GSP CROP SCIENCE

March 16, 2026

SMC Ranking

★★☆☆☆ (2/5)

Issue Highlights

Industry	Agri
Offer for sale (Shares)	50,00,000
Fresh Issue (Shares)	75,00,000
Net Offer to the Public	1,25,00,000.00
Issue Size (Rs. Cr.)	380-400
Price Band (Rs.)	304-320
Offer Date	16-Mar-26
Close Date	18-Mar-26
Face Value	10
Lot Size	46

Issue Composition

	In shares
Total Issue for Sale	1,25,00,000
QIB	62,50,000
NIB	18,75,000
Retail	43,75,000

Shareholding Pattern (%)

Particulars	Pre-issue	Post -issue
Promoters & promoters group	98.33%	71.73%
QIB	1.67%	14.84%
NIB	0.00%	4.03%
Retail	0.00%	9.40%
Total	**100.00%**	**100.00%**

*calculated on the upper price band

Objects of the Issue

The Company proposes to utilise the Net Proceeds from the Issue towards the following objects:

1. Repayment or pre-repayment of all or a portion of certain outstanding borrowings availed by the Company
2. General Corporate Purpose

Book Running Lead Manager

- Equirus Capital Private Limited
- Motilal Oswal Investment Advisors Limited

Name of the registrar

- MUFG Intime India Private Limited

About the company

Incorporated in 1985, GSP Crop Science Ltd. is a research-driven agrochemical company engaged in the development, manufacturing, and distribution of crop protection products, including insecticides, herbicides, fungicides, and plant growth regulators. With over four decades of industry experience, the company offers a diversified portfolio comprising formulations—products that combine active ingredients with additives to control pests, weeds, and diseases—and technicals, which are concentrated active ingredients used in the production of formulations. As of September 30, 2025, the company had 524 product registrations, including 395 formulations and 129 technicals. Its strong research and innovation capabilities are reflected in its intellectual property portfolio, which includes 102 granted patents and 108 patent applications under process. GSP Crop Science operates five manufacturing facilities located across Gujarat and Jammu & Kashmir, supported by significant installed capacities for technicals, formulations, and intermediates. The company also maintains dedicated research and development facilities in Ahmedabad. Its products are distributed across 20 states in India through an extensive distributor network and exported to 37 countries, including the United States, Brazil, Vietnam, and Australia. Through its domestic B2B and B2C operations and international B2B presence, the company delivers crop protection solutions aimed at enhancing agricultural productivity while steadily expanding its global footprint.

Strengths

Well-diversified product portfolio enabling comprehensive crop protection solutions: GSP Crop Science Limited has built a well-diversified product portfolio across key crop protection segments including insecticides, herbicides, fungicides, and plant growth regulators, enabling it to serve as a comprehensive agrochemical solutions provider. The company operates across both Formulations and Technicals segments, supported largely by in-house manufacturing capabilities. As of September 30, 2025, it held 524 product registrations comprising 395 formulations and 129 technicals, reflecting its strong focus on research-driven product development. Through this portfolio, the company provides solutions that help farmers improve crop productivity and protection. In the domestic B2C segment, products are marketed under brands such as SLR 525, Platform, PCT-410, All Rounder, Afford, Aurthor, Liger, Raavan, Element, Runway, and Fighter, supported by an extensive distribution network across India. This diversified product mix enables the company to effectively serve both B2B and B2C markets.

Diversified customer base across domestic and international markets: GSP Crop Science Limited serves a broad and diversified customer base through its domestic and international operations. In India, the company maintains long-standing relationships with multiple agrochemical

companies, several of which have been associated with it for more than a decade. Its domestic business operates through both B2B and B2C models, supported by an extensive distributor network and a dedicated sales team that provides customer support and after-sales services. Internationally, the company operates primarily on a B2B model and exports products to 37 countries. To strengthen its global footprint, the company acquired GSP Agroquimica Do Brasil LTDA in 2023 and is planning to establish a subsidiary in Uruguay to further expand in Latin America. This diversified customer base and geographic reach reduce dependency on any single market and enhance business resilience.

Strong in-house R&D capabilities driving innovation and product development: GSP Crop Science Limited has established strong in-house research and development capabilities that support innovation, product development, and process optimization. The company operates dedicated R&D facilities for formulations and commissioned a pilot plant in 2022 to support the commercialization of new products. Its R&D initiatives focus on developing new formulations and technicals, improving production efficiency, enhancing product quality, and manufacturing off-patent agrochemical molecules. The company's research infrastructure supports complex chemistries, including the production of high-purity technicals such as Chlorantraniliprole, Clothianidin, and Pymetrozine. Supported by a team of 35 R&D professionals, including five PhDs, the company has built a strong innovation pipeline, resulting in 102 granted patents and 108 patent applications under process. Through continued investment in research, pilot studies, and safety evaluations such as HAZOP studies, the company aims to enhance manufacturing efficiency while maintaining high product quality and safety standards.

Robust manufacturing infrastructure with focus on sustainability: GSP Crop Science Limited operates a strong manufacturing network capable of producing a wide range of agrochemical products while maintaining a focus on sustainability and operational efficiency. As of September 30, 2025, the company operated five manufacturing facilities equipped with advanced machinery to support efficient production of both technical and formulation products. The company also focuses on developing alternative manufacturing processes for agrochemicals expected to go off-patent and emphasizes cost optimization through efficient utilization of fixed assets. In line with its sustainability initiatives, the facilities are equipped with environmental management systems including effluent treatment plants, multi-stage evaporators, and dedicated waste management infrastructure. Strict quality control measures are implemented throughout the production process and several facilities hold recognized certifications, including Responsible Care Certification, reflecting the company's commitment to product quality, safety, and environmental compliance.

Experienced promoters supported by a professional management team: The company is led by experienced promoters with deep industry knowledge and supported by a professional management team and an experienced Board of Directors. The board includes founders, promoters, and industry professionals who bring a balanced combination of strategic vision, governance expertise, and operational experience. This leadership structure supports the company's growth initiatives across domestic and international markets. As of September 30, 2025, the company employed 1,221 permanent employees who support its manufacturing, research, and operational activities. The R&D team includes 35 professionals, including five PhDs, highlighting the company's emphasis on technological innovation

and product development. The combined experience of the promoters, management team, and skilled workforce provides a strong foundation for long-term growth in the agrochemical sector.

Strategies

Expanding global presence through diversified product offerings: GSP Crop Science Limited aims to leverage its diversified product portfolio, strong R&D capabilities, and manufacturing infrastructure to expand its international presence. The company currently exports to 37 countries across Latin America, Asia-Pacific (excluding India), and North America and plans to further strengthen its presence in key markets such as Brazil, Uruguay, and other Latin American countries. These markets offer strong growth potential due to large agricultural sectors and relatively underpenetrated agrochemical markets. The global agrochemical industry is projected to grow at a CAGR of approximately 5.6% between 2025 and 2030, reaching an estimated $108.9 billion, creating significant opportunities for the company to expand its international operations.

Expanding product portfolio through innovation and off-patent opportunities: The company plans to further expand its product portfolio by leveraging its strong research and development capabilities and manufacturing expertise. Investments in R&D infrastructure, including the commissioning of an R&D and pilot plant facility in 2022, support the commercialization of new products. The company aims to introduce new formulations and technical products for both domestic and international markets. Its innovation efforts have resulted in 102 granted patents and 108 patent applications under process. Additionally, the company intends to capitalize on opportunities arising from the expiration of agrochemical patents, which allow generic manufacturers to produce similar molecules at lower costs. The global market for off-patent agrochemical molecules is expected to exceed $4.1 billion by 2026, presenting significant opportunities for growth. By focusing on off-patent molecules, particularly in insecticides and fungicides, the company aims to strengthen its competitive position in the global agrochemical market.

Expanding and diversifying the customer base: GSP Crop Science Limited plans to further diversify its customer base by adding new clients while increasing wallet share with existing customers through deeper relationships and expanded product offerings. The company has long-standing partnerships with several agrochemical firms, many of which have been associated with it for more than a decade. During the six months ended September 30, 2025, the company served 4,944 customers. Going forward, the company plans to focus on export-oriented products while strengthening its presence in existing geographies. It also intends to leverage its pan-India distribution network, which included 5,890 distributors in FY2023, 5,454 in FY2024, 5,644 in FY2025, and 4,801 distributors in the first half of FY2026, to expand domestic reach and support long-term growth.

Enhancing manufacturing efficiencies through backward integration: The company plans to optimize its manufacturing capabilities by increasing backward integration and improving operational efficiency. It intends to expand in-house manufacturing of intermediates used in technical agrochemical production, which will provide greater control over the supply chain and reduce dependence on external suppliers. This approach is expected to mitigate supply chain disruptions, strengthen

quality control, and improve cost efficiency. The company also plans to expand and upgrade its manufacturing infrastructure to support new product development and improve economies of scale. As part of this strategy, the company has initiated backward integration through the development of a manufacturing facility at Saykha in Dahej, Gujarat, which is expected to reduce import dependency, improve supply reliability, and enhance competitiveness in global markets.

Strengthening financial position by reducing leverage: GSP Crop Science Limited aims to strengthen its financial position by reducing borrowings and improving its capital structure. The company plans to utilize a portion of the net proceeds from the offer to repay or prepay borrowings of up to ₹170 Crore. This reduction in debt is expected to lower financial liabilities, improve the Net Debt-to-Equity ratio, and reduce interest costs. A stronger balance sheet will enable the company to deploy internal accruals more effectively toward business expansion, operational improvements, and strategic investments. Additionally, improved leverage levels may allow the company to access financing at more competitive rates in the future to support long-term growth initiatives.

Risk Factors:

- Raw material costs constitute a significant portion of GSP Crop Science's total expenses; any increase in input costs without corresponding price adjustments may adversely affect profitability.
- The company relies on a limited number of suppliers for key raw materials, and any disruption in supply may impact its manufacturing operations.
- GSP Crop Science does not typically enter into long-term customer agreements, which may expose it to the risk of losing customers or facing revenue volatility.
- The company's business is sensitive to seasonal patterns and adverse weather conditions, which may impact demand for agrochemical products and affect financial performance.
- A portion of the company's revenues and expenses are denominated in foreign currencies, exposing it to foreign exchange fluctuations and regulatory risks.
- Two of the company's promoters have limited experience in the agrochemical industry and have not actively participated in business operations.
- The contribution from international business declined from 14.28% in FY2023 to 10.78% in FY2024, indicating moderation in export revenue share.

Peer Comparison

Co_Name	Total Income	PAT	EPS	P/E	P/BV	BV	FV	Price	Mcap
Excel Industries	1061.13	75.80	60.29	14.64	0.61	1438.15	5.00	882.70	1109.61
Rallis India	2871.00	167.00	8.12	30.03	2.79	87.25	1.00	239.95	4666.28
Dhanuka Agritech	1978.48	264.97	64.73	15.10	3.14	311.17	2.00	977.35	4405.73
P I Industries	6935.60	1451.10	89.96	32.17	4.06	713.62	1.00	2894.30	43911.77
Bharat Rasayan	1240.35	132.70	85.43	15.00	1.78	720.16	5.00	1281.45	2129.91
Sumitomo Chemi.	3234.00	531.32	10.89	35.00	5.95	64.06	10.00	381.10	19022.44
Heranba Inds	1610.28	-60.09	0.00	0.00	0.82	210.42	10.00	173.10	692.63
India Pesticides	998.17	110.98	9.64	14.71	1.71	83.03	1.00	141.85	1633.59
GSP Crop Science Ltd.	1688.58	162.13	34.85	9.18	1.75	182.94	10	320.00	1488.60

***Peer companies financials are TTM based**
GSP Crop Science Ltd financials are based on estimated annualised FY26

Valuation:

Considering the P/E valuation, on the upper end of the price band of Rs.320, the stock is priced at pre issue P/E of 7.70x on estimated Annualised FY26 EPS of Rs.41.55. Post issue, the stock is priced at a P/E of 34.85x on its EPS of Rs. 9.18. Looking at the P/B ratio at Rs. 320 pre issue, book value of Rs. 156.59 of P/Bvx 2.04x. Post issue, book value of Rs.182.94 of P/Bvx 1.75x.

Considering the P/E valuation, on the lower end of the price band of Rs.304, the stock is priced at pre issue P/E of 7.32x on estimated Annualised FY26 EPS of Rs. 41.55. Post issue, the stock is priced at a P/E of 34.85x on its EPS of Rs.8.72. Looking at the P/B ratio at Rs. 304 pre issue, book value of Rs. 156.59 of P/Bvx 1.94x. Post issue, book value of Rs.182.94 of P/Bvx 1.66x.

Industrial Outlook

The global agriculture sector remains an important pillar economic development and food security, with the market reaching a production value of $3.9 trillion in 2024 and projected to grow to approximately $4.98 trillion by 2030, reflecting steady expansion despite slower volume growth. Agriculture contributes about 4% to global GDP, and in several developing economies it accounts for over 25% of GDP, highlighting its importance in livelihoods and economic stability. Growth in the sector is supported by rising global population, increasing food demand, technological advancements in farming, and greater adoption of modern agricultural practices. However, the industry also faces challenges such as climate change, water scarcity, and extreme weather events, which affect crop yields and increase production costs. In India, agriculture continues to play a vital economic role, contributing around 18% to the country's Gross Value Added (GVA) in FY2025, with total agricultural output estimated at 899.8 million tonnes in FY2025 and expected to reach 988.7 million tonnes by FY2030. The increasing need to improve crop productivity and protect yields has driven growth in the agrochemical sector, with the Indian agrochemical market reaching ₹366 billion in FY2025, growing at a CAGR of 12.4% between FY2020 and FY2025. Supported by government initiatives, technological advancements, expansion of irrigated land, and growing adoption of modern farming techniques, the sector is expected to continue expanding, although it will also need to adapt to stricter regulations, sustainability concerns, and the gradual shift toward bio-pesticides and environmentally friendly crop protection solutions.

Outlook

GSP Crop Science's outlook remains supported by its diversified product portfolio, strong R&D capabilities, and robust manufacturing infrastructure. The company's strategy to expand globally, develop new products, and strengthen customer relationships may drive long-term growth. However, exposure to raw material price volatility, weather-related demand fluctuations, supplier dependence, and foreign exchange risks may continue to influence its near-term performance.

An Indicative timetable in respect of the Issue is set out below:

EVENT	INDICATIVE DATE (On or about)
IPO Open Date	Mon, Mar 16, 2026
IPO Close Date	Wed, Mar 18, 2026
Tentative Allotment	Fri, Mar 20, 2026
Initiation of Refunds	Mon, Mar 23, 2026
Credit of Shares to Demat	Mon, Mar 23, 2026
Tentative Listing Date	Tue, Mar 24, 2026

Annexure

Consolidated Financials

Profit & Loss

Rs. in Cr.

Particulars	Period ended 30-Sep-25 (6 Months)	Period ended 31-Mar-25 (12 Months)	Period ended 31-Mar-24 (12 Months)
Revenue from operations	844.29	1287.39	1152.16
Total expenditure	708.75	1137.02	1027.82
Operating Profit	135.54	150.36	124.34
OPM%	0.02	0.01	0.01
Other Income	3.32	13.67	6.07
Total Net Income	138.86	164.03	130.41
Interest	17.30	30.94	33.99
PBDT	121.56	133.09	96.41
Depreciation	13.81	23.41	19.86
PBT	107.75	109.68	76.56
Tax	26.69	28.26	21.02
Profit & Loss	81.06	81.42	55.54

Balance sheet is on next page

Balance Sheet

Rs. in Cr.

Particulars	As on 30-Sep-25	As on 31-Mar-25	As on 31-Mar-24
Non-current assets			
Property Plant & Equipment	150.83	140.28	102.11
Capital Work in-progress	40.44	40.10	48.40
Right-of-use Assets	69.52	69.16	69.70
Goodwill	3.13	3.13	3.13
Other Intangible Assets	2.14	1.69	1.97
Intangible Assets Under Development	14.71	9.91	2.51
Financial Assets			
Investments	16.05	10.47	7.82
Loans	0.08	0.13	0.15
Other Financial Assest	1.95	4.59	0.54
Non-Current Tax (net)	3.28	3.21	3.92
Deferred Tax Assets (net)	21.94	22.41	13.62
Other Non-Current Assets	20.59	18.33	7.82
Total non-current assets	**344.66**	**323.40**	**261.69**
Current asset			
Inventories	345.10	369.53	225.76
Financial Assets			
Investments	2.46	1.99	0.00
Trade receivables	645.33	387.45	324.39
Cash and cash equivalents	13.22	18.08	29.96
Bank balances other than Cash and cash equivalents	15.38	14.34	10.33
Loans	20.14	20.14	20.21
Other Financial Assets	2.20	5.74	4.56
Other Current Assets	103.21	87.85	72.83
Assets Held for Sale	-	-	30.60
Total current assets	**1147.02**	**905.10**	**718.65**
Total Assets	**1491.69**	**1228.50**	**980.34**
Non-current liabilities			
Financial liabilities			
Borrowings	61.44	76.39	55.16
Lease Liabilities	1.52	0.94	1.00
Other Financial Liabilities	0.63	0.73	0.00
Provisions	2.34	2.66	1.13
Total Non- Current liabilities	**65.93**	**80.71**	**57.28**
Current liabilities			
Financial Liabilities			
Borrowings	259.69	219.22	180.28
Lease Liabilities	0.26	0.24	0.20
Trade Payables			
"Total outstanding dues of micro enterprises and small enterprises; and "	8.45	9.04	6.82
Total outstanding dues of creditors other than micro enterprises and small enterprises	473.04	334.59	225.96
Other financial Liabilities	55.23	38.77	37.35
Other Current Liabilities	15.34	45.04	33.06
Provisions	66.55	35.36	35.46
Current Tax Liabilities (Net)	17.24	13.69	7.00
Liabilities directly associated with assets classified as held for sale	-	-	26.51
Total - Current Liabilities	**895.81**	**695.94**	**552.64**
Total Liabilities	**961.74**	**776.65**	**609.92**
Net worth represented by:			
Equity share capital	39.02	39.02	26.01
Other equity	490.84	411.02	344.46
Non-controlling Interest	0.09	1.80	-0.04
Total Equity	**529.95**	**451.85**	**370.43**

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