



# IPO NOTE

## PHYSICSWALLAH LIMITED



Rating:

**AVOID****ISSUE OFFER**

Issue Opens on	NOV 11, 2025
Issue Close on	NOV 13, 2025
Total IPO size (cr)	₹3,480.00 CR
Fresh issue (cr)	₹3,100.00 CR
Offer For Sale (cr)	₹380.00 CR
Price Band (INR)	₹ 103-109
Market Lot	137
Face Value (INR)	₹1
Listing At	BSE, NSE
Market Capitalization (cr)	₹ 31,526.73 CR

**ISSUE BREAK-UP (%)**

QIB Portion	<div style="width: 75%;"></div>	75%
NII Portion	<div style="width: 15%;"></div>	15%
Retail Portion	<div style="width: 10%;"></div>	10%

**INDICATIVE TIMETABLE**

Basis of Allotment	14-11-2025
Refunds/Unblocking ASBA Fund	17-11-2025
Credit of Share to Demat A/c	17-11-2025
Listing Date	18-11-2025

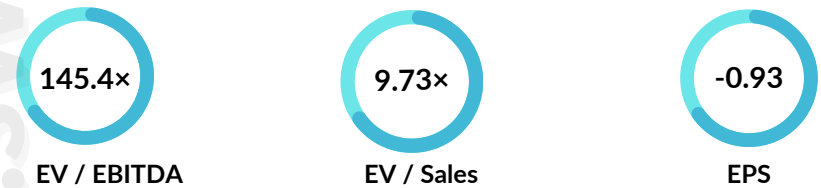
Physicswallah is an edtech company offering test preparation courses for various competitive examinations like JEE, NEET, UPSC, etc. and upskilling courses like Data science and analytics, banking and finance, software development, etc.

**OBJECTS OF THE ISSUE**

- Capex for new offline & hybrid center fit-outs.
- Lease payments for existing offline & hybrid centers.
- Acquisition of additional shareholding in Subsidiary, Utkarsh Classes & Edutech Private Limited

**FINANCIALS (RESTATED CONSOLIDATED)**

PARTICULARS (IN CRORE)	FY 2025	FY 2024	FY 2023
Equity Share Capital	218.3	6.0	6.0
Net Worth	1,945.37	-861.79	62.29
Total Income	3,039.09	2,015.35	772.54
EBITDA Margin%	6.69%	-42.74%	1.86%
Net Profit/Loss of the year	-243.26	-1,131.13	-84.08

**FINANCIAL RATIOS OF FY25****OUTLOOK & VALUATION**

- PhysicsWallah is an Indian education technology company, offering comprehensive online and offline learning solutions.
- Despite being a leader in its segment with consistently rising revenue, the company continues to report net losses.
- Since it remains loss-making across the reported periods, the issue carries a negative P/E ratio.
- Given the high valuation and continuing losses, conservative investors are advised to avoid this IPO and wait for clearer profitability visibility.



## COMPANY PROFILE

- PhysicsWallah, founded by Alakh Pandey in 2020, is a prominent Indian edtech platform that offers both online and offline learning opportunities.
- It caters to students from classes 6 to 12 and provides preparation for competitive exams such as JEE, NEET, Civil Services, and various government tests.
- 4.13 million Unique Transacting users (Online) and 0.33 million students enrolled for offline centers.
- Average collection per user: 3,930.55 as of June 30, 2025.
- Multiple courses across 13 education categories.
- 303 total offline centers as of June 30, 2025.
- 6,267 Faculty members as of June 30, 2025.
- 18,028 employees as of June 30, 2025.
- 4382 books published.



## COMPETITIVE STRATEGIES

- Increase student engagement leading to enhanced brand recall.
- Expand and enhance offerings across multiple Education Categories.
- Develop multichannel presence by growing offline and hybrid channels of delivery.
- Scale operations and introducing new value added services to improve margins.
- Strategically pursuing inorganic opportunities to strengthen capabilities and broaden market reach.



### KEY CONCERNS

- Heavy dependence on a few star educators for revenue and student retention.
- Intense competition from established ed-tech, offline, and hybrid education players.
- Government regulations around education content and student data may impact operations.
- Scaling offline centers exposes the company to high fixed costs and regional risks.
- Negative publicity linked to exam-related controversies or legal issues can hurt reputation.



### KEY STRENGTHS

- 4.46 million Total Number of Paid Users in Fiscal 2025, grew at a CAGR of 59.19% from fiscal 2023 to 2025
- Presence across a large number of education categories in India with courses offered through multiple channel
- Proprietary technology-stack enhances students' learning experience
- Specialized faculty members across categories, quality content and well-planned curriculum
- Experienced management team led by visionary founders

## COMPARISON WITH LISTED INDUSTRY PEERS

There are no listed companies which are comparable in size to this Company in India or globally in the same industry.



### DISCLAIMER:

The information contained herein are strictly confidential and are meant solely for the information of the recipient and shall not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written permission of Swastika Investmart Ltd. ("SIL"). The contents of this document are for information purpose only. This document is not an investment advice and must not alone be taken as the basis for an investment decision. Before taking any decision to invest, the recipient of this document must read carefully the Red Herring Prospectus ("RHP") issued to know the details of IPO and various risks and uncertainties associated with the investment in the IPO of the Company. All recipients of this document must before acting on the given information/details, make their own investigation and apply independent judgment based on their specific investment objectives and financial position. They can also seek appropriate professional advice from their own legal and tax consultants, advisors, etc. to understand the risks and investment considerations arising from such investment. The investor should possess appropriate resources to analyze such investment and the suitability of such investment to such investor's particular circumstances before making any decisions on the investment. The Investor shall be solely responsible for any action taken based on this document. SIL shall not be liable for any direct or indirect losses arising from the use of the information contained in this document and accept no responsibility for statements made otherwise issued or any other source of information received by the investor and the investor would be doing so at his/her/its own risk. The information contained in this document should not be construed as forecast or promise or guarantee or assurance of any kind. The investors are not being offered any assurance or guaranteed or fixed returns on their investments. The users of this document must bear in mind that past performances if any, are not indicative of future results. The actual returns on investment may be materially different than the past. Investments in Securities market products and instruments including in the IPO of the Company are highly risky and they are generally not an appropriate avenue for someone with limited resources/ limited investment and low risk tolerance. Such Investments are subject to market risks including, without limitation, price, volatility and liquidity and capital risks. Therefore, the users of this document must carefully consider all the information given in the RHP including the risks factors before making any investment in the Equity Shares of the Company.

Swastika Investmart Ltd or its analysts did not receive any compensation or other benefits from the companies mentioned in the report or third party in connection with preparation of the research report. Accordingly, neither Swastika Investmart Ltd nor Research Analysts have any material conflict of interest at the time of publication of this report. Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions. Swastika Investment Ltd may have issued other reports that are inconsistent with and reach different conclusion from the information presented in this report. Research entity has not been engaged in market making activity for the subject company. Research analyst has not served as an officer, director or employee of the subject company. We have not received any compensation/benefits from the Subject Company or third party in connection with the Research Report.

CORPORATE & ADMINISTRATIVE OFFICE - 48, Jaora Compound, M.Y.H. Road, Indore - 452 001 | Phone 0731 - 6644000

Compliance Officer: Ms. Sheetal Duraphe Email: [compliance@swastika.co.in](mailto:compliance@swastika.co.in) Phone: (0731) 6644 241

Swastika Investmart Limited, SEBI Reg. No.: NSE/BSE/MSEI: INZ000192732 Merchant Banking: INM000012102 Investment Adviser: INA000009843 MCX/NCDEX: INZ000072532

CDSL/NSDL: IN-DP-115-2015 RBI Reg. No.: B-03-00174 IRDA Reg. No.: 713.