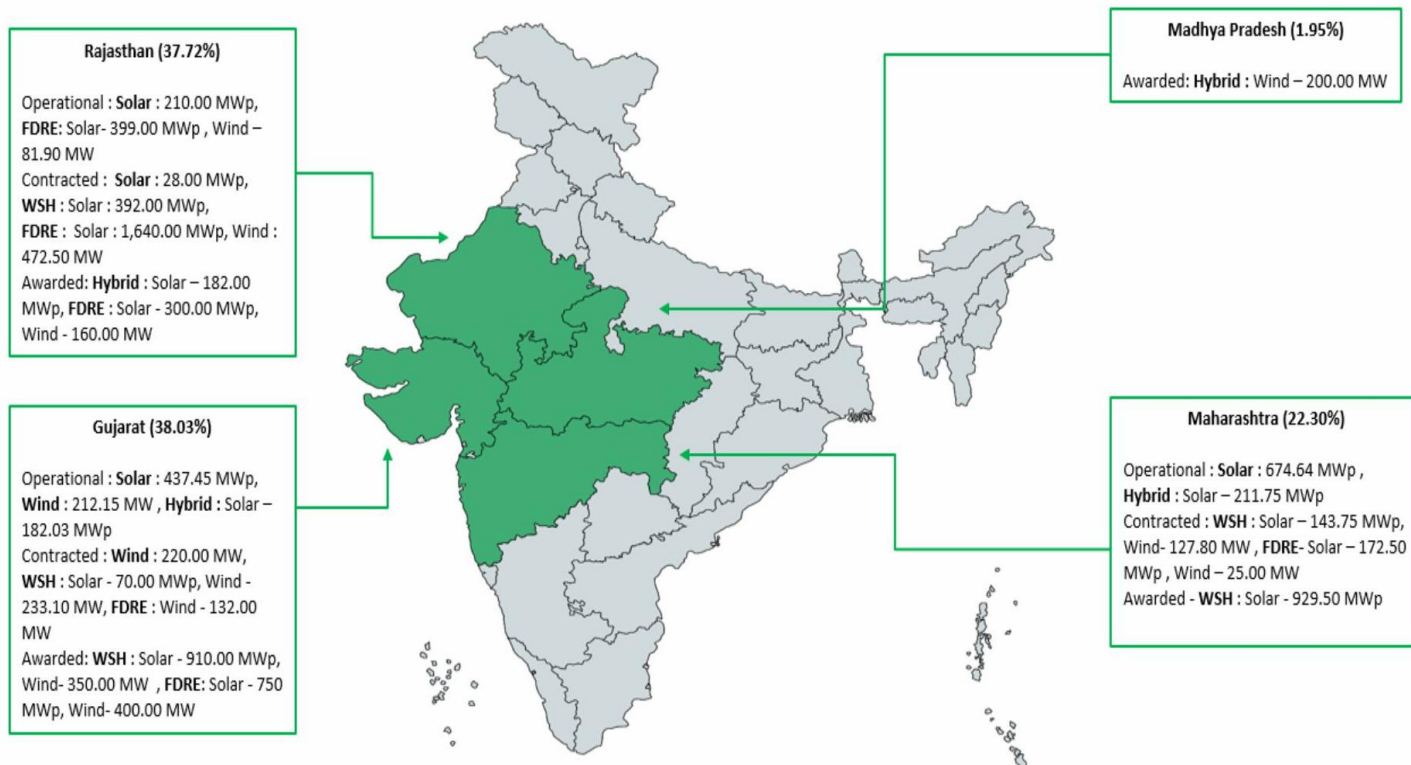
Risk Factors

- **Dependence on key off-takers:** The company derives a significant portion of its revenue from a limited number of off-takers. MSEDCCL and GUVNL together contributed 97.0%/91.1%/86.1% of revenue in FY24/FY25/FY26 respectively. Any reduction in power procurement, payment delays or deterioration in the financial health of these customers could adversely impact cash flows and financial performance.
- **Reliance on a concentrated supplier base:** The company is dependent on key suppliers for critical equipment such as solar modules and wind turbine generators. The top 5 suppliers accounted for 81.4%/71.3%/77.6% of total procurement purchases for FY24/FY25/FY26 respectively. Any supply chain disruptions and increase in equipment costs could impact project execution and profitability.
- **Significant working capital requirements:** The company operates in a capital-intensive business requiring substantial working capital for project development, equipment procurement, debt servicing and maintenance activities. Any delays in payments from off-takers, cost overruns, project execution delays, or inability to secure adequate funding on favourable terms could adversely affect cash flows, profitability, and future growth prospects.
- **Concentration of assets in select states:** The company's operational and under-construction projects are concentrated across Gujarat, Maharashtra, Rajasthan and Madhya Pradesh. Any adverse regulatory changes, policy shifts, extreme weather events or natural disasters in these states could materially affect business operations and power generation.

Growth Strategies

- Continue expanding utility-scale project capacity with a focus on WSH and FDRE solutions integrated with BESS.
- Proactively aggregate land bank parcels exceeding 12,000 acres for solar and over 300 wind turbine generator locations while securing early grid evacuation connectivity.
- Optimize supply chain efficiency through advance component procurement and strategic tier-1 vendor partnerships including First Solar and Envision Energy.
- Diversify commercial off-taker channels through short-term merchant power trading, corporate agreements, and International Renewable Energy Certificates (IREC) sales.

State Wise Project Portfolio



Source: RHP, SBICAP Securities Research

Top Off-Takers Contribution

Off-takers	FY24		FY25		FY26	
	Amount (Rs cr)	% of Rev	Amount (Rs cr)	% of Rev	Amount (Rs cr)	% of Rev
Gujarat Urja Vikas Nigam Ltd (GUVNL)	201	51.3%	243	47.7%	287	39.9%
Maharashtra State Electricity Distribution Co Ltd (MSEDCL)	179	45.7%	221	43.4%	332	46.2%
Satluj Jal Vidyut Nigam Ltd (SJVN)	-	-	-	-	0	0.0%
Total	380	97.0%	463	91.1%	619	86.1%

Source: RHP, SBICAP Securities Research

State Wise Revenue Contribution

State	FY24	FY25	FY26
	Amount (Rs cr)	Amount (Rs cr)	Amount (Rs cr)
Maharashtra	184	226	333
Gujarat	207	244	289
Rajasthan	0	39	97
Revenue from operations	392	509	719

Source: RHP, SBICAP Securities Research

Key KPIs

Particulars	Units	FY24	FY25	FY26
Installed Capacity/Operational Portfolio⁽¹⁾⁽⁴⁾	MWac	660.2	854.3	1,233.1
Solar	MWac	635.0	785.0	935.0
Wind	MWac	25.2	69.3	149.5
WSH	MWac	-	-	111.7
FDRE	MWac	-	-	36.9
Under Construction Contracted Capacity⁽²⁾⁽⁴⁾	MWac	339.1	2,050.0	2,341.2
Solar	MWac	100.0	170.0	20.0
Wind	MWac	164.1	210.0	279.8
WSH	MWac	75.0	950.0	838.3
FDRE	MWac	-	720.0	1,203.1
Under Construction Awarded Capacity⁽³⁾⁽⁴⁾	MWac	1,440.0	2,900.0	2,350.0
Solar	MWac	-	-	-
Wind	MWac	90.0	100.0	-
Hybrid	MWac	830.0	1,650.0	1,650.0
FDRE	MWac	520.0	1,150.0	700.0
Average Capacity Utilization⁽⁵⁾	%	25.8	26.0	25.0
Solar	%	25.8	25.5	24.5
Wind	%	NA	32.2	31.8
Average Grid Availability⁽⁶⁾⁽⁷⁾	%	99.1	99.3	99.4
Average Plant Availability⁽⁸⁾	%	98.6	98.8	99.2
Average tariff for total portfolio (Operational + Contracted + Awarded)⁽⁹⁾	Rs/kWh	3.4	3.6	3.6

(1) Installed Capacity/Operational Portfolio represents the aggregate megawatt rated capacity of renewable power plants that are commissioned and operational as at the reporting date.

(2) Under Construction Contracted Capacity represents projects for which a PPA has been signed but the project has not achieved its COD.

(3) Under Construction Awarded Capacity represents projects for which our Company has received a LoA from the off-taker but has not signed a PPA and the contracted capacity details for such projects are as per the LoA.

(4) The commissioned contracted capacity for partially commissioned projects is calculated as installed AC capacity for which COD is achieved / total planned AC capacity × total contracted capacity.

(5) Average CUF for the assets held as on last date of the financial year refers to the weighted average of CUF of installed capacity in the portfolio as on the given financial year. In case where any project is commissioned in multiple phases/during the month, the period considered for CUF calculation for such project is taken from the full month following the full commissioning of such project. CUF is the ratio of quantum of energy the plant is able to generate compared to its maximum possible generation capacity during its operational time.

(6) Average Grid Availability for the assets held as on last date of the financial year refers to the weighted average of grid availability of the installed capacity in the portfolio as on the given financial year. In case where any project is commissioned in multiple phases/during the month, the period considered for grid availability calculation for such project is taken from the full month following the full commissioning of such project. Grid availability refers to the percentage of time that the electrical grid is available to accept and distribute the electricity generated by the power plant.

(7) Impact of curtailment of power is not considered for the purpose of calculation of grid availability for the Company.

(8) Average Plant Availability for the assets held as on last date of the financial year refers to the weighted average of plant availability of the installed capacity in the portfolio as on given financial year. In case where any project is commissioned in multiple phases/during the month, the period considered for plant availability calculation for such project is taken from the full month following the full commissioning of such project. Plant availability refers to the percentage of time that the power plant is capable of producing electricity as designed. It is a measure of the operational readiness of the plant's equipment and systems.

(9) Average tariff for total portfolio as on last date of financial year is calculated as the tariff rates for each project as per the LoA, weighted by the respective contracted capacity as per the LoA. Total portfolio does not include merchant projects for the calculation of average tariff.

Source: RHP, SBICAP Securities Research

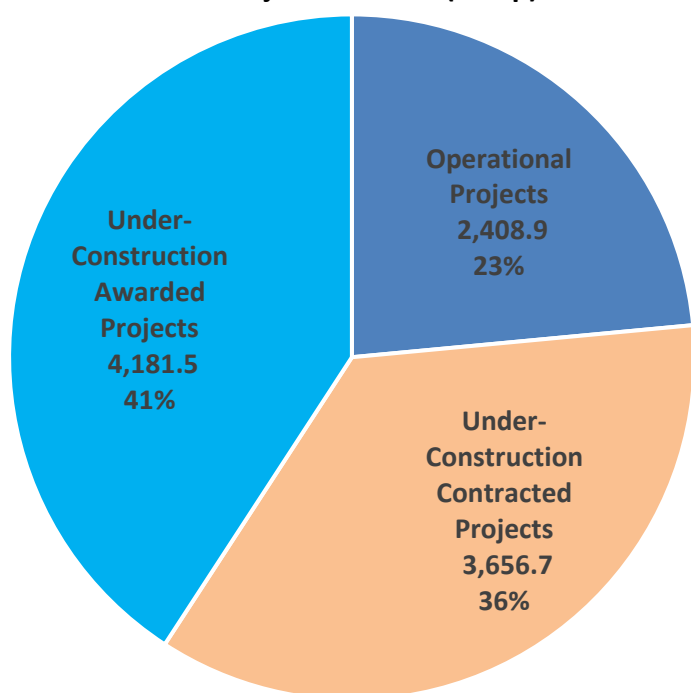
Project Portfolio - as of Jun'26

Particulars	No. of Projects	Capacity		BESS (MWh)
		AC (MW)	DC (MWp)	
Operational Projects	20	1,794.8	2,408.9	503.2
Under Construction Contracted Projects	19	2,875.4	3,656.7	3,010.7
Under Construction Awarded Projects	11	3,240.0	4,181.5	1,050.0
Total	50	7,910.2	10,247.1	4,563.9

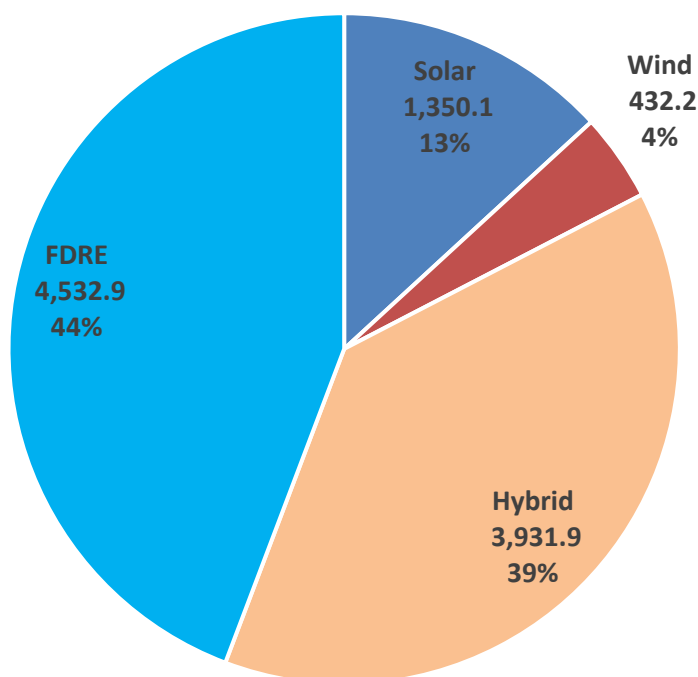
Source: RHP, SBICAP Securities Research

Capacity & Technology Mix – as of Jun’26

Project Portfolio (MWp)



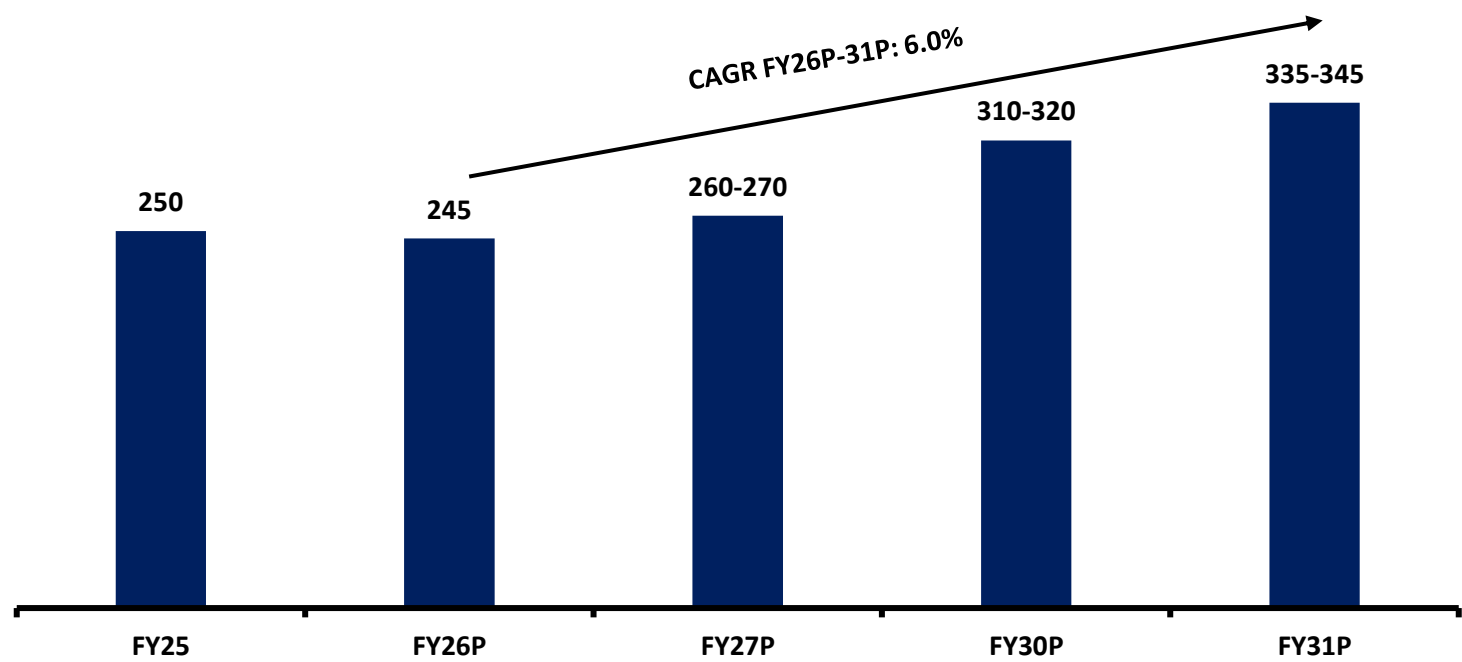
Breakdown by Technology



Source: RHP, SBICAP Securities Research

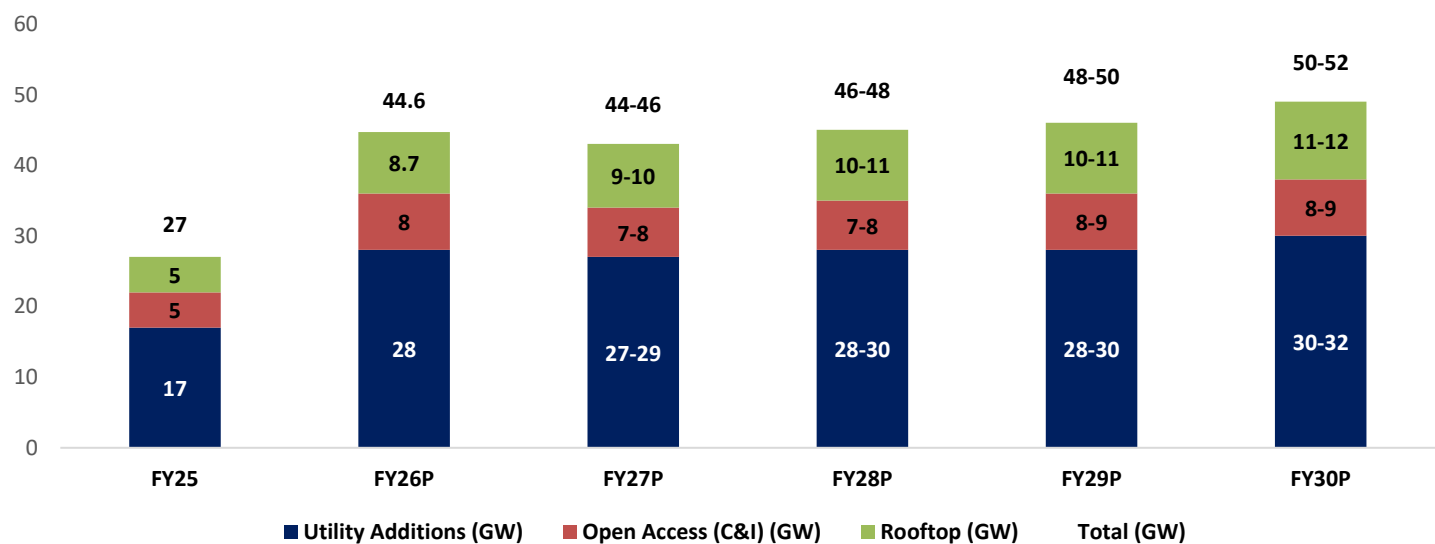
Industry Overview

India-Peak demand to increase to cross 340 GW by FY31 (In GW)



Source: RHP, SBICAP Securities Research

Expected solar capacity addition (In GW)



Source: RHP, SBICAP Securities Research

Peer Comparison – FY26

Particulars (Rs cr)	Juniper Green Energy Ltd.	ACME Solar Holdings Ltd.	NTPC Green Ltd.	Adani Green	KPI Green Ltd.
CMP (Rs)	225	362	94	1,374	392
Mkt Cap.	12,802	25,592	78,913	2,26,289	7,762
Enterprise Value	20,565	38,422	1,07,553	3,24,001	11,735
Sales	719	2,023	2,858	12,928	2,696
EBITDA	606	1,781	2,475	10,785	958
Net Profit	40	497	523	1,831	475
EBITDA Margin (%)	84.3	88.0	86.6	83.4	35.5
Net Profit Margin (%)	5.6	24.6	18.3	14.2	17.6
RoE (%)	1.2	9.8	2.8	9.2	15.7
RoCE (%)	2.8	7.5	3.3	7.0	11.5
Net Debt/Equity(x)	1.9	2.5	1.5	4.9	1.3
P/E (x)	316.4	51.5	150.9	123.6	16.3
P/B (x)	2.5	5.1	4.2	11.3	2.6
EV/EBITDA (x)	33.9	21.6	43.5	30.0	12.2
EV/Sales (x)	28.6	19.0	37.6	25.1	4.4

Source: Bloomberg, RHP, SSL Research

For Juniper Green Energy Ltd., Market Cap, P/E(x), P/B(x), EV/Sales(x), EV/EBITDA (x) are calculated on post-issue equity share capital based on the upper price band.

CMP for peer companies is closing price as of 27th July, 2026.

Operational KPI Comparison – FY26

Key performance indicators	Units	Juniper Green Energy Ltd.	ACME Solar Holdings Ltd.
Installed capacity/ Operational Portfolio	MWac	1,233.1	2,990.0
Solar	MWac	935.0	2,840.0
Wind	MWac	149.5	150.0
WSH	MWac	111.7	-
FDRE	MWac	36.9	-
Under Construction Contracted Capacity	MWac	2,341.2	3,280.0
Solar	MWac	20.0	-
Wind	MWac	279.8	-
WSH	MWac	838.3	300.0
FDRE	MWac	1,203.1	2,980.0
Under Construction Awarded Capacity	MWac	2,350.0	1,801.0
Solar	MWac	-	300.0
Hybrid	MWac	1,650.0	450.0
FDRE	MWac	700.0	1,051.0
Average CUF	%	25.0	25.9
Solar	%	24.5	25.9
Wind	%	31.8	-
Average Grid Availability	%	99.4	99.2
Average Plant Availability	%	99.2	99.5
Average tariff for total portfolio (Operational + Contracted + Awarded)	Rs/Kwh	3.64	NA

Source: RHP, SBICAP Securities Research

Financial Snapshot

INCOME STATEMENT			
Particulars (Rs cr)	FY24	FY25	FY26
Revenue from Operations	392	509	719
YoY growth (%)	-	29.9%	41.3%
Employee Cost	14	23	31
Other Operating Expenses	39	61	82
EBITDA	338	425	606
EBITDA margins (%)	86.3%	83.5%	84.3%
Other Income	33	61	86
Interest Exp.	191	264	400
Depreciation	122	166	237
PBT	57	55	55
Exceptional item	-	-	-
Tax	17	18	15
PAT	40	36	40
PAT margin (%)	10.2%	7.2%	5.6%
EPS (Rs)	0.8	0.7	0.8
Adj. PAT	40	36	40
Adj. PAT margin (%)	10.2%	7.2%	5.6%
Adj. EPS	0.8	0.7	0.8

BALANCE SHEET			
Particulars (Rs cr)	FY24	FY25	FY26
Assets			
Net Block	3,144	3,977	6,387
Capital WIP	413	2,019	7,373
Intangible Assets	0	0	0
Right of use assets	299	622	1,073
Other Non-current Assets	102	791	923
Current Assets			
Current Investment	82	132	160
Trade receivables	63	72	112
Cash and Bank Balances	858	2,653	3,357
Short-term loans and advances	9	21	17
Other Current Assets	17	70	137
Total Current Assets	1,028	2,948	3,783
Current Liabilities & Provisions			
Trade payables	9	14	21
Other current liabilities	256	885	2,197
Short-term provisions	3	4	5
Total Current Liabilities	268	903	2,223
Net Current Assets	760	2,045	1,560
Assets Classified as held for sale	-	-	-
Total Assets	4,718	9,454	17,315
Liabilities			
Share Capital	26	489	489
Reserves and Surplus	1,706	2,871	2,935
Total Shareholders' Funds	1,732	3,360	3,424
Total Debt	2,672	5,503	12,921
Long Term Provisions	54	73	83
Lease Liabilities	222	468	840
Net Deferred Tax Liability	39	50	48
Total Liabilities	4,718	9,454	17,315

Cash Flow Statement (Rs cr)	FY24	FY25	FY26
Cash flow from Operating Activities	322.2	365.1	470.0
Cash flow from Investing Activities	(1,579.5)	(4,182.8)	(6,509.8)
Cash flow from Financing Activities	1,231.4	4,071.2	6,866.2
Free Cash Flow	(513.6)	(2,208.5)	(6,172.8)

RATIOS			
Particulars	FY24	FY25	FY26
Profitability			
Return on Capital Employed	5.6%	3.6%	2.8%
Return on Equity	2.3%	1.1%	1.2%
Margin Analysis			
EBITDA Margin	86.3%	83.5%	84.3%
Net Profit Margin	10.2%	7.2%	5.6%
Short-Term Liquidity			
Current Ratio (x)	1.9	2.8	1.0
Quick Ratio (x)	1.9	2.8	1.0
Avg. Days Sales Outstanding	58	52	57
Avg. Days Payables	61	62	68
Fixed asset turnover (x)	0.1	0.1	0.1
Debt-service coverage (x)	0.1	0.1	0.0
Long-Term Solvency			
Total Debt / Equity (x)	1.5	1.6	3.8
Interest Coverage Ratio (x)	1.3	1.2	1.1
Valuation Ratios*			
EV/EBITDA (x)	37.9	32.6	33.9
P/E (x)	274.6	301.6	271.9
P/B (x)	6.4	3.3	3.2
EV/Sales (x)	32.7	27.2	28.6
P/Sales (x)	28.1	21.6	15.3

*Valuation ratios are based on pre-issue capital at the upper price band

Source: RHP, SBICAP Securities Research

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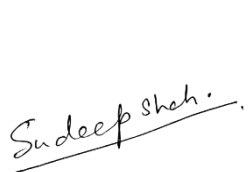
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