INTERNATIONAL GEMMOLOGICAL INSTITUTE (INDIA) LIMITED

December 12, 2024

SMC Ranking

★★½☆☆ (2.5/5)

Issue Highlights

Industry	Certification
Offer for sale (Shares)	6,59,47,242
Fresh Issue (Shares)	3,53,71,702
Net Offer to the Public	**10,13,18,944**
Issue Size (Rs. Cr.)	4022-4225
Price Band (Rs.)	397-417
Offer Date	13-Dec-24
Close Date	17-Dec-24
Face Value	2 per share
Lot Size	35 Shares

Issue Composition

	In shares
Total Issue for Sale	10,13,18,944
QIB	7,59,89,208
NIB	1,01,31,894
Retail	1,51,97,842

Shareholding Pattern (%)

Particulars	Pre-issue	Post -issue
Promoters & promoters group	100.00%	76.55%
QIB	0.00%	17.58%
NIB	0.00%	2.34%
Retail	0.00%	3.52%
Total	**100.00%**	**100.00%**

*calculated on the upper price band

Objects of the Issue

The Company proposes to utilize the Net Proceeds towards funding the following objects:

Payment of the purchase consideration for the acquisition of IGI Belgium Group and IGI Netherlands Group from the Promoter; and General corporate purposes.

Book Running Lead Manager

- Axis Capital Limited
- Kotak Mahindra Capital Company Limited
- Morgan Stanley India Company Private Limited
- SBI Capital Markets Limited
-

Name of the registrar

- KFin Technologies Limited

About the company

Incorporated in February 1999, International Gemmological Institute (India) Limited is a globally recognized organization specializing in the certification and grading of diamonds, gemstones, and jewelry. IGI provides independent grading reports that assess and certify the characteristics of stones using internationally recognized standards, covering aspects like colour, cut, clarity, and carat weight. The institute also offers educational courses and degree programs for the gem and jewelry industry and has an active research department. IGI operates 31 laboratories worldwide, grading finished jewelry, natural diamonds, lab-grown diamonds, and gemstones, and has 18 gemology schools that graduate thousands of students annually.

IGI's services include:

- **Diamond Grading:** Reports on the 4Cs (cut, colour, clarity, carat weight) for both natural and lab-grown diamonds, including details on fluorescence and symmetry.
- **Coloured Stone Grading:** Evaluation of the quality and authenticity of coloured stones like rubies, sapphires, and emeralds, with detailed grading reports.
- **Finished Jewelry Evaluation:** Assessing the quality of diamonds and coloured stones, craftsmanship, and overall value of finished jewelry.
- **Educational Programs:** Offering courses in gemology, diamond grading, jewelry design, and related subjects.

As of September 30, 2024, the Pre-Acquisition Group operates 20 laboratories and 9 schools, employing 843 staff members, including 316 gemologists and professionals across research, education, and certification. IGI's certification business spans 31 branches and laboratories in 10 countries, including key markets in Surat and Mumbai (India), Antwerp, New York, Bangkok, Dubai, Hong Kong, and Shanghai.

Strength

The world's second largest independent certification and accreditation services provider: International Gemological Institute (IGI) is the world's second-largest independent provider of certification and accreditation services for diamonds, studded jewelry, and colored stones. With a global market share of approximately 33% in 2023, based on the number of certifications issued, IGI has established itself as a trusted leader in the industry. IGI plays a pivotal role in the diamond industry, which saw 95% of the world's total polished diamonds processed in 2023. Within this sphere, IGI commands an impressive 50% market share for certifications of diamonds, studded jewelry, and colored stones. With a strong international presence across key markets—including India, the United States, China, Belgium, the Netherlands, UAE, Egypt, Israel, Thailand, Hong Kong, and Türkiye—IGI is strategically positioned to serve a global customer base. The company operates in a sector with significant barriers to entry, leveraging its extensive industry knowledge, experience, and robust capabilities to maintain its leadership. IGI's certification processes adhere to international standards, conducted through state-of-the-art laboratories, mobile units, and in-factory services. The company is dedicated to enhancing the quality and agility of its services, scaling operations to meet growing customer demand, and maintaining relevance in an evolving market. By combining brand reputation, industry leadership, deep organizational expertise, and a strategic presence in key markets, IGI is well-positioned to capitalize on the expected growth in the diamonds, studded jewelry, and colored stones certification and accreditation industry.

First mover and global market leader in providing certification services for the fast-growing laboratory grown diamond industry: Laboratory-grown diamonds are poised to drive the growth of global diamond jewelry consumption from 2023 to 2028. Recognizing this trend early, IGI Limited began offering certification services for laboratory-grown diamonds in 2005 through IGI USA. As a first mover in this segment, IGI has built strong customer relationships and streamlined its service delivery, enhancing the quality and efficiency of its certification processes. This innovative approach has positioned the company as a leader in the laboratory-grown diamond certification industry. IGI's strategic presence in key markets—including India, the United States, and China—ensures it is well-placed to capitalize on the rising demand for laboratory-grown diamonds. By September 30, 2024, IGI operated 20 laboratories in India, three in the United States, and two in China, providing a robust network to meet increasing market needs. With a leadership position in India and a global reputation for excellence in laboratory-grown diamond certification, IGI continues to leverage its laboratory network and industry expertise to remain at the forefront of this growing market segment.

Extensive range of services for certification and accreditation services provided to a diverse group of customers along the value chain : IGI is one of only three global players offering a full suite of grading and classification services across various stone types. Its diverse service portfolio includes certification, co-branded reports, grading, and accreditation services for natural diamonds, laboratory-grown diamonds, studded jewelry, and colored stones. Beyond certification, IGI provides value-added services such as screening and detection of laboratory-grown and natural diamonds, sorting diamond parcels to identify laboratory-grown diamonds or simulants, and ancillary services like audit and assurance support. These audit services are tailored for accounting firms and financial institutions, reinforcing IGI's role as a trusted industry partner. To complement its certification services, IGI's education business—through the IGI Schools of Gemology—trains customer employees, positioning education as a precursor to its certification offerings. Additionally, IGI provides marketing support to select customers and partners, assisting with co-branded report development and other promotional initiatives. This comprehensive approach solidifies IGI's position as a leader in the gemology industry, delivering end-to-end solutions to meet the diverse needs of its global clientele.

Education initiatives that support spreading awareness, building customer partnerships and its brand :

IGI Schools of Gemology offer specialized education programs designed to cater to:

(a) **Institutions** – Tailored courses and webinars for wholesalers, growers, manufacturers, and retailers.

(b) **Individuals** – Courses for diamond and colored stone buyers, beginners, and professionals in the diamonds, studded jewelry, and colored stones industry seeking to enhance their knowledge.

To make education more accessible, IGI provides e-learning courses available in seven languages, offering flexibility and convenience to a global audience. The institute also partners with customers to deliver customized training for their employees, strengthening relationships and fostering collaboration. With a network of 18 IGI Schools of Gemology across six countries as of September 30, 2024, IGI enhances the pool of qualified gemologists, builds partnerships with potential customers, and raises awareness about the importance of certification. This initiative not only promotes IGI's brand and reputation but also helps attract and engage both existing and prospective customers.

Demonstrated track record of delivering growth in revenue, margins and returns : The Pre-Acquisition Group has demonstrated robust financial growth across key metrics from CY2021 to CY2023 and for the nine-month period ended September 30, 2024. Revenue from operations grew by 75.09%, increasing from Rs.364.69 crores in CY2021 to Rs.638.53 crores in CY2023. The Group maintained strong profitability, achieving EBITDA margins of 71.97%, 70.81%, 70.49%, 68.27%, and 65.99% for the nine-month period ended September 30, 2024, and 2023, as well as CY2023, CY2022, and CY2021, respectively. Similarly, profit after tax margins were 54.68%, 52.60%, 50.86%,

49.24%, and 47.03% during the same periods. With a low capital expenditure business model, the Group reported capital expenditures of Rs.16.39 crores, Rs.23.88 crores, Rs.38.90 crores, Rs.11.14 crores, and Rs.4.93 crores for the nine-month periods ended September 30, 2024, and 2023, as well as CY2023, CY2022, and CY2021, respectively. These figures represented 2.75%, 5.26%, 6.09%, 2.27%, and 1.35% of revenue from operations during the respective periods. This efficient operating model has supported impressive returns, with return on capital employed (ROCE) of 62.19%, 64.54%, 80.96%, 87.09%, and 86.79% and return on net worth (RONW) of 56.59%, 60.50%, 76.58%, 83.13%, and 74.39% for the nine-month periods ended September 30, 2024, and 2023, as well as CY2023, CY2022, and CY2021, respectively. In CY2023, capital expenditure increased to Rs.19.91 crores, primarily due to investments in developing a new facility in Surat. This contributed to a slight decrease in ROCE and RONW compared to CY2022, reflecting higher capital outlays and an increase in accumulated profits, which elevated shareholders' equity. The Pre-Acquisition Group has remained net cash positive with no financial leverage as of September 30, 2024, and December 31, 2023, 2022, and 2021. Its low capital expenditure and high cash flow business model provide the Post-Acquisition Group with ample liquidity and operational flexibility. This structure minimizes risks related to debt obligations, ensuring profitability and resilient cash flows even during challenging economic conditions.

Strategy

Maintain its leadership position in certification of laboratory-grown diamonds : Market Positioning: Leveraging its leadership in this segment as the market leader with approximately 65% of the global market share based on the number of certifications of laboratory-grown diamonds for CY2023 , IGI Limited is intensifying efforts to expand its market share. IGI Limited aims to achieve this through the creation of marketing campaigns aimed at increasing its brand awareness, and working closely with its customers to increase the business volumes of laboratory-grown diamonds to be certified by it.

In-Factory Set Up: IGI Limited has strategically established in-factory laboratory setups to deliver onsite services for select high-volume laboratory-grown diamond growers. These setups optimize supply chain logistics, minimize lead times, and solidify IGI's relationships with its customers by embedding its operations directly within their facilities. This integration enhances operational efficiency and makes IGI an indispensable partner. By distributing its service capabilities through in-factory laboratory setups, IGI improves flexibility and responsiveness to the growing market demand, ensuring operational resilience. This direct delivery model allows IGI to adapt quickly to market shifts while maintaining high service standards. Looking ahead, IGI aims to further expand its in-factory laboratory presence as new players enter the laboratory-grown diamond manufacturing segment. By building robust partnerships with these entrants, IGI seeks to strengthen its position and reinforce its leadership in the industry.

Expand its presence in the natural diamond and studded jewelry and colored stone vertical Market Expansion Through Partnerships: IGI Limited has built strong partnerships with numerous jewelry brands, leveraging its experience and reputation to enhance the credibility of their offerings and uphold industry standards. To further reinforce its market position and capitalize on growth opportunities, IGI is intensifying efforts to expand its footprint in lucrative markets. A key strategy involves deepening relationships with diamond sellers, colored stone mines, and other supply chain stakeholders. By fostering close collaborations and mutually beneficial partnerships, IGI aims to secure access to premium-quality natural diamonds, studded jewelry, and colored stones. IGI is also identifying niche opportunities in the natural diamond, studded jewelry, and colored stone certification markets. It tailors its offerings to address the specific needs of diverse customer segments, including luxury and retail jewelry brands. Through strategic partnerships in certification and education, IGI seeks to maintain a strong presence across the entire value chain, generating consumer demand for its services and reinforcing its leadership in the industry.

Elevating Certification Services Offered: IGI Limited is elevating its certification standards for diamonds and colored stones, aiming to establish a new benchmark in quality assurance. By leveraging advanced technologies and capabilities, IGI ensures precise evaluation and

authentication of each diamond and colored stone. In 2024, IGI introduced a groundbreaking light performance add-on assessment, which measures a diamond's overall intensity of brightness, contrast, and scintillation, complementing its traditional grading properties. This innovative offering underscores IGI's commitment to staying at the forefront of industry advancements. With a global market share of approximately 42% in the certification of studded jewelry in CY2023, IGI continues to expand its service portfolio, positioning itself as a one-stop solution for all diamond, studded jewelry, and colored stone accreditation needs. By broadening its offerings and delivering unmatched service quality, IGI aims to further differentiate itself from competitors and increase its market share in the evolving industry landscape.

Expand its global laboratory network: As IGI Limited scales its business, it is focused on enhancing customer touchpoints to improve accessibility and foster deeper engagement and satisfaction. A key aspect of this strategy is the expansion of its global laboratory network, which includes IGI laboratories, in-factory setups, and mobile units. This growth initiative aims to meet rising demand while ensuring convenient access to IGI's services. IGI is committed to increasing its presence in existing markets and establishing laboratories in new regions as demand for certification services grows. Its low capital expenditure model allows the company to scale its laboratory network efficiently while maintaining financial agility. By minimizing capital outlays and leveraging existing infrastructure, IGI can allocate resources strategically to accelerate expansion and ensure the availability of skilled grading professionals to support its growing operations. Strategically located laboratories are central to IGI's growth plan. By positioning its facilities in regions pivotal to the global diamonds, studded jewelry, and colored stones industry, IGI aims to enhance service accessibility and strengthen its market share. Emerging markets like India and the PRC, alongside established markets like the United States, are key focus areas. In line with this vision, IGI is commissioning a 214,159-square-foot facility in Surat, India, slated for completion in 2025. This facility positions IGI to capitalize on the growing laboratory-grown diamond market, projected to grow at a CAGR of approximately 15% from CY2023 to CY2028. As India remains a leading producer of laboratory-grown diamonds, the Surat facility will enable IGI to meet increasing demand while solidifying its leadership in the certification services industry. Through this proactive expansion strategy, IGI Limited is poised to cater to the evolving needs of its global clientele while maintaining its position at the forefront of the gemological services market.

Continue to invest in building brand salience Business-to-Consumer (“B2C”) Initiatives: IGI Limited expects the growing awareness among end-customers of its clients to be a key driver of its growth. As consumers become more informed about certification standards, demand for IGI’s B2C jewelry certification services is likely to rise. This trend is expected to encourage jewelry manufacturers and retailers to pursue more partnerships and business opportunities with IGI. To capitalize on this opportunity, IGI is prioritizing investments in building brand salience. Strengthening its reputation as a benchmark authority in the certification of diamonds, studded jewelry, and colored stones is central to driving consumer confidence in its services. The company is committed to enhancing the visibility and recognition of the “IGI” brand through diverse channels and customer touchpoints. These efforts include leveraging its website, expanding its presence on social media platforms, and delivering consistent messaging that underscores its expertise and leadership in the industry.

Business-to-Business (“B2B”) Initiatives: IGI Limited has established strong relationships across the studded jewelry value chain, including with laboratory-grown diamond growers, natural diamond and colored stone wholesalers, jewelry manufacturers, brands, retailers, and other key stakeholders. These partnerships extend IGI’s brand reach and foster collaboration with key players in the industry. Through its collaborations with brands and retailers on co-branded reports, IGI aligns with market trends and capitalizes on new opportunities. For example, in 2022 and 2023, IGI worked with international jewelry companies to certify laboratory-grown diamonds, issuing electronic certificates in place of traditional paper certificates as part of its commitment to sustainability. As a trusted partner to international luxury jewelry brands, IGI has also trained sales professionals to enhance their knowledge and promote its certification services. Furthermore, IGI has partnered with renowned jewelry brands on awareness initiatives, including a prominent billboard on 5th Avenue in New York City to boost brand visibility. IGI continues to engage with luxury brands through events at

their boutiques, providing opportunities to showcase its capabilities and strengthen brand associations with their customers. Looking ahead, IGI is committed to exploring further collaboration opportunities that will enhance its brand recognition and deepen partnerships with its customers.

Marketing Events: IGI Limited positions itself as a thought leader in the diamonds, studded jewelry, and colored stones industry by actively participating in global trade shows like the Jewelers Circular Keystone Show, Vincenzaoro, Istanbul Jewelry Show, and the India International Jewelry Show. Additionally, IGI hosts its own signature event, "D Show," which has grown over 13 years into a major platform in India for over 100 jewelry retailers, 80 manufacturers, and 800 visitors to exchange insights. IGI also organizes "IGI Expressions," an annual online jewelry design competition that engages aspiring designers and fosters brand affinity. The company has introduced the “Weler” initiative to build an exclusive network of jewelers committed to quality craftsmanship and ethical practices. Another initiative, “IGI Trusted Jeweler,” aims to promote the IGI brand and create a loyal community of trusted jewelers. Through advertising, sponsorships, and digital marketing, IGI aims to become the top choice for premium natural diamond, studded jewelry, and colored stone certification. For the nine months ending September 30, 2024, and for the years 2023, 2022, and 2021, advertising and exhibition expenses for the Pre-Acquisition Group were Rs.5.61 crore, Rs.8.65 crore, Rs.12.35 crore, Rs.9.15 crore, and Rs.3.76 crore, respectively, representing 3.12%, 5.99%, 6.03%, 5.38%, and 2.72% of total expenses.

Leverage its strength in education to increase awareness as well as build trust and transparency: Its education services vertical offers dual benefits of nurturing potential employees and cultivating future customers while promoting industry-wide knowledge and best practices.

Source of Potential Future Customers: Education is a key tool for IGI Limited in building long-term customer relationships based on trust and transparency. Through its educational initiatives, IGI aims to empower consumers with knowledge about colored stone quality, grading standards, and ethical sourcing practices. By equipping customers with the information needed to make informed purchasing decisions, IGI fosters a loyal customer base that values authenticity and integrity. As consumers become more educated about diamonds, studded jewelry, and colored stones through IGI's Schools of Gemology, IGI strives to instill confidence in IGI-certified products, driving long-term demand and loyalty.

Source of Employee Base: Investing in education allows IGI Limited to cultivate a talent pipeline by offering comprehensive gemological education and training programs. These programs aim to serve as incubators for future gemologists, appraisers, and industry experts, positioning IGI as both an educator and employer of choice within the industry. Planned initiatives to expand the scope of its education services include the following measures:

- Expansion of Educational Offerings: IGI Limited plans to broaden its educational programs to appeal to a wide range of audiences, including aspiring gemologists, industry professionals, and consumers. These programs will cover diverse topics, such as colored stone identification, grading, ethical sourcing, and sustainability. Additionally, IGI intends to offer its programs in multiple languages to make gemological education more accessible to a global audience.
- Expanding Geographical Footprint: As of September 30, 2024, IGI operates in 6 countries with 18 schools. With the expansion of its educational course offerings, IGI Limited aims to strategically add new schools in markets that are important to its certification business.
- Establishing Digital Learning Platforms: Acknowledging the significance of digital technology in education, IGI Limited plans to invest further in digital learning platforms. These platforms will provide engaging and accessible educational content to a global audience, utilizing multimedia resources, interactive tools, and virtual learning environments to enhance the learning experience.
- Industry Partnerships: By partnering with educational institutions, industry associations, and other stakeholders, IGI Limited aims to foster collaboration, knowledge sharing, and synergies within the colored stone community. Through these partnerships, IGI seeks to contribute to the advancement of industry standards and practices while enhancing its brand visibility and credibility.

Continue to invest in technology including AI to improve processes: IGI Limited is dedicated to advancing newer technologies, including AI, to optimize its processes. The company actively explores and integrates cutting-edge technologies that can enhance efficiency and drive continuous improvement. IGI Limited plans to further develop its existing technologies, such as the Dcheck System, to improve operational efficiencies.

Risk factor

- Its success depends substantially on the value of its brand and reputation, and adverse publicity, damage to its brand or a loss of reputation could impact the demand for its services or erode its market share or otherwise have a material adverse effect on its business.
- The company does not have exclusive or long term contracts with its customers, and there is no assurance that they will continue to demand for its services.
- The company relies significantly on its information technology systems for business and operations. A failure of information technology systems, physical or electronic security protections, or an interruption in their operation due to internal or external factors including cyber-attacks or insider threats, could have a material adverse effect on its business, financial condition or results of operations.
- The company does not have a formal business succession policy, and any failure to develop or implement an adequate succession plan may adversely affect the long term success of its business.

Valuation

Considering the P/E valuation, on the upper end of the price band of Rs.417, the stock is priced at pre issue P/E of 40.15 x on TTM EPS of Rs.10.39. Post issue, the stock is priced at a P/E of 43.73x on its EPS of Rs. 9.54. Looking at the P/B ratio at Rs.417 pre issue, book value of Rs. 16.22 of P/Bvx 25.72x. Post issue, book value of Rs.49.02 of P/Bvx 8.51x.

Considering the P/E valuation, on the lower end of the price band of Rs.397, the stock is priced at pre issue P/E of 38.22 x on TTM EPS of Rs.10.39. Post issue, the stock is priced at a P/E of 41.63x on its EPS of Rs. 9.54. Looking at the P/B ratio at Rs.397 pre issue, book value of Rs. 16.22 of P/Bvx 24.48x. Post issue, book value of Rs.49.02 of P/Bvx 8.10x.

Industry Overview

According to the Redseer Report, the global jewelry market, which includes studded jewelry, is expected to grow at a CAGR of 3% to 6% from CY2023 to CY2028, and global diamond consumption is expected to grow at a CAGR of 6% over the same period. As the studded jewelry market grows, demand for certification is likely to rise, and certifications of diamonds, studded jewelry and colored stones is expected to grow at a CAGR of 5% to 10% from CY2023 to CY2028, with laboratory-grown diamonds certification leading the certification growth by volume, as per the Redseer Report.

Outlook

IGI is a well-established and respected certifier in the global market, holding a 50% market share in India for certifications of diamonds, studded jewelry, and colored stones. India is the leading player in the diamond industry, with over 95% of the global market share. Over the years, IGI has strengthened its relationships with customers and stakeholders through initiatives like co-branded reports, in-factory laboratory setups, mobile laboratory setups, and the continual expansion of its certification and accreditation services. The company also introduced in-factory laboratory setups for laboratory-grown diamond producers in India, offering on-site certification services for added convenience. However, the company lacks a formal business succession policy, and any failure to develop or implement an adequate succession plan could negatively impact its long-term success.

An Indicative timetable in respect of the Issue is set out below:

EVENT	INDICATIVE DATE (On or about)
IPO Open Date	Friday, December 13, 2024
IPO Close Date	Tuesday, December 17, 2024
Basis of Allotment	Wednesday, December 18, 2024
Initiation of Refunds	Thursday, December 19, 2024
Credit of Shares to Demat	Thursday, December 19, 2024
Listing Date	Friday, December 20, 2024

Annexure

Consolidated Financials

Profit & Loss

Rs. in Cr.

Particulars	Period ended 30-Sep-24 (6 Months)	Period ended 31-Mar-24 (12 Months)	Period ended 31-Mar-23 (12 Months)
Revenue from operations	596.36	638.53	490.99
Total expenditure	167.18	188.41	155.81
Operating Profit	**429.18**	**450.12**	**335.18**
OPM%	71.97	70.49	68.27
Other Income	23.14	10.13	8.34
PBDIT	**452.32**	**460.25**	**343.52**
Depreciation	10.86	13.16	11.53
PBIT	**441.45**	**447.09**	**332.00**
Interest	1.78	3.31	2.63
Profit BeforeTax	**439.67**	**443.78**	**329.36**
Tax	-113.61	-119.04	-87.60
PAT	**326.06**	**324.74**	**241.76**

Balance sheet is on next page

Balance Sheet

Rs. in Cr.

Particulars	As on 30-Sep-24	As on 31-Mar-24	As on 31-Mar-23
Non-current assets			
Property, plant and equipment	76.78	75.21	71.44
Right-of-use assets	36.96	38.78	35.49
Capital work-in-progress	35.18	20.16	0.25
Other intangible assets	2.55	3.11	3.14
Intangible assets under development	2.91	0.00	0.00
Financial Assets			
Other financial assets	102.94	79.61	2.47
Income tax assets (net)	0.29	12.07	0.00
Other non current assets	3.17	13.47	20.49
Total Non Current Assets	**260.79**	**242.41**	**133.28**
Current assets			
Inventories	1.45	0.75	0.14
Financial Assets			
Trade Receivables	130.55	107.79	63.05
Cash and cash equivalents	20.30	116.68	34.03
Bank balances other than (b) above	319.81	121.71	165.22
Other financial assets	17.42	7.36	5.55
Other current assets	25.28	6.50	7.77
Total current assets	**514.81**	**360.80**	**275.76**
Total Assets	**775.60**	**603.20**	**409.03**
Non-current liabilities			
Financial liabilities			
Lease liabilities	21.12	22.73	21.10
Employee benefit obligations	11.10	7.45	4.39
Deferred tax liabilities (net)	0.16	0.05	5.85
Total non-current liabilities	**32.38**	**30.23**	**31.33**
Current liabilities			
Financial liabilities			
Lease liabilities	7.97	7.91	5.61
Trade payables - MSME	2.63	2.73	2.10
Trade payables - other than MSME	6.51	6.74	3.14
Other financial liabilities	52.14	23.46	2.16
Other current liabilities	20.19	18.14	20.06
Employee benefit obligations	0.41	5.00	4.36
Income tax liabilities (net)	9.95	0.00	1.21
Total current liabilities	**99.80**	**63.97**	**38.63**
Total	**132.19**	**94.20**	**69.96**
Net worth represented by:			
Equity Share Capital	79.36	0.40	0.40
Other equity	564.06	508.61	338.68
Net Worth	**643.41**	**509.01**	**339.07**

RANKING METHODOLOGY

WEAK	★
NEUTRAL	★★
FAIR	★★★
GOOD	★★★★
EXCELLENT	★★★★★

E-mail: researchfeedback@smcindiaonline.com

Corporate Office:
11/6B, Shanti Chamber,
Pusa Road, New Delhi - 110005
Tel: +91-11-30111000
www.smcindiaonline.com

Mumbai Office:
Lotus Corporate Park , A Wing 401 / 402 ,
4th Floor ,Graham Firth Steel Compound,
Off Western Express Highway, Jay Coach Signal,
Goreagon (East) Mumbai - 400063
Tel: 91-22-67341600, Fax: 91-22-28805606

Kolkata Office:
18, Rabindra Sarani,
Poddar Court,Gate No.- 4, 5th Floor, Kolkata-700001
Tel: 91-33-39847000, Fax: 91-33-39847004

Investments in securities market are subject to market risks, read all the related documents carefully before investing. Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors. The securities quoted are for illustration only and are not recommendatory. SMC is a SEBI registered Research Analyst having registration number INH100001849. CIN : L74899DL1994PLC063609.

SMC Global Securities Ltd. (hereinafter referred to as "SMC") is regulated by the Securities and Exchange Board of India ("SEBI") and is licensed to carry on the business of broking, depository services and related activities. SMC is a registered member of National Stock Exchange of India Limited, Bombay Stock Exchange Limited, MSEI (Metropolitan Stock Exchange of India Ltd) and M/s SMC Comtrade Ltd is a registered member of National Commodity and Derivative Exchange Limited and Multi Commodity Exchanges of India and other commodity exchanges in India. SMC is also registered as a Depository Participant with CDSL and NSDL. SMC's other associates are registered as Merchant Bankers, Portfolio Managers, NBFC with SEBI and Reserve Bank of India. It also has registration with AMFI as a Mutual Fund Distributor.

SMC is a SEBI registered Research Analyst having registration number INH100001849. SMC or its associates has not been debarred/ suspended by SEBI or any other regulatory authority for accessing /dealing in securities market. SMC or its associates or its Research Analyst or his relatives do not hold any financial interest in the subject company interest at the time of publication of this Report. SMC or its associates or its Research Analyst or his relatives do not hold any actual/beneficial ownership of more than 1% (one percent) in the subject company, at the end of the month immediately preceding the date of publication of this Report. SMC or its associates its Research Analyst or his relatives does not have any material conflict of interest at the time of publication of this Report.

SMC or its associates/analyst has not received any compensation from the subject company covered by the Research Analyst during the past twelve months. The subject company has not been a client of SMC during the past twelve months. SMC or its associates has not received any compensation or other benefits from the subject company covered by analyst or third party in connection with the present Research Report. The Research Analyst has not served as an officer, director or employee of the subject company covered by him/her and SMC has not been engaged in the market making activity for the subject company covered by the Research Analyst in this report.

The views expressed by the Research Analyst in this Report are based solely on information available publicly available/internal data/ other reliable sources believed to be true. SMC does not represent/ provide any warranty expressly or impliedly to the accuracy, contents or views expressed herein and investors are advised to independently evaluate the market conditions/risks involved before making any investment decision. The research analysts who have prepared this Report hereby certify that the views /opinions expressed in this Report are their personal independent views/opinions in respect of the subject company.

Disclaimer: This Research Report is for the personal information of the authorized recipient and doesn't construe to be any investment, legal or taxation advice to the investor. It is only for private circulation and use. The Research Report is based upon information that we consider reliable, but we do not represent that it is accurate or complete, and it should not be relied upon as such. No action is solicited on the basis of the contents of this Research Report. The Research Report should not be reproduced or redistributed to any other person(s)in any form without prior written permission of the SMC. The contents of this material are general and are neither comprehensive nor inclusive. Neither SMC nor any of its affiliates, associates, representatives, directors or employees shall be responsible for any loss or damage that may arise to any person due to any action taken on the basis of this Research Report. It does not constitute personal recommendations or take into account the particular investment objectives, financial situations or needs of an individual client or a corporate/s or any entity/s. All investments involve risk and past performance doesn't guarantee future results. The value of, and income from investments may vary because of the changes in the macro and micro factors given at a certain period of time. The person should use his/her own judgment while taking investment decisions. Please note that SMC its affiliates, Research Analyst, officers, directors, and employees, including persons involved in the preparation or issuance if this Research Report: (a) from time to time, may have long or short positions in, and buy or sell the securities thereof, of the subject company(ies) mentioned here in; or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company(ies) discussed herein or may perform or seek to perform investment banking services for such company(ies) or act as advisor or lender/borrower to such subject company(ies); or (c) may have any other potential conflict of interest with respect to any recommendation and related information and opinions. All disputes shall be subject to the exclusive jurisdiction of Delhi High court.